



# UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	13-Jun-25	Invoice Amount	\$ 112,417.6
Incentive No.	BCE-SINC-250613-0003	Lucky Money Amount	154.55
Sales Man Name	Aung Myo Win	FOC Parts	2,720.82
BU Name	CE5	Other Charges	5,791.11
BR Name	KLN(SBO/CE5)	Total Deduction Amount	8,965.48
Contract No.	WL-HS-635-2022	Incentive Calculation (%)	0.4%
Product Model	ME220	Total Incentive Amount	494.88
M/C Serial No.	ME220SH02734	Sales Man - Amount	-
Invoice Date	22-Aug-22	Deduction Amount Due to Broker Fee	-
Invoice No.	BCE-UNT-SI-22080029	Sales Man - Incentive Amount	-
Customer Name	U Sein Aung	Sales Head - Incentive Amount	-
Final RV Date	3-Jun-25	Pooling - Amount	296.93
Currency	USD <input checked="" type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input type="checkbox"/>	BR <input checked="" type="checkbox"/>	
Note	Broker; Ks 15L @ 3300 = \$ 454.55 + FOC; 2720.82 + Win leasing; 139319*0.3% = \$417.96 + Duty \$3326.67 + Transportation \$2045.48 (POOLING ONLY (SBO 50% + CE5 50%)); RV-CE5-2025-06-00004(3.6.25)- USD 33,860.05; RV-CE5-2025-06-00005- USD 34.01		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
		Late Payment - Months <input type="checkbox"/>	Bad Payment <input checked="" type="checkbox"/>
		Exchange Rate	- 29411- (pooling only)

+L380 50% + CE-5 50%  
 (pooling only)

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Tin Lin Cho	Name: May Thazin Oo	Name: Zin Ko Ko Htet	Name: Tinzar Hlaing	Name: Aung Thu Win	Name: Marlar Swe	Name: Zin Mar Thoung
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-CE5-FNA-FRM-002-00



**Customer Statement**

Customer **SEIN AUNG,U(5/WATANA(N)036007)**  
 Contact Person  
 Saleman **Aung Myo Win**  
 No. Contract **WL/HS-635/2022**  
 Interest Rate **1.3% Interest, Balance 1.5 Years, Include Collateral.**  
 AR Invoice No **BCE-UNT-SI-22080029 (22-Aug-2025)**  
 SO Invoice No **KLN-BSO-UNT-2022-08-0002**

14-Jun-2025	Summary	USD
တရားဝင်အရောင်းတန်ဖိုး	Contracted Amt	139,319.00
ရက်လွန်ဒက်ကြေး	Fine to Date	29,943.35
စုစုပေါင်းရန်ရှိ	Total AR	169,262.35
လက်ရှိပေးသွင်းပြီးငွေ	Payment to Date	169,261.92
စုစုပေါင်းပေးရန်တာဝန်	Total Payable	0
အမြန်ဆုံးပေးသွင်းရမည့်ငွေ	<b>Overdue</b>	
ထပ်ပေးရန်ကျန်ရှိငွေ	Future Due	
	<b>Fine to Date</b>	

Matador Excavator ME220/Sr No ; ME220SH02734

Date	Particular	Installment Plan	Due	Paid	Bal:
			139,319.00		139,319.00
22-Aug-2022	Machine Price-\$127,000, Principle (\$132,684.76), HP (\$6,634.24) Total (\$139,319)				139,319.00
	Upon On machine Delivery Time ( DP - 600 Lakhs {( 30 Lakhs @ 2330(KLN-RV-2022-07-0046)	23,381.00		1,287.55	138,031.45
20-Jul-2022	30 Lakhs @ 2330(KLN-RV-2022-07-0046) = \$1287.55			17,054.26	120,977.19
27-Jul-2022	440 Lakhs @ 2580(CE3-RV-22070025) = \$17054.26			5,038.76	115,938.43
28-Jul-2022	130 Lakhs @ 2580 (MDY-RV-2022-07-0146) = \$5038.76		3,876		115,938.43
22-Sep-2022	1 Month After Delivery ( Sep-2022 ) ( Balance DP - 100 Lakhs @ 2580 Rate \$3,876 )			3,876.00	112,062.43
15-Sep-2022	KLN-RV-2022-09-108375(\$3876 rate 2580 =ks 1000,000/-); HQT-RV-2022-09-0792(23.9.22)		6,845		112,062.43
22-Oct-2022	2 Month After Delivery ( Oct-2022 ) ( \$5,546 + \$1,299 = \$6,845 )			6,845.00	105,217.43
22-Oct-2022	KLN-RV-2022-10-04808(\$6845 rate 3000 =ks 20,535,000/-); KLN-RV-2022-10-0053		6,766		105,217.43
22-Nov-2022	3 Month After Delivery ( Nov-2022 ) ( \$5,541 + \$1,225 = \$6,766 )			6,766.00	98,451.43
16-Nov-2022	KLN/RV/2022/11/04859 (\$6766 rate 3000 = Ks 20,298,000); KLN-RV-2022-11-0042		6,694		98,451.43
22-Dec-2022	4 Month After Delivery ( Dec-2022 ) ( \$5,541 + \$1,153 = \$6,694 )			6,694.00	91,757.43
10-Jan-2023	KLN/RV/2023/01/04964 (\$6694 rate 2865 = Ks 19,178,300/-); HQT-RV-2023-01-0502(18.1.23)		6,622		91,757.43
22-Jan-2023	5 Month After Delivery ( Jan-2023 ) ( \$5,541 + \$1,081 = \$6,622 )			331.10	92,088.53
22-Jan-2023	5% Fine Calculation (22-Jan-2023 to 22-Feb-2023)			133.00	91,955.53
9-Feb-2023	CnC/DIS/2023/02/4(CFD APPROVE) \$133			198.10	91,757.43
16-Feb-2023	KLN/RV/2023/02/19722 (\$13,370 rate 2875 = Ks 38,438,750/-); KLN-RV-2023-02-0057			6,622.00	85,135.43
16-Feb-2023	KLN/RV/2023/02/19722 (\$13,370 rate 2875 = Ks 38,438,750/-); KLN-RV-2023-02-0057		6,550		85,135.43
22-Feb-2023	6 Month After Delivery ( Feb-2023 ) ( \$5,541 + \$1,009 = \$6,550 )			6,550.00	78,585.43
16-Feb-2023	KLN/RV/2023/02/19722 (\$13,370 rate 2875 = Ks 38,438,750/-); KLN-RV-2023-02-0057		6,477		78,585.43
22-Mar-2023	7 Month After Delivery ( Mar-2023 ) ( \$5,541 + \$936 = \$6,477 )			6,477.00	72,108.43
31-Mar-2023	KLN/RV/2023/03/19821 (\$6477 rate 2880 = Ks 18,653,760/-); KLN-RV-2023-03-0082		6,405		72,108.43
22-Apr-2023	8 Month After Delivery ( Apr-2023 ) ( \$5,541 + \$864 = \$6,405 )			6,405.00	65,703.43
2-May-2023	RV-08621(\$18999 Rate-2870 \$18900+MMK-284130/-); HQT-RV-2023-06-0072(2.6.2023)=\$75500/- HQT-RV-2023-05-0181(8.5.2023)=Ks 118		6,333		65,703.43
22-May-2023	9 Month After Delivery ( May-2023 ) ( \$5,541 + \$792 = \$6,333 )			6,333.00	59,370.43
2-May-2023	RV-08621(\$18999 Rate-2870 \$18900+MMK-284130/-); HQT-RV-2023-06-0072(2.6.2023)=\$75500/- HQT-RV-2023-05-0181(8.5.2023)=Ks 118		6,261		59,370.43
22-Jun-2023	10 Month After Delivery ( Jun-2023 ) ( \$5,541 + \$720 = \$6,261 )				59,370.43

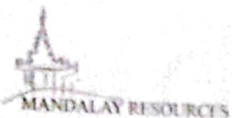
May-2023	RV-08621(\$18999 Rate-2870 \$18900+MMK-284130/-); HQT-RV-2023-06-0072(2.6.2023)=\$75500/- HQT-RV-2023-05-0181(8.5.2023)=Ks 118			6,261.00	53,109.43
22-Jul-2023	11 Month After Delivery ( Jul-2023 ) ( \$5,541 + \$648 = \$6,189 )		6,189		53,109.43
8-Mar-2023	Adj # Adj/CnC/2023/05/001(CFD APPROVE)\$864			864.00	52,245.43
4-May-2023	RV-19882(\$18351 Rate-2870 \$52,667,400/-); KLN-RV-2023-05-0012			5,325.00	46,920.43
22-Aug-2023	12 Month After Delivery ( Aug-2023 ) ( \$5,541 + \$576 = \$6,117 )		6,117		46,920.43
4-May-2023	RV-19882(\$18351 Rate-2870 \$52,667,400/-); KLN-RV-2023-05-0012			6,117.00	40,803.43
22-Sep-2023	13 Month After Delivery ( Sep-2023 ) ( \$5,541 + \$504 = \$6,045 )		6,045		40,803.43
4-May-2023	RV-19882(\$18351 Rate-2870 \$52,667,400/-); KLN-RV-2023-05-0012			6,045.00	34,758.43
22-Oct-2023	14 Month After Delivery ( Oct-2023 ) ( \$5,541 + \$432 = \$5,973 )		5,973		34,758.43
4-May-2023	RV-19882(\$18351 Rate-2870 \$52,667,400/-); KLN-RV-2023-05-0012			864.00	33,894.43
22-Oct-2023	5% Fine calculate for 14th installment due from (22.10.23 ~ 22.6.25) 20M		5,109.00		39,003.43
3-Jun-2025	RV-CE5-2025-06-00004(3.6.25), AMISCCOP-2025-06-00002 is COP side, AMISCCES-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851			5,109.00	33,894.43
22-Nov-2023	15 Month After Delivery ( Nov-2023 ) ( \$5,541 + \$360 = \$5,901 )		5,901		39,500.38
22-Nov-2023	5% Fine calculate for 15th installment due from (22.11.23 ~ 22.6.25) 19M		5,605.95		33,599.38
3-Jun-2025	RV-CE5-2025-06-00004(3.6.25), AMISCCOP-2025-06-00002 is COP side, AMISCCES-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851			5,901.00	33,599.38
22-Dec-2023	16 Month After Delivery ( Dec-2023 ) ( \$5,541 + \$288 = \$5,829 )		5,829		33,599.38
22-Dec-2023	5% Fine calculate for 16th installment due from (22.12.23 ~ 22.6.25) 18M		5,246.10		38,845.48
3-Jun-2025	RV-CE5-2025-06-00004(3.6.25), AMISCCOP-2025-06-00002 is COP side, AMISCCES-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851			5,829.00	33,016.48
22-Jan-2024	17 Month After Delivery ( Jan-2024 ) ( \$5,541 + \$216 = \$5,757 )		5,757		33,016.48
22-Jan-2024	5% Fine calculate for 17th installment due from (22.1.24 ~ 22.6.25) 17M		4,893.45		37,909.93
3-Jun-2025	RV-CE5-2025-06-00004(3.6.25), AMISCCOP-2025-06-00002 is COP side, AMISCCES-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851			5,757.00	32,152.93
22-Feb-2024	18 Month After Delivery ( Feb-2024 ) ( \$5,541 + \$144 = \$5,685 )		5,685		32,152.93
22-Feb-2024	5% Fine calculate for 18th installment due from (22.2.24 ~ 22.6.25) 16M		4,548.00		36,700.93
3-Jun-2025	RV-CE5-2025-06-00004(3.6.25), AMISCCOP-2025-06-00002 is COP side, AMISCCES-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851			5,685.00	31,015.93
22-Mar-2024	19 Month After Delivery ( Mar-2024 ) ( \$5,541 + \$72 = \$5,613 )		5,613		31,015.93
22-Mar-2024	5% Fine calculate for 19th installment due from (22.3.24 ~ 22.6.25) 15M		4,209.75		35,225.68
3-Jun-2025	RV-CE5-2025-06-00004(3.6.25), AMISCCOP-2025-06-00002 is COP side, AMISCCES-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851			5,578.99	29,646.69
3-Jun-2025	MDY Manual RV-13837,MDY-RV-2025-06-0014(3.6.25),RV-CE5-2025-06-00005, AMISCCES-2025-06-00010 is CE5 side, AMISCCOP-2025-06-0			34.01	29,612.68
29-May-2025	RP/CE5/2025/05/001(29-May-25) Fine Discount \$ 29,612.25/- , approval by CFD as at 29-May-25			29,612.25	0
					0
	<b>Total</b>		<b>139,319.00</b>	<b>29,943</b>	<b>169,261.92</b>

Prepared By,  
Finance

Checked By,  
DH

Approved By,  
GM/AGM

Acknowledged By,  
CFD



# RECEIPT VOUCHER

