

CLAIM PAYMENT FORM

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|--|-----------------------------------|
| Requestor Name : Tin Lin Cho | Budget Type : Include Budget |
| Department Name : | Payment Type : Claim Payment |
| Payment Date : 2025-05-21 | Prepared By : COP_BudgetDataEntry |
| Payment Voucher : EX-COP-2025-05-00007 | Superior Approved : F&AManagerCOP |
| No | By |
| Payment Method : Cash/Bank | Last Approved By : CFD Cashier |
| Payment Amount : 1984259.75 | |
| Currency : MMK | |
| Exchange Rate : 4,430.0 | |

| No. | Description | Department | Paid Amount | Remark |
|-----|--|---|--------------|--|
| 1 | Incentive for customer Daw Tin Mar Cho/Salesman - Minn Zin for ZX210 Used Sr no-90377(\$443.41*4475) | Marketing & Sale Support Department(COP) | 1,984,259.75 | Incentive for customer Daw Tin Mar Cho/Salesman - Minn Zin for ZX210 Used Sr no-90377(\$443.41*4475) |

Expense Total 1,984,259.75 K
Additional/Refund

Note: -----

Paid Description: -----

Paid By *Hlaing*
 Name : Su Su Hlaing
 NRC No : 911awawaw (no) 258 & 19
 Date : 21.05.25

Received By *Zin*
 Name : Zin Ma Hlaing
 NRC No : 91awawaw (no) 258 & 19
 Date : 21.5.25

52, Hlaingtharya Industrial Zone (4)
Gyi Mahar Min Street, Hlaingtharya, Yangon

CLAIM REQUEST FORM

| | |
|--|--|
| Requestor Name : Tin Lin Cho | Budget Type : Include Budget |
| Department Name : | Payment Type : Claim Payment |
| Request Date : 2025-05-07 | Prepared By : COP_BudgetDataEntry |
| Payment Voucher : EX-COP-2025-05-00007 | Superior Approved : F&AManagerCOP |
| No | By |
| Payment Method : Cash/Bank | Last Approved By : COP_BudgetDataEntry |
| Payment Amount : 1984259.75 | |
| Currency : MMK | |
| Exchange Rate : 4,420.0 | |

| No. | Description | Department | Request Amount | Remark |
|-----|--|---|----------------|--|
| 1 | Incentive for customer Daw Tin Mar Cho/Salesman - Minn Zin for ZX210 Used Sr no-90377(\$443.41*4475) | Marketing & Sale Support Department(COP) | 1,984,259.75 | Incentive for customer Daw Tin Mar Cho/Salesman - Minn Zin for ZX210 Used Sr no-90377(\$443.41*4475) |

Expense Total 1,984,259.75 K
Additional/Refund

Note:

| | | | |
|---|---|--|---|
| <p style="text-align: center;"><i>Tin Lin Cho</i></p> <p>Superior Check By</p> <p>Name : <u>Tin Lin Cho</u></p> <p>NRC No :</p> <p>Date :</p> <p>Remark :</p> | <p style="text-align: center;"><i>Tinza Hlaing</i></p> <p>F&A</p> <p>Name : <u>Tinza Hlaing</u></p> <p>NRC No :</p> <p>Date :</p> <p>Remark :</p> | <p style="text-align: center;"><i>Aug Tun Win</i></p> <p>GM/AGM</p> <p>Name : <u>Aug Tun Win</u></p> <p>NRC No :</p> <p>Date :</p> <p>Remark :</p> | <p style="text-align: center;"><i>Amintan</i></p> <p>COO</p> <p>Name : <u>Amintan</u></p> <p>NRC No :</p> <p>Date : <u>08/05/2025</u></p> <p>Remark :</p> |
|---|---|--|---|



UNIT SALES INCENTIVE REQUEST FORM



| | | | |
|----------------|---|---|---------------|
| Incentive Date | 23-Apr-25 | Invoice Amount | \$ 115,000.00 |
| Incentive No | COP-SINC-250423-0003 | Lucky Money Amount | \$ 520.83 |
| Sales Man Name | Minn Zan ✓ | FOC Parts | - |
| BU Name | CE2 | Other Charges | 4,626.19 |
| BR Name | KAS (CE2 BU) ✓ | Total Deduction Amount | 5,147.02 |
| Contract No | WF-JIS-033-2025 ✓ | Incentive Calculation (%) | 0.4% |
| Product Model | ZX210LCH-SG (Used) ✓ | Total Incentive Amount | 443.41 |
| M/C Serial No | HCMDCDI 5H00090377-USE ✓ | Sales Man - Amount | 266.05 |
| Invoice Date | 16-Jan-25 ✓ | Deduction Amount Due to Broker Fee | - |
| Invoice No | COP-UNT-SI-25010045 ✓ | Sales Man - Incentive Amount | 266.05 |
| Customer Name | TIN MAR CHO.DAW ✓ | Sales Head - Incentive Amount | - |
| Final RV Date | 22-Apr-25 | Pooling - Amount | 17.36 |
| Currency | USD <input checked="" type="checkbox"/> | MMK <input type="checkbox"/> | |
| Machine Type | Used <input checked="" type="checkbox"/> | New <input type="checkbox"/> | |
| Broker Status | With Broker <input checked="" type="checkbox"/> | Without Broker <input type="checkbox"/> | |
| Incentive PIC | BU <input checked="" type="checkbox"/> | BR <input type="checkbox"/> | |

