



INCENTIVE REQUEST FORM



Requested BU/BR Name : **IS BU**

Business Unit : **IS BU**

S/Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling	
Feb25	Feb25	Shine Wai Phyoo	MMK	41,265,000	26,760,000	65%	0.60%	26,760,000	160,560.00	96,336.00	64,224.00	
Total (USD)												
Total (MMK)												
				Cash Down Sales			AR Finished			Exchange Rate	- 45551-	
										160,560.00	96,336.00	64,224.00

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Htet Htet Wai	Name : Khin Yadana Htun	Name : Shine Wai Phyoo	Name : Thwe Thwe Mar	Name : Ko Chit San Ko	Name : Ma Marlar Swe	Name : Ma Zin Mar Thauang
Sale Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CRD	AGM/CFO - CRD



IS (Rental)

Period of request incentive for Rental (Feb-25)

STANDARD FORMAT FOR INCENTIVE REQUISITION FORM

No	Company Name	AR Date	AR Inv No	Inv Amount (MMK)	Discount Amount	Broker Fees/Other Charges	Total Invoice Amount	TTL Incentive (0.6%)	Incentive		RV Date	RV No	Sales Man
									Salesman 60%	Pooling 40%			
1	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR CO.,LTD	4-Feb-25	78-RN-SI-M202502001	6,000,000	-	-	6,000,000	36,000	21,600	14,400	17-Feb-25	RV-IS-2025-02-00006	Shine Wai Phywo
2	IHI INFRASTRUCTURE SYSTEMS CO.,LTD	6-Feb-25	78-RN-SI-M202502003	13,600,000	-	-	13,600,000	81,600	48,960	32,640	17-Feb-25	RV-IS-2025-02-00007	Shine Wai Phywo
3	GREEN MYANMAR DRAGON CO.,LTD	13-Feb-25	78-RN-SI-M202502004	320,000	-	-	320,000	1,920	1,152	768	13-Feb-25	RV-IS-2025-02-00004	Shine Wai Phywo
4	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR CO.,LTD	13-Feb-25	78-RN-SI-M202502005	6,000,000	-	-	6,000,000	36,000	21,600	14,400	26-Feb-25	RV-IS-2025-02-00012	Shine Wai Phywo
5	KO MYO ZAW WIN	17-Feb-25	78-RN-SI-M202502006	200,000	-	-	200,000	1,200	720	480	17-Feb-25	RV-IS-2025-02-00005	Shine Wai Phywo
6	AAA (YG) CO.,LTD	21-Feb-25	78-RN-SI-M202502007	640,000	-	-	640,000	3,840	2,304	1,536	21-Feb-25	RV-IS-2025-02-00011	Shine Wai Phywo
							26,760,000	160,560	96,336	64,224			

Rental Incentive Policy	
For Total Incentive	0.60%
For Salesman	60%
For Pooling	40%

Total Claim Amount (0.6%)	160,560
Amount for Sales person (60%)	96,336
Amount for Pooling (40%)	64,224