



win motors

# UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	23-Apr-25	Invoice Amount	36,000,000.00
Incentive No.	INC/CATAT/2025/Apr/002	Lucky Money Amount	500,000.00
Sales Man Name	Ye Lin Htan	FOC Parts	-
BU Name	ATT BU	Other Charges	227,000.00
BR Name	-	Total Deduction Amount	727,000.00
Contract No.	WF/MS-160/2025	Incentive Calculation (%)	0.4%
Product Model	Yanmar Harvester AW 70 GR (Used)	Total Incentive Amount	141,092.00
M/C Serial No.	000114	Sales Man - Amount	112,873.60
Invoice Date	11-Mar-25	Deduction Amount Due to Broker Fee	56,436.80
Invoice No.	UUNV/ATT/2025/03/001	Sales Man - Incentive Amount	56,436.80
Customer Name	U Maung Zaw Hwe	Sales Head - Incentive Amount	-
Final RV Date	10-Mar-25	Pooling - Amount	28,218.40
Currency	USD	MMK	-
Machine Type	Used	New	-
Broker Status	With Broker	Without Broker	-
Incentive PIC	BU	BR	-
Note	<p>HQT-RV-2025-01-0062, RV-ATT-2025-03-00007          Transportation Cost = (155,000)          Contract fee (0.2%) = (72,000)          Broker Fee = (500,000) (Include broker fee, Incentive is calculated based on 0.4%, Include Deduction amount due to broker fee)          FOC = (0)          Deal date (31.12.2024)</p>		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate <input type="checkbox"/>

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Yin Yin Min	Name: Loe Loe Aung (BU)	Name: - Than Zaw Lin (OM)	Name: Zin Mar	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thauung
Sales Dept.	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/MGM	CCA Dept - CFD	AGM/CFO - CFD

02-ATT-FNA-FRM-003-00



CUSTOMER CONFIRMATION ORDER FORM  
ဝယ်ယူသူနှင့် ကြိုတင်သဘောတူညီမှု ရယူခြင်း

CCO Date : 31.12.2024  
 CCO No : UCCO / ATT / 2024 / 12 / 005  
 Company Name : Wm Motor  
 Contact Person Name : U Maung Zaw Hwe  
 Address : သဝန်းတော်စံပြကျေးရွာ၊ တွံတေးမြို့နယ်၊  
 Phone Number : 09-758 767 884  
 Customer NRC No : ၁၅/တတန (ဦး) ၂၀၃၃၅၃  
 Brand Name : Yanmar Harvester used  
 Machine Model : AW 70 GR (used)  
 Machine Serial No : 98-000114 (AW 70 GR-16ATT-000114)  
 Machine Price : 860 lakhs  
 Machine Qty : 1 unit  
 Import License & Duty Charges : -  
 Warranty Term : -  
 Estimate Delivery Time : 15.2.2025  
 Payment Term : Cash Down  
 ROC : -  
 Discount : -  
 Business Type : Farmer  
 Job site Location : သဝန်းတော်စံပြကျေးရွာ၊ တွံတေးမြို့နယ်၊  
 Lucky Money Amount : 5 lakhs (Cash On Delivery)  
 Receiver Name ( Lucky Money ) : Ko Aung San Oo  
 Receiver Ph No. ( Lucky Money ) : 09-254532385  
 Receiver Address ( Lucky Money ) : ပေါ်ကျွန်းရွာ၊ ကြည်တန်းအုပ်စု၊ တွံတေးမြို့နယ်၊  
 Receiver NRC No ( Lucky Money ) : ၁၅/တတန (ဦး) ၁၇၅၅၆  
 Sales Person Name : Ye Lin Htun  
 Branch or BU Name : ATT BU  
 Country Original : China

000551

Note : I hereby understand that the deposit paid to UMG Co Ltd is non-refundable when I fail to proceed the sales process for any reason.  
အကြောင်းအရာကြောင့် အရောင်းအဝယ် ပြုတ်ကွက်ခဲ့လျှင် UMG Co.,Ltd ကို သွင်းထားသော ဓနခွင့် (Deposit) ပြန်၍ ရရှိမည် မဟုတ်ကြောင်းကို နားလည်ပါသည်။

