

UNIT SALES INCENTIVE REQUEST FORM

Incentive Date	10-Jun-25	Invoice Amount	4,200,000
Incentive No.	BMC-BSO-UNT-2025-06-0001	Lucky Money Amount	-
Sales Man Name	Zarni Hein ✓	FOC Parts	-
BU Name	MC ✓	Other Charges	-
BR Name	MC BU ✓	Total Deduction Amount	-
Contract No.	WF-MS-250/2025 ✓	Incentive Calculation (%)	-
Product Model	SELENA ✓	Total Incentive Amount	30,000
M/C Serial No.	RL9S1GJJBKAS00188 ✓	Sales Man - Amount	-
Invoice Date	17-May-25 ✓	Deduction Amount Due to Broker Fee	-
Invoice No.	UINV/BMC/UMG/HO/2025/05/001 ✓	Sales Man - Incentive Amount	27,000
Customer Name	U MYO MIN NYUNT (HAPPY CYCLE SHOWROOM) ✓	Sales Head - Incentive Amount	-
Final RV Date	19-May-25 ✓	Pooling - Amount	3,000
Currency	USD <input type="checkbox"/>	MMK <input checked="" type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input type="checkbox"/>	Without Broker <input checked="" type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	HQT-RV-2025-05-0511		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/> Late Payment - Months <input type="checkbox"/> Bad Payment <input type="checkbox"/> Exchange Rate -

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Thiri Soe	Name : Khin Yadana Htun (BU)	Name : Phyto Ko Ko	Name : Thwe Thwe Mar	Name : U Chit San Ko	Name : D Malar Swe	Name : D Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-IDS-FNA-FRM-002-00

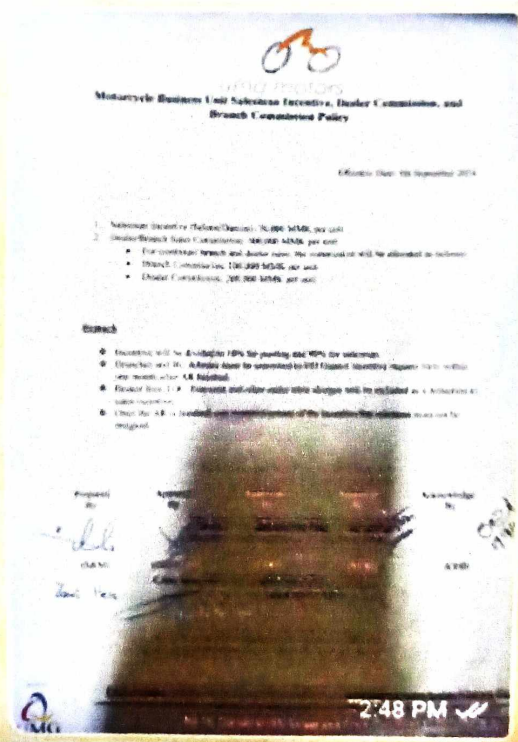


Dear Ako,
 We would like to request approval for DU Sale incentive for Sale DH. Because of we haven't sale man and ASM for our MC sale department later April'25. We sell our products directly by DH and supported by team. It is long time. And also,now Cop cash was requested to COO approved attach.

Thanks 🙏

bro, pls help to share the current policy documents first? 2:36 PM

ဟုတ်ကဲ့ပါအစ်ကို 2:47 PM



အရင်ကတော့ Sale man ရှိတော့ sale man နဲ့ သွားပါတယ်။ BR ကိုလည်း အရောင်းပေးတာ မျိုးရှိပါတယ်အစ်ကို။ အခုဟာက BR ကိုအရောင်းမပေးထားတာ ထန်းတပင် -3U, လက်ပံ တန်း-3U နဲ့ မော်လမြိုင် - 5 U deal တင်ထားတာ ရှိပါတယ်အစ်ကို။ အဲဒီထဲမှာတော့ ထန်းတပင် -1 U ပဲ delivery ဖြစ်ပါသေးတယ်အစ်ကို။

MC Phyo Ko Ko
 အရင်ကတော့ Sale man ရှိတော့ sale man နဲ့...
 deal တင်တဲ့ အခါမှာ salesman name မှာ Zarni Hein နဲ့ တင်ထားရင် incentive ကို Zarni Hein ကို run ပေးလိုက်လို့ရပါတယ်