

**300KVA Generator Canopy Type Installation
(Quotaition)**

Date :25-04-2025
Lot No 20/04

Customer Name Winning Way Co.,Ltd
Location : Hlaing Thar Yar Tsp

No	Particular	Qty	Unit	Rate	Amount	Remark
1	300KVA Generator Engine & Attanator Existing & Removing	1	Set	500000	500000	
2	300KVA Generator Engine & Attanator Re Positioning	1	Set	700000	700000	
3	Radiator Air Outlet Cover New Additional	1	Set	550000	550000	
4	Turbo Outlet Exhaust Pipe Line Installation	1	Set	850000	850000	
5	Canopy Box Inside Sponge Cover Installation	1	Set	750000	750000	
6	Control Moudule Pannel Modify	1	Set	150000	150000	
7	Breaker Base Frame & Cable Hole Modify	1	Set	100000	100000	
8	TV Glue, Bolt & Nut,Screw & General Accessories	1	Lot	400000	400000	
Total Amount					4000000	

Working Time Line (7)Days.

Payment Terms

Contract Upon 60%

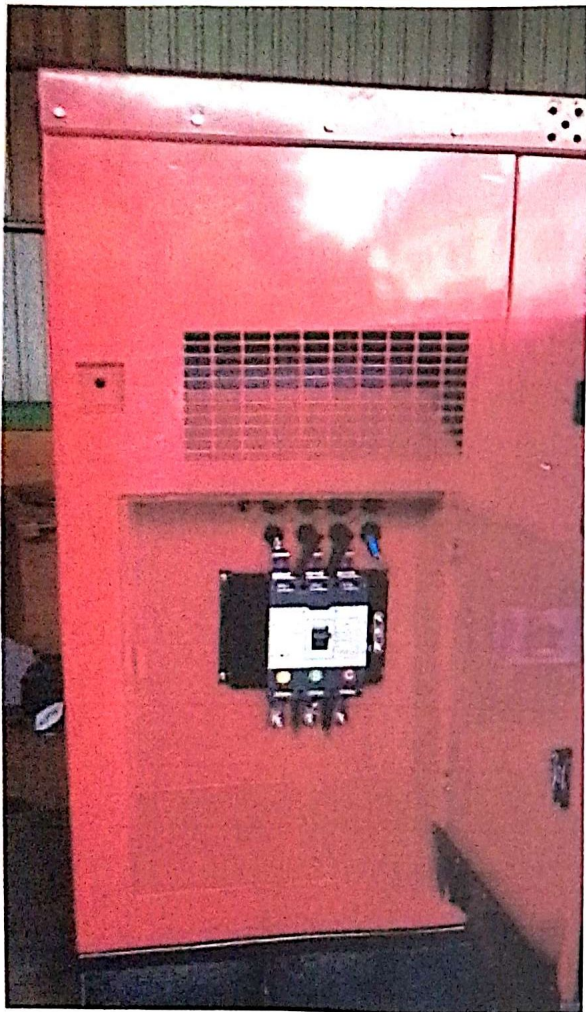
After Test Run 40%

Nyan Tun Lin

Thank & Best Regards

No (665),Zee Koung Quarter,Thu Kha Thayar St,No(4)Main Road,S.P.T,Yangon

Contacts : 09 253 223 792,09 965 203 784 (Viber), 09 420 038 697



**300KVA Generator Canopy Type Installation
(Invoice)**

Date 09-05-2025

Lot No 13/05

Customer Name Winning Way Co.,Ltd

Location : Hlaing Thar Yar Tsp

No	Particular	Qty	Unit	Rate	Amount	Remark
1	300KVA Generator Canopy Type Installation Charge	1	Set	4000000	4000000	
	Total Amount				4000000	

Handwritten signature
Nyan Ton Lin

Thank & Best Regards

No (665),Zee Koung Quarter,Thu Kha Thayar St,No(4)Main Road,S.P.T,Yangon

Contacts : 09 253 223 792,09 965 203 784 (Viber), 09 420 038 697

ကိုစိုးထက်တင်

Dear Sayar U Aye Min Htoon and Ko Zaw Min Myat, We would like to request approval for below deal.

Branch : Key Account
Salesman: Ma Wutt Yee Aung
Customer name : U Nyunt Swe
Business type/name :K.C Hotel
New /Old : New Customer
Landed : YGN (Customer site)
Brand: Matador Generator
Model : MC350BS

Genset information
For this deal, we only have the MC350B (300 kVA) in open type available on our side. However, we do have a canopy for 350 kVA, and we're planning to install it and sell it as a silent type.

MC350B
This generator come from MWD border , so this price is calculated based on update cost,
Purchase price : USD 16,128
Cost (Factory to HO) : USD

Message



PG Deal Request Group

Connecting...



Purchase price : USD 16,128
 Cost (Factory to HO) : USD 4,990
 Landed Price: USD 21,118

Canopy BF-B350
 Purchase Price: USD 4,693
 Cost(Factory to HO):USD 731.44
 Landed Price: USD 5424.44

MC350B and Canopy installation :

- 1.300KVA Generator Engine & Attanator Re Positioning
- 2.Radiator Air Outlet Cover New Additional
- 3.Turo Outlet Exhaust Pipe Line
- 4.Canopy Box inside Sponge Cover installation
- 5.Repainting

Total cost : USD 1,000

MC350B & Canopy & installation (MGC&I Team)
 Total Landed Price: USD 27542.44
 Minimum Price: USD 34,700(Margin 26%)
 Maximum Price: USD 36,400(Margin 32%)



Message





PG Deal Request Group

Connecting...



Maximum Price: USD 36,400(Margin 32%)
 Request Price: USD 39,000
 Broker information; The Key Account say that the broker is also a shareholder and a decision-maker. The initial deal was set at USD 37,000, but the broker asked to add an extra USD 2,000 for his broker,so it was offered at USD 39,000.

Broker fees: USD 2000
 Broker name: ဒေါ်နွယ်နီလှိုင်
 Broker ph no : 09797293666

Payment term: 10% upon CCO and Contract
 50% upon delivery and 40% after delivery 4 months installments by monthly pay. (without interest and without collateral).

May I Kindly get your approval to proceed 🙏

3:43 PM

April 26

Ko Aye Min Htun

ကိုစိုးထက်တင်

Dear Sayar U Aye Min Htoon and K...



Message



Estimate Bago trip fuel charge for 2times....100000 mmk

စာချုပ်က မနက်ဖြန်ပိတ်ရက် ဆိုတော့ မရနိုင်လို့ပါခင်ဗျာ customer ကလဲ urgent ဆိုတော့ ရုံးဖွင့်ရက်ကို မစောင့်နိုင်လို့ပါတဲ့ Customer သည် UMG က မီးစက် 2 U ဝယ်ထားတဲ့ customer ပါ ခင်ဗျာ

Monday ကြရင်တော့ စာချုပ်ချုပ် ပြီးလက်မှတ်ယူပေးပါမယ်ခင်ဗျာ

9:07 PM

Ko Aye Min Htun

ကိုစိုးထက်တင်
Yes Sayar , we are confidence to se...
Please proceed to sell to customer U Nyunt Swe if you have confidence.
But please make sure to collect AR without overdue.

9:45 PM

ကိုစိုးထက်တင်
Dear Sayar U Aye Min Htoon and K...
Please proceed to rent to customer Kaung Myat Kyaw.
But please run the contract process on coming Monday without fail.

9:46 PM



Message