Note: Broker, \$ 520.83 (Ka 2500000/4800) + Contract Service, \$ 348 + duty, \$ 4278.19 (Ka 20,535,295/4800); HQT-RV-2025-04-0488(22.4.25)-USD 17.161

| | | | | | | | |
|----------------------|---|--|--|--|--------------------------------------|---------------|--------|
| Recommendation - CFD | AR Finished <input checked="" type="checkbox"/> | Good Payment <input checked="" type="checkbox"/> | Late Payment - Days <input type="checkbox"/> | Late Payment - Months <input type="checkbox"/> | Bad Payment <input type="checkbox"/> | Exchange Rate | 4435 ✓ |
|----------------------|---|--|--|--|--------------------------------------|---------------|--------|

| Prepared by | Checked by | Approved by | Checked by | Approved by | Checked by | Approved by |
|-------------------|------------------|----------------------|---------------------|--------------------|------------------|----------------------|
| Sign: | Sign: | Sign: | Sign: | Sign: | Sign: | Sign: |
| Name: Tin Lin Cho | Name: Su Mon Han | Name: Shwe Phyo Kyaw | Name: Tinzar Hlaing | Name: Aung Thu Win | Name: Marlar Swe | Name: Zin Mar Thoung |
| Sales Dept. | F&A Dept. - BR | BOU/ABOH | F&A (DH) - BU | GM/AGM | CCA Dept. - CFD | AGM/CFO - CFD |

08/05/2025
AM/UCM



Customer Statement

Customer TIN MAR CHO,DAW(7/NYALAPA(N)096638)
 Contact Person TIN MAR CHO,DAW
 Sale Man Minn Zin
 Contract No: WF-HS-033/2025
 Interest Rate -
 Landed YGN
 Installment Term 3 Months with no interest monthly pay with Collateral

စာချုပ်ပါအရောင်းတန်ဖိုး
 ရက်လွန်ခက်ကြေး
 စုစုပေါင်းရရှိရန်
 လက်ရှိပေးသွင်းပြီးငွေ
 စုစုပေါင်းပေးရန်တာဝန်
 အမြန်ဆုံးပေးသွင်းရမည့်ငွေ
 အမြန်ဆုံးပေးသွင်းရမည့်ငွေ
 ထပ်ပေးရန်ကျန်ရှိငွေ

| Summary | USD |
|----------------------|---------------------|
| Contacted Amt | 116,000.00 |
| Fine to Date | - |
| Total AR | 116,000.00 |
| Payment to Date | 116,000.13 |
| Total Payable | (0) |
| Overdue | (Pls pay immediatel |
| Fine | (Pls pay immediatel |
| Future Due | |

HITACHI EXCAVATOR ZX210LCH-5G (USED) , Sr No; HCMDCDF5H00090377-USE

| Date | Particular | Installment Plan | Due | Paid | Bal: |
|-----------|---|------------------|----------|----------------|------------|
| 16-Jan-25 | *MC selling price USD 116,000/-; 3 Months with no interest monthly pay | | 116,000 | | 116,000 |
| 16-Jan-25 | Upon Delivery(Jan'2025) (DP) USD 64,516.13(55.62%) | 64,516 | | | 116,000 |
| 14-Jan-25 | NLP-RV-2025-01-0033(14.1.25), HQT-RV-2025-01-0502(14.1.25)ws aya sp, RECEIVED FROM DAW TIN MAR CHO FOR UNI | | | 64,516 | 51,484 |
| 16-Feb-25 | 1 month after delivery (Feb'25) (USD 17,162)= USD 17,162 | 17,162 | | | 51,484 |
| 20-Feb-25 | HQT-RV-2025-02-0452(20.2.25)cd, CE2 BU Income-Customer-Daw Tin Mar Cho, Hitachi ZX210LCH-5G(Used), Feb'25 MC | | | 17,162 | 34,322 |
| 16-Mar-25 | 2 month after delivery (Mar'25) (USD 17,161)= USD 17,161 | 17,161 | | | 34,322 |
| 20-Mar-25 | HQT-RV-2025-03-0364(20.3.25)cd, CE2 BU income-Customer-Daw Tin Mar Cho, Hitachi ZX210LCH-5G(Used), Mar'25 MC | | | 17,161 | 17,161 |
| 16-Apr-25 | 3 month after delivery (Apr'25) (USD 17,161)= USD 17,161 | 17,161 | | | 17,161 |
| 22-Apr-25 | HQT-RV-2025-04-0488(22.4.25)cd, CE2 BU Income from Customer-Daw Tin Mar Cho, Hitachi 210 Used, Apr'25(Final Pay | | | 17,161 | (0) |
| | | | | | (0) |
| | Total | 116,000 | - | 116,000 | (0) |