

Estimated Proposal Price for Solar watt power 52.25kWp, Inverter Capacity 50kW On/Off Grid Hybrid 3 Phase Inverter, Battery Capacity 61.44kWh Solar Energy Storage System for Kay Thi Oo Fuel Station (Daw Aye Aye Kyaing) Kyaukse.

No.	Item	Qty	Unit	Price (USD)	Amount (USD)
1	50kW solar DB & Busbar Board	1	Set	1409	423

30%



Ref No: QJQ/REM/PJS/2024/08/015 (Rev-1)

Date: 21 - Aug - 2024

To : Daw Aye Aye Kyaing
 Ph : 095311986
 Com : Kathy Oo Fuel Station
 Add : Kyaukse Tsp
 Sub : Estimated Proposal Price for Hybrid Solar System with Solar Watt Power 52.8kWp, Inverter Capacity 50kW, Battery 61.44kWh

Dear Sir,

We would like to offer you our quality product which is suitable to use for your business with the best price as follows;

NO.	ITEM	DESCRIPTION	Size	Qty	Unit	Price	Amount (MMK)
						MMK/UNIT	
1	Solar Panel, Mounting Structure and Accessories	Number of PV Module (Matador Lectro)	550W	95	pcs	551,000	52,345,000
		Additional Structure for Ground Mounted or Roof Slab				Optional	
2	Hybrid Inverter	DEYE 50 kW On/Off Grid Hybrid Inverter (Three Phase)	50 kW	1	pc	24,708,000	24,708,000
3	Solar Cable, AC Cable and Earth Cable	(PN Tech) Solar Cable (Red=500M, Black=500M) (Estimated Length)	6mm ²	1000	M	5,800	5,800,000
		Cu/XLPE/PVC Cable (Estimated Length)	35mm ²	60	M	69,600	4,176,000
		Earth Cable (Estimated Length)	25mm ²	60	M	29,000	1,740,000
4	Battery 61.44kWh	DEYE LiFePO4 Battery (51.2V 100Ah-12)	5.12kWh	12	lot	5,800,000	69,600,000
	Battery Rack	Battery Rack		1	pcs	1,740,000	1,740,000
	Control Box	Control Box		1	pcs	4,176,000	4,176,000
5	Combiner Panel	Solar Power Distribution Panel (DC & AC)		1	lot	20,300,000	20,300,000
		Accessories for Termination (DC & AC)					
6	Pipe, Trunking and Accessories	Pipe, Trunking and Accessories		1	lot	5,800,000	5,800,000
7	Earthing for Solar System	Earthing System Installation and Materials		1	lot	4,060,000	4,060,000
8	Installation, Testing and Commissioning	50kW Hybrid Solar System Installation Testing and Commissioning Charges		1	lot	13,050,000	13,050,000
9	Testing and Commissioning	Testing and Commissioning		1		3,480,000	3,480,000
10	Transportation Charges	Transportation Charges + TA		1	lot	4,640,000	4,640,000
Net Total							215,615,000

Estimated items can be increase or decrease depends on site condition

Price Validity : 7 Days from the date of this quotation.
 Delivery : Negotiable
 Payment Terms : 70% down payment, 30% payment after testing within 7days.
 : System Warranty 1 Year
 Warranty : Solar Panel 12Years
 : Hybrid Inverter (3Years Parts and Service + 2Years Service)
 : Battery (5Years parts and service + 5Years service)

Thank & Best Regards,

Name : Hay Mar Soe
 Position : Project Sales Manager
 Contact No : 09254074920
 Branch : Head Office





Superior Power Distribution

Electrical & Electronics Engineering Company Limited.

Office & Factory: 1098-1099, Shwe Taung Kyar Lane, Industrial Zone (2), South Dagon Myothit, Yangon, MYANMAR.
 Phone: +95 9 53074003 email: spdcold@superiorpowerdistribution.com, superiorpower.mn@gmail.com

CR No109220949, EI PASS YAKA/GYI/2091



QUOTATION



Our Ref: SPD / Q.3008019
 Date : 30.08.2024

ATTENTION TO : **Winning Way Co.,Ltd.**

Dear Sir

Ref : **Quotation of 50KW Inverter Panel Receiving Panel & Busbar Panel**

We thank you to inviting us to quote for the above mentioned project and we are pleased to submit here with our offer as per attached for your kinds personal.

Price : NETT	Delivery Terms :
Terms Of Payment : 100% (Start to Order)	Delivery Period : 14 Days After Payment
Validity Period : One Week	Warrant Period :

Remarks - (1) All Panels are manufacture by Superior Power Distribution (SPD) Electrical & Electronics Engineering.
 (2) Excluding as follow :-
 (a) unloading / crane service at site
 (b) all the incoming sockets and accessories
 (c) earth fault, overload and protection settings
 (d) site install fault

We trust our quotation will meet with your kind requirement and looking forward to your valued order in due course. Should you need any further information, Please do not hesitate to contact us.

Your faithfully,

Aung Htay
 (Managing Director)

Superior Power Distribution
 Electrical & Electronics Engineering Co., Ltd.






Estimate List

TO: Winning Way Co., Ltd.			DATE	30 August 2024	
ATTN: Ko Phyo Thu			Q. No.		
TEL:			OUR REF		
Sr.	Description	Qty Unit	Unit Price(USD)	Amount (USD)	Remark
1	50kw Solar DB & Busbar Board	1 Set	1,409.00	1,409.00	
			Total Amount(USD)	1,409.00	

Term of Payment : Full Payment in cash at the order confirmation

Validity Period : Three Days




Aung Htay
(Managing Director)
Superior Power Distribution
Electrical & Electronic Engineering Co.



Superior Power Distribution

Electrical & Electronics Engineering Co.,Ltd.

Office & Factory : No.1098/1099, Shwe Taung Kyar Lan, Industrial Zone (2), South Dagon Myothit, Yangon, MYANMAR
09-73074003, email:spdcold@superiorpowerdistribution.com,superiorpower.mm@gmail.com

INVOICE

Name : Winning Way Co.Ltd.
Address :

INV; No. INV-P2409028

Date: .09.2024

NO	PARTICULAR	MODEL TYPE	QTY	PRICE	AMOUNT
1 .	50Kw Solar Panel & Busbar Board with Materials		1 Set	1,409.00	1,409.00
				TOTAL	USD - 1,409.00
				ADVANCE	USD - 985/-
				BALANCE	USD 423/-

Term of Payment ; 70% (Start to Order) and

Full Payment of Delivery

18.9.24

Delivery Period ; 14 Days(Depent on Materials) from Start to Order

(RECEIVED BY)

FO-SM-06 REV-00

(PREPARED BY)

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