Sold by :   
 Signature :   
 Name : Ye Lin Htun

Acknowledged by :   
 Signature :   
 Name : Ko Maung Zaw Hwe

Approved by :   
 Signature :   
 Name : Ko Maung Zaw Hwe

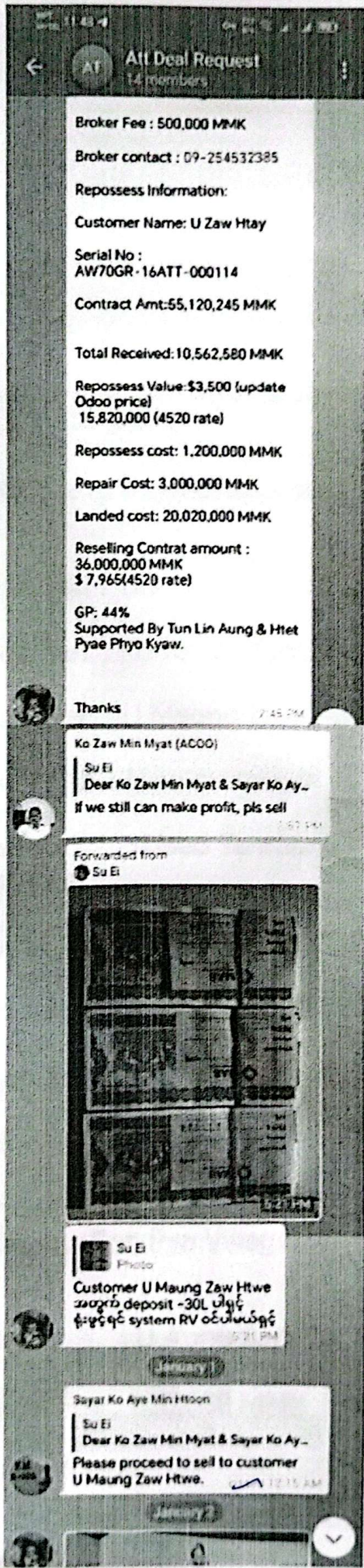
( Sales Person )  
( မောင်းချသူ )

( Branch Operation Head/ GM/AGM )  
( မောင်းချသူနှင့် နှိုင်းတာဝန်ခံ )

( Customer )  
( ဝယ်ယူသူ )

ဝယ်ယူသူ၏ တိုင်ကြားမှုများနှင့်ပတ်သက်သည့် အကျိုးခံစားခွင့်နှင့်ပတ်သက်သည့် အကျိုးခံစားခွင့်များအားလုံးကို ပြန်လည်တောင်းခံခြင်း၊ အခြားစက်ယာဉ်၊ စက်အင်္ဂါများ၊ အပိုင်းအစများနှင့်ပတ်သက်သည့် Service charges များဖြင့် ပြန်လည်ပေးဆပ်ရန်၊ မပြုလုပ်ပါက ကြားသိရှိသဘောတူညီမှုပေးပါသည်။  
 ဓနခွင့်အကျိုးခံစားခွင့် (၁) လပြည့်လောက်ခွဲအားပေး စက်ယာဉ်ပြန်ပို့ကာ ဝယ်ယူထားသော ဓနခွင့် များနှင့်ပတ်သက်၍ သိရှိသဘောတူလက်ခံပါသည်။



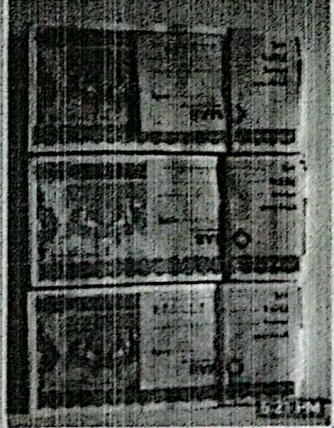


Broker Fee : 500,000 MMK  
 Broker contact : 09-254532385  
 Repossess Information:  
 Customer Name: U Zaw Htay  
 Serial No :  
 AW70GR-16ATT-000114  
 Contract Amt:55,120,245 MMK  
  
 Total Received: 10,562,580 MMK  
 Repossess Value: \$3,500 (update  
 Odo price)  
 15,820,000 (4520 rate)  
 Repossess cost: 1,200,000 MMK  
 Repair Cost: 3,000,000 MMK  
 Landed cost: 20,020,000 MMK  
  
 Reselling Contrat amount :  
 36,000,000 MMK  
 \$ 7,965(4520 rate)  
  
 GP: 44%  
 Supported By Tun Lin Aung & Htet  
 Pyae Phyo Kyaw.

Thanks 7:45 PM

Ko Zaw Min Myat (ACOO)  
 Su Ei  
 Dear Ko Zaw Min Myat & Sayar Ko Ay...  
 if we still can make profit, pls sell 7:50 PM

Forwarded from  
 Su Ei



Su Ei  
 Photo  
 Customer U Maung Zaw Htwe  
 ဆက်သွယ် deposit -30L ပေးရင်  
 စနစ် RV ဝင်ပေးရင် 5:21 PM

Sayar Ko Aye Min Htoon  
 Su Ei  
 Dear Ko Zaw Min Myat & Sayar Ko Ay...  
 Please proceed to sell to customer  
 U Maung Zaw Htwe. 7:15 AM

800.0 KB 77.4K 10:22 PM

December 31

Su Ei  
Dear Ko Zaw Min Myat & Sayar Ko Aye Min Htoon

We'd like to request approve for 31.12.24 deal

BU : ATT BU

Salesman : Ko Ye' Lin Tun

Customer : U Maung Zaw Htwe

New / Old : New customer

Product : Used Yanmar Harvester

Model : AW70GR (used)

Request Price : 36,000,000 MMK

Payment Term : Cash Down

Delivery Time : 15.2.2025

Landed : Tontay Landed, Tha Wun Taw San Pya Village

Broker : U Aung San Oo

Broker Fee : 500,000 MMK

Broker contact : 09-254532385



**UMG Head Quarter**

592, Bo Aung Kyaw Street, Yangon-Pathein Highway Road, Hlaingtharyar Township, Yangon, Myanmar. Yangon

Tel :  
Fax:

**RECEIVE VOUCHER**

Voucher No. :HQT-RV-2025-01-0062  
Voucher Date :2025-01-03

Currency :MMK  
From :

No	Description	Purpose	Subtotal
1	Receive money from AT&T BU to HO Cash ( Customer Name ; U Maung Zaw Htwe (Serial No.16 ATT -000114) , Used Yanmar Harvester AW70GR , Deposit Amount ) TL Ks-3,000,000/- , received by KPay	Aff # Win Motor Co.,Ltd. (AT&T)-HQ	3000000.00

Total 3,000,000.00

Total in Words : \_\_\_\_\_

Journal Remarks : Receive money from AT&T BU to HO Cash ( Customer Name ; U Maung Zaw Htwe (Serial No.16 ATT -000114) , Used Yanmar Harvester AW70GR , Deposit Amount ) TL Ks-3,000,000/- , received by KPay

Date : \_\_\_\_\_ Name/NRC No : \_\_\_\_\_ Signature : \_\_\_\_\_

Cashier \_\_\_\_\_ Signature : \_\_\_\_\_



# RECEIPT VOUCHER

Customer Name : MAUNG ZAW HTWE,U  
Receipt Date : 03/10/2025  
Receipt Voucher No: RV-ATT-2025-03-00007  
Received Method : Manual  
Received Amount : 33,000,000.00 K  
Exchange Rate : 4,460.0  
Currency : MMK

Invoice Date :  
Invoice No : Pre Payment/Down Payment  
Unit or Part : Unit  
Last Approval Status : Posted

No	Description	Reference	Amount
1	RV-ATT-2025-03-00007	Pre Payment/Down Payment	33000000.0

Total Amount : 33,000,000.00  
K

Note: Customer U MAUNG ZAW HTWE  
Prepayment 33,000,000 mmk  
KBZ BANK 31851331800492802

Sale Dept	Finance & Account Dept	Customer	Received By
Name : .....	Name : <i>[Signature]</i>	Name : .....	Name : <i>[Signature]</i>
NRC No : .....	NRC No : .....	NRC No : .....	NRC No : .....
Date : .....	Date : <i>11-Mar-25</i>	Date : .....	Date : <i>11-Mar-2025</i>
	<i>Pye Soe Thu</i>		<i>Zin Nyein Oo.</i>