



UNIT SALES INCENTIVE REQUEST FORM



win motors

Incentive Date	15-Jul-25	Invoice Amount	67,500,000.00
Incentive No.	INC/ATAT/2025/Jul/002	Lucky Money Amount	700,000.00
Sales Man Name	Zaw Thet Wai ✓	FOC Parts	-
BU Name	ATT BU ✓	Other Charges	656,800.00
BR Name	-	Total Deduction Amount	1,356,800.00
Contract No.	WL/HS-494/2023 ✓	Incentive Calculation (%)	0.4%
Product Model	Matador 904S (New), MT804S Dozer (New) ✓	Total Incentive Amount	264,572.80
M/C Serial No.	S06846XM, 0417-CT01 ✓	Sales Man - Amount	158,743.68
Invoice Date	15-Jun-23 ✓	Deduction Amount Due to Broker Fee	-
Invoice No.	ATT-UNT-SI-23060039 ✓	Sales Man - Incentive Amount	158,743.68
Customer Name	U Aung Win ✓	Sales Head - Incentive Amount	-
Final RV Date	16-Jun-25 ✓	Pooling - Amount	105,829.12
Currency	USD <input type="checkbox"/>	MMK <input checked="" type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	RV-ATT-2025-06-00013 (Final RV) (AR Finished Customer) Transportation Cost = (319,300) ✓ Contract fee (0.5%) = (337,500) ✓ Broker Fee = (700,000) (Include Broker fee, Incentive is calculated based on 0.4%) ✓ FOC = (0) ✓		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input checked="" type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate

Prepared by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:
Name: Yin Yin Min	Name: Lee Loe Aung (BU)	Name: Than Zaw Lin (OM)	Name: Kyaw Thu Thu Tun	Name: Maung Myaung
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM
				CCA Dept. - CFD
				AGM/CO - CFD
				Name: Zin Myar Tuning
				Sign:

RD-ATT-FNA-FRM-003-00

MYANMAR

Customer Statement

Customer AUNG WIN,U
 Contact Person AUNG WIN,U
 Salesman Zaw Thet Wai
 CCCO No UCCO/ATT/2023/06/005
 INV No ATT-UNT-SI-23060039
 DO No ATT-GIA-23060075
 Fine Rate 5%
 Ph No 09 894143492
 Address အဘဘဦးကျေးရွာ၊ စတီယိုနယ်၊ သံဃာတိုင်း၊
 Contract No. WL-HS-494/2023

Summary	MMK
Invoice Armt	67,500,000
Interest Armt	6,133,750
Fine to Date	1,435,500
Total AR	75,069,250
Payment to Date	75,069,250
Total Payable	-
Overdue	
Future Due	
Fine to Date	


1st lot of 1 Unit (Matador Farm Tractor MT904S Sr'SO6B46XM,
 MCLAREN FRONT DOZER BLADE FOR AGROLUX MT804S-01-02 Sr-0417-CT 01)

Date	Particular	Installment Plan	Due	Paid	Bal:
14-Jun-23	1 NEW UNIT Matador Farm Tractor MT904S		61,950,000		61,950,000
	MCLAREN FRONT DOZER BLADE FOR AGROLUX MT804S		5,550,000		67,500,000
					67,500,000
21-Jun-23	Downpayment 45%	30,375,000			67,500,000
6/14/2023,6/12	ATT-RV-23060026(2,500,000/-KS),ATT-RV-23060027(68,750/-KS),ATT-RV-23060022(28,000,000/-KS),			30,375,000	37,125,000
					37,125,000
14-Jun-23	ADMIN FEE		193,750		37,318,750
6/14/2023,6/12	ATT-RV-23060026(2,500,000/-KS),ATT-RV-23060027(68,750/-KS),ATT-RV-23060022(28,000,000/-KS),			193,750	37,125,000
					37,125,000
14-Feb-24	8 Months After Delivery From Customer .	12,375,000			37,125,000
21-Feb-24	HQT-RV-2024-02-0634(14,355,000/-KS)			12,375,000	24,750,000
14-Feb-24	16% Interest On Remaining Balance.		1,980,000		26,730,000
21-Feb-24	HQT-RV-2024-02-0634(14,355,000/-KS)			1,980,000	24,750,000
					24,750,000
14-Oct-24	16 Months After Delivery From Customer .	12,375,000			24,750,000
16-Dec-2024	QT-RV-2024-12-0515(15,355,000/-KS,Principle-14,355,000/-Ks,Fine -1,000,000/Ks),Fast Point KBZ Specia			12,375,000	12,375,000
14-Oct-24	16% Interest On Remaining Balance.		1,980,000		14,355,000
16-Dec-2024	QT-RV-2024-12-0515(15,355,000/-KS,Principle-14,355,000/-Ks,Fine -1,000,000/Ks),Fast Point KBZ Specia			1,980,000	12,375,000
14-Oct-24	5%Fine Calculate (15.OCT.2024 to 14.Dec.2024) 2 MONTHS		1,435,500		13,810,500
16-Dec-2024	QT-RV-2024-12-0515(15,355,000/-KS,Principle-14,355,000/-Ks,Fine -1,000,000/Ks),Fast Point KBZ Specia			1,000,000	12,810,500
16-Dec-2024	Approved by CFD Fine Discount			435,500	12,375,000
14-Jun-25	24 Months After Delivery From Customer .	12,375,000			12,375,000
14-Jun-25	RV-ATT-2025-06-00013, Amt 1455,000/-Ks, Win Motor KBZ special Acc (Call Deposit)			12,375,000	-
14-Jun-25	16% Interest On Remaining Balance.		1,980,000		1,980,000
16-Jun-25	RV-ATT-2025-06-00013, Amt 1455,000/-Ks, Win Motor KBZ special Acc (Call Deposit)			1,980,000	-
					-
					-
	Total	67,500,000	7,569,250	75,069,250	-


 Prepare By
 Pyae Sone Thu


 Checked By
 Zin Mar, Daw


 Checked By
 MAUNG MAUNG,U


 Acknowledged by
 Marlar Swe, Daw


 Confirmed By
 AUNG WIN,U

Not have AR in Other BU/BR.