

UNIT SALES INCENTIVE REQUEST FORM

| | | | | | | | |
|----------------------|---|--|--|--|--------------------------------------|---------------|--------|
| Incentive Date | 23-Apr-25 | Invoice Amount | \$ | 116,000.00 | | | |
| Incentive No. | COP-SINC-250423-0003 | Lucky Money Amount | \$ | 520.83 | | | |
| Sales Man Name | Minn Zin ✓ | FOC Parts | | - | | | |
| BU Name | CE2 | Other Charges | | 4,626.19 | | | |
| BR Name | KAS (CE2 BU) ✓ | Total Deduction Amount | | 5,147.02 | | | |
| Contract No. | WF-HS-033/2025 ✓ | Incentive Calculation (%) | | 0.4% | | | |
| Product Model | ZX210LCH-5G (Used) ✓ | Total Incentive Amount | | 443.41 | | | |
| M/C Serial No. | IICMDCDF5H00090377-USE ✓ | Sales Man - Amount | | 266.05 | | | |
| Invoice Date | 16-Jan-25 ✓ | Deduction Amount Due to Broker Fee | | - | | | |
| Invoice No. | COP-UNT-SI-25010045 ✓ | Sales Man - Incentive Amount | | 266.05 | | | |
| Customer Name | TIN MAR CHO.DAW ✓ | Sales Head - Incentive Amount | | - | | | |
| Final RV Date | 22-Apr-25 | Pooling - Amount | | 177.36 | | | |
| Currency | USD <input checked="" type="checkbox"/> | MMK <input type="checkbox"/> | | | | | |
| Machine Type | Used <input checked="" type="checkbox"/> | New <input type="checkbox"/> | | | | | |
| Broker Status | With Broker <input checked="" type="checkbox"/> | Without Broker <input type="checkbox"/> | | | | | |
| Incentive PIC | BU <input checked="" type="checkbox"/> | BR <input type="checkbox"/> | | | | | |
| Note | Broker, \$ 520.83 (Ks 2500000/4800) + Contract Service, \$ 348 + duty, \$ 4278.19 (Ks 20,535,295/4800); HQT-RV-2025-04-0488(22.4.25)-USD 17,161 | | | | | | |
| Recommendation - CFD | AR Finished <input checked="" type="checkbox"/> | Good Payment <input checked="" type="checkbox"/> | Late Payment - Days <input type="checkbox"/> | Late Payment - Months <input type="checkbox"/> | Bad Payment <input type="checkbox"/> | Exchange Rate | 44351- |

| Prepared by | Checked by | Approved by | Checked by | Approved by | Checked by | Approved by |
|--------------------|-------------------|-----------------------|----------------------|---------------------|-------------------|-----------------------|
| Sign : | Sign : | Sign : | Sign : | Sign : | Sign : | Sign : |
| Name : Tin Lin Cho | Name : Su Mon Han | Name : Shwe Phyo Kyaw | Name : Tinzar Hlaing | Name : Aung Thu Win | Name : Marlar Swe | Name : Zin Mar Thoung |
| Sales Dept. | F&A Dept. - BR | BQH/ABOH | F&A (DH) - BU | GM/AGM | CCA Dept. - CFD | AGM/CFO - CFD |



Customer Statement

Customer TIN MAR CHO,DAW(7/NYALAPA(N)096638)

Contact Person TIN MAR CHO,DAW

Sale Man Minn Zin

Contract No: WF-HS-033/2025

Interest Rate -

Landed YGN

Installment Term 3 Months with no interest monthly pay with Collateral

တချုပ်ပါအရောင်းတန်ဖိုး

ရက်လွန်ဒဏ်ကြေး

စုစုပေါင်းရရန်ရှိ

လက်ရှိပေးသွင်းပြီးငွေ

စုစုပေါင်းပေးရန်တာဝန်

အမြန်ဆုံးပေးသွင်းရမည့်ငွေ

အမြန်ဆုံးပေးသွင်းရမည့်ငွေ

ထပ်မံပေးရန်ကျန်ရှိငွေ

| Summary | USD |
|----------------------|---------------------|
| Contacted Amt | 116,000.00 |
| Fine to Date | - |
| Total AR | 116,000.00 |
| Payment to Date | 116,000.13 |
| Total Payable | (0) |
| Overdue | (Pls pay immediatel |
| Fine | (Pls pay immediatel |
| Future Due | |

HITACHI EXCAVATOR ZX210LCH-5G (USED) , Sr No; HCMDCDF5H00090377-USE

| Date | Particular | Installment Plan | Due | Paid | Bal: |
|-----------|---|------------------|----------|----------------|------------|
| 16-Jan-25 | *MC selling price USD 116,000/-; 3 Months with no interest monthly pay | | 116,000 | | 116,000 |
| 16-Jan-25 | Upon Delivery(Jan'2025) (DP) USD 64,516.13(55.62%) | 64,516 | | | 116,000 |
| 14-Jan-25 | NLP-RV-2025-01-0033(14.1.25), HQT-RV-2025-01-0502(14.1.25)ws aya sp, RECEIVED FROM DAW TIN MAR CHO FOR UNI | | | 64,516 | 51,484 |
| 16-Feb-25 | 1 month after delivery (Feb'25) (USD 17,162)= USD 17,162 | 17,162 | | | 51,484 |
| 20-Feb-25 | HQT-RV-2025-02-0452(20.2.25)cd, CE2 BU income-Customer-Daw Tin Mar Cho, Hitachi ZX210LCH-5G(Used), Feb'25 MC | | | 17,162 | 34,322 |
| 16-Mar-25 | 2 month after delivery (Mar'25) (USD 17,161)= USD 17,161 | 17,161 | | | 34,322 |
| 20-Mar-25 | HQT-RV-2025-03-0364(20.3.25)cd, CE2 BU income-Customer-Daw Tin Mar Cho, Hitachi ZX210LCH-5G(Used), Mar'25 MC | | | 17,161 | 17,161 |
| 16-Apr-25 | 3 month after delivery (Apr'25) (USD 17,161)= USD 17,161 | 17,161 | | | 17,161 |
| 22-Apr-25 | HQT-RV-2025-04-0488(22.4.25)cd, CE2 BU Income from Customer-Daw Tin Mar Cho, Hitachi 210 Used, Apr'25(Final Pay | | | 17,161 | (0) |
| | | | | | (0) |
| | Total | 116,000 | - | 116,000 | (0) |