



UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	11-Mar-25	Invoice Amount	\$	104,761.90
Incentive No.		Lucky Money Amount		556.79
Sales Man Name	Minn Zin	HQC Parts		1,011.79
BU Name	CES ✓	Other Charges		5,012.73
BR Name	Key Account ✓	Total Deduction Amount		6,581.31
Contract No.	WF-NS-110,2025 ✓	Incentive Calculation (%)		0.4%
Product Model	ME220 ✓	Total Incentive Amount		392.72
M/C Serial No.	ME220SH03104 ✓	Sales Man - Amount		235.63
Invoice Date	20-Feb-25 ✓	Deduction Amount Due to Broker Fee		-
Invoice No.	BCE-UNT-SI-25020007 ✓	Sales Man - Incentive Amount		235.63
Customer Name	U Yan Mee Aung ✓	Sales Head - Incentive Amount		-
Final RV Date	19-Feb-25	Pooling - Amount		157.09
Currency	USD	MMK	<input type="checkbox"/>	
Machine Type	Used	New	<input type="checkbox"/>	
Broker Status	With Broker	Without Broker	<input type="checkbox"/>	
Incentive PIC	BU	BR	<input type="checkbox"/>	
Note	Broker: Ks 2500000/4490 = 556.79 + Foc: \$1011.79 + Contract Service \$165 + Duty: \$4847.73 = TL \$ 6,581.31/ HQT-RV-2025-02-0389(18.225)-USD 3,000/-, HQT-RV-2025-02-0429(19.225)-SD 107,000/-			
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>	Exchange Rate
				4460/-

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Tin Lin Cho	Name: May Thazin Oo	Name: Shwe Phyo Kyaw	Name: Thirzar Hlaing	Name: Aung Thu Win	Name: Nandar Swe	Name: Zin Nlar Theung
Sales Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/GM	CCA Dept - CFD	AGM/CFO - CFD

02-CES-FNA-FRM4002-00

Customer Statement

Customer **YAN MOE AUNG,U**
 Contact Person **YAN MOE AUNG,U**
 Saleman **Minn Zin**
 No. Contract **WF-MS-110/2025 (19-Feb-25)**
 Interest Rate **-**
 Fine Rate **-**
 AR Invoice No **BCE-UNT-SI-25020007**
 Invoice Date **20-Feb-25**
 SO No **BCE-UNT-SO-25020002**

စာချုပ်ပါအရောင်းတန်ဖိုး	Summery	USD
ရက်လွန်အသံကြေး	Contacted Amnt	110,000
စုစုပေါင်းရန်ရှိငွေ	Fine to Date	-
လက်ရှိပေးသွင်းပြီးငွေ	Total AR	110,000
စုစုပေါင်းပေးသွင်းရန်ကျန်ငွေ	Payment to Date	110,000
အမြန်ဆုံးပေးသွင်းရမည့်ငွေ	Total Payable	-
ထပ်မံပေးရန်ရှိငွေ	Overdue	
ရက်လွန်အသံကြေး ပေးရန်ကျန်ငွေ	Future Due	
	Fine to Date	

Matador Excavator ME220/ME220SH03104

Date	Particular	Installation Plan	Due	Paid	Bal:
20-Feb-25	MC selling price USD 110,000 (including 5% Tax)		110,000		110,000
18-Feb-25	HQT-RV-2025-02-0389(18.2.25), received from CES BU to HO cash,U Yan Moe Aung, deposit for ME220 new machin			3,000	107,000
19-Feb-25	HQT-RV-2025-02-0429(19.2.25), received from CES BU to HO cash,U Yan Moe Aung, ME220 newx1U,USD 107,000/-			107,000	-
					-
	Total		-		110,000



UMG Head Quarter

592, Bo Aung Kyaw Street, Yangon-Pathein Highway Road, Hlaingtharyar Township, Yangon, Myanmar, Yangon
Tel :
Fax:

RECEIVE VOUCHER

Voucher No. : HQT-RV-2025-02-0429 Currency : USD
Voucher Date : 2025-02-19 From :

No	Description	Purpose	Subtotal
1	Receive money from CE5 BU to HO Cash (Customer Name ; U Yan Moe Aung , ME220 New x 1U , CE5 BU Income) TL USD-107,000/- , received by Cash	Alfi # Construction Equipment-(CE-5)-HQ	107000.00

Total 107,000.00

Total in Words :

Journal Remarks : Receive money from CE5 BU to HO Cash (Customer Name ; U Yan Moe Aung , ME220 New x 1U , CE5 BU Income) TL USD-107,000/- , received by Cash

Date : 19.2.25 Name/NRC No : ၇၇၄:၆၃၀၆ ၇/၂၀၂၀ (က) Signature : [Signature]
Cashier Su Dawle To Signature : [Signature]



UMG Head Quarter

592, Bo Aung Kyaw Street, Yangon-Pathein Highway Road, Hlaingtharyar Township, Yangon, Myanmar, Yangon

Tel: _____
Fax: _____

RECEIVE VOUCHER

Voucher No. :HQI-RV-2025-02-0389

Currency :USD

Voucher Date :2025-02-18

From :

No	Description	Purpose	Subtotal
1	Received from CE.5 BU to HO Cash, Cus: U Yan Moe Aung, deposit for ME220 new machine, USD-3,000/-	Aff # Construction Equipment-(CE-5)-HQ	3000.00
Total			3,000.00

Total in Words :

Journal Remarks : Received from CE.5 BU to HO Cash, Cus: U Yan Moe Aung, deposit for ME220 new machine, USD-3,000/-

Date : 18.2.25 Name/NRC No :

Signature : Minn Zin.

Cashier

Signature : Thada Chin