



win motors

# UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	23-Apr-25	Invoice Amount	✓ 66,000,000.00
Incentive No	INC/ATA/T2025/Apr/003	Lucky Money Amount	✓ 600,000.00
Sales Man Name	Zayar Het ✓	FOC Parts	-
BU Name	ATT BU ✓	Other Charges	✓ 548,300.00
BR Name	-	Total Deduction Amount	1,148,300.00
Contract No	WF/HS-672/2023 ✓	Incentive Calculation (%)	0.4%
Product Model	Matador MH108RG (New) ✓	Total Incentive Amount	259,406.80
M/C Serial No	000084 ✓	Sales Man - Amount	155,644.08
Invoice Date	30-Aug-23 ✓	Deduction Amount Due to Broker Fee	77,872.04
Invoice No	ATT-UNT-SI-23080046 ✓	Sales Man - Incentive Amount	77,872.04
Customer Name	U Thet Naing Tun ✓	Sales Head - Incentive Amount	-
Final RV Date	6-Feb-25 ✓	Pooling - Amount	103,762.72
Currency	USD	MMK	✓
Machine Type	Used	New	✓
Broker Status	With Broker	Without Broker	✓
Incentive PIC	BU	BR	✓

Note:  
 HQT-RV-2025-02-0126, Cash (On Target) ✓  
 Transportation Cost = (218,300) ✓  
 Contract fee (0.5%) = (330,000) ✓  
 Broker Fee = (600,000) ✓ (Include broker fee, Incentive is calculated based on 0.4%, Include Deduction amount due to broker fee), Sale Man 60% and Pooling 40%  
 FOC = (0)  
 Deal date (16.08.2023)

Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input type="checkbox"/>	Bad Payment <input type="checkbox"/>	Exchange Rate	- ✓
Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by	
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	
Name: Yin Yin Min	Name: Lae Lae Aung (BU)	Name: - Than Zaw Lin (OM)	Name: Zin Mar	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thuang	
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GNI/AGM	CCA Dept. - CFD	AGM/CFO - CFD	

02-ATT-FNA-FRM-003-00

AR finished  
no collateral



February 6, 2025 (1)

**Customer Statement**

Customer U THET NAING TUN  
 Contact Person U THET NAING TUN  
 Salesman ZAYAR HTET  
 CCO No UCCO/ATT/2023/08/006  
 INV No ATT-UNT-SI-23080046  
 DO No ATT-GIA-23080174  
 Fine Rate 5%  
 Ph No 09 761865761  
 Address ရွာသာကျေးရွာ၊ မိုးခေါင်အုပ်စု၊ တိုက်ကြီးမြို့။  
 Contract No. WL-HS-672/2023

Summary	MMK
Invoice Amt	66,000,000
Interest Amt	3,564,000
Fine to Date	-
Total AR	69,564,000
Payment to Date	69,564,000
<b>Total Payable</b>	<b>-</b>
Overdue	-
Future Due	-
Fine to Date	-

1st lot of 1 Unit ([ MH108-RG] Combine Harvester SR -FTHRGG50PMC000084 )

Date	Particular	Installment Plan	Due	Paid	Bal.
30-Aug-23	1 NEW UNIT [ MH108-RG] Combine Harvester		66,000,000		66,000,000
					66,000,000
					66,000,000
30-Aug-23	Downpayment 65%	42,900,000			68,000,000
08/16/2023 , 20	ATT-RV-23080033 (5,000,000/-ks ) , ATT-RV-23080083 (38,230,000/-ks )			42,900,000	23,100,000
					23,100,000
					23,100,000
30-Aug-23	ADMIN FEE 0.5%		330,000		23,430,000
08/16/2023 , 20	ATT-RV-23080033 (5,000,000/-ks ) , ATT-RV-23080083 (38,230,000/-ks )			330,000	23,100,000
					23,100,000
					23,100,000
29-Feb-24	6 Months After Delivery From Customer .	7,700,000			23,100,000
29-Feb-24	ATT-RV-24020055 ( 8,778,000/- ks )			7,700,000	15,400,000
29-Feb-24	14% Interest On Remaining Balance.		1,078,000		16,478,000
29-Feb-24	ATT-RV-24020055 ( 8,778,000/- ks )			1,078,000	15,400,000
					15,400,000
30-Aug-24	12 Months After Delivery From Customer .	7,700,000			15,400,000
14-Aug-24	HQT-RV-2024-08-0387(8,778,000/-KS)			7,700,000	7,700,000
30-Aug-24	14% Interest On Remaining Balance.		1,078,000		8,778,000
14-Aug-24	HQT-RV-2024-08-0387(8,778,000/-KS)			1,078,000	7,700,000
					7,700,000
28-Feb-25	18 Months After Delivery From Customer .	7,700,000			7,700,000
6-Feb-25	HQT-RV-2025-02-0126,Cash (On Target)			7,700,000	-
28-Feb-25	14% Interest On Remaining Balance.		1,078,000		1,078,000
6-Feb-25	HQT-RV-2025-02-0126,Cash (On Target)			1,078,000	-
					-
					-
	<b>Total</b>	<b>66,000,000</b>	<b>3,564,000</b>	<b>69,564,000</b>	<b>-</b>

Prepare By  
Pyae Sone Thu

Checked By  
ZIN MAR,DAW

Checked By  
Maung Maung,U

Acknowledge By  
Malar Swe,Daw

Confirmed By  
U THET NAING TUN

Not have AR in  
Other BL.