



**MGC&I Team**

**300KVA Generator Canopy Type Installation  
(Quotaition)**

Date :25-04-2025

Lot No 20/04

Customer Name Winning Way Co.,Ltd

Location : Hlaing Thar Yar Tsp

No	Particular	Qty	Unit	Rate	Amount	Remark
1	300KVA Generator Engine & Attanator Existing & Removing	1	Set	500000	500000	
2	300KVA Generator Engine & Attanator Re Positioning	1	Set	600000	600000	
3	Radiator Air Outlet Cover New Additional	1	Set	550000	550000	
4	Turbo Outlet Exhaust Pipe Line Installation	1	Set	850000	850000	
5	Canopy Box Inside Sponge Cover Installation	1	Set	750000	750000	
6	TV Glue, Bolt & Nut,Screw & General Accessories	1	Lot	400000	400000	
<b>Total Amount</b>					<b>3650000</b>	

**Working Time Line (7)Days.**

**Payment Terms**

**Contract Upon 60%**

**After Test Run 40%**

*Ngan Tun Lin*

Thank & Best Regards

**No (665),Zee Koung Quarter,Thu Kha Thayar St,No(4)Main Road,S.P.T,Yangon**

**Contacts : 09 253 223 792,09 965 203 784 (Viber), 09 420 038 697**



**MGC&I Team**

**(300)KVA Generator Canopy Type Installation  
(Invoice)**

**Customer Name :Winning Way Co.,Ltd**

**Date : 07-05-2025**

**Location : Hlaing Thar Yar Tsp**

**Lot No :10/05**

No.	Particular	Qty	Unit	Rate	Amount	Remark
1	300KVA Generator Canopy Type Installation Charge	1	Lot	3650000	3650000	
<b>Total Amount</b>					<b>3650000</b>	

*Myan Tun Lin*

Thank & Best Regards

**No (665),Zee Koung Quarter,Thu Kha Thayar St,No(4)Main Road,S.P.T,Yangon**

**Contacts : 09 253 223 792,09 965 203 784 (Viber), 09 420 038 697**



PG Deal Request Group

Connecting...



2:45 PM

**ကိုစိုးထက်တင်**

Dear Sayar U Aye Min Htoon and Ko Zaw Min Myat, We would like to request approval for below deal.

Branch : Key Account  
Salesman: Ma Wutt Yee Aung  
Customer name : U Nyunt Swe  
Business type/name :K.C Hotel  
New /Old : New Customer  
Landed : YGN (Customer site)  
Brand: Matador Generator  
Model : MC350BS

Genset information  
For this deal, we only have the MC350B (300 kVA) in open type available on our side. However, we do have a canopy for 350 kVA, and we're planning to install it and sell it as a silent type.

MC350B  
This generator come from MWD border , so this price is calculated based on update cost,  
Purchase price : USD 16,128  
Cost (Factory to HO) : USD



Message





# PG Deal Request Group

Connecting...



Purchase price : USD 16,128

Cost (Factory to HO) : USD 4,990

Landed Price: USD 21,118

Canopy BF-B350

Purchase Price: USD 4,693

Cost(Factory to HO):USD 731.44

Landed Price: USD 5424.44

MC350B and Canopy

installation :

1.300KVA Generator Engine & Attanator Re

Positioning

2.Radiator Air Outlet Cover New Additional

3.Turo Outlet Exhaust Pipe Line

4.Canopy Box inside Sponge Cover installation

5.Repainting

Total cost : USD 1,000

MC350B & Canopy & installation (MGC&I Team)

Total Landed Price: USD 27542.44

Minimum Price: USD 34,700(Margin 26%)

Maximum Price: USD 36,400(Margin 32%)



Message





# PG Deal Request Group

Connecting...



Maximum Price: USD 36,400(Margin 32%)  
 Request Price: USD 39,000  
 Broker information; The Key Account say that the broker is also a shareholder and a decision-maker. The initial deal was set at USD 37,000, but the broker asked to add an extra USD 2,000 for his broker,so it was offered at USD 39,000.

Broker fees: USD 2000  
 Broker name: ဒေါ်နွယ်နီလှိုင်  
 Broker ph no : 09797293666

Payment term: 10% upon CCO and Contract  
 50% upon delivery and 40% after delivery 4 months installments by monthly pay. (without interest and without collateral).



May I Kindly get your approval to proceed 🙏

3:43 PM

April 26

**Ko Aye Min Htun**



**ကိုစိုးထက်တင်**

Dear Sayar U Aye Min Htoon and K...



Message





# PG Deal Request Group

Connecting...



Estimate Bago trip fuel charge for 2times....100000 mmk

စာချုပ်က မနှက်ဖြန့်ပိတ်ရက် ဆိုတော့ မရနိုင်လို့ပါခင်ဗျာ customer ကလဲ urgent ဆိုတော့ ရုံးဖွင့်ရက်ကို မစောင့်နိုင်လို့ပါတဲ့ Customer သည် UMG က မီးစက် 2 U ဝယ်ထားတဲ့ customer ပါ ခင်ဗျာ

Monday ကြာရင်တော့ စာချုပ်ချုပ် ပြီးလက်မှတ်ယူပေးပါမယ်ခင်ဗျာ



9:07 PM

**Ko Aye Min Htun**

**ကိုစိုးထက်တင်**

Yes Sayar , we are confidence to se...

Please proceed to sell to customer U Nyunt Swe if you have confidence.

But please make sure to collect AR without overdue.

9:45 PM

**ကိုစိုးထက်တင်**

Dear Sayar U Aye Min Htoon and K...

Please proceed to rent to customer Kaung Myat Kyaw.

But please run the contract process on coming Monday without fail.

9:46 PM



Message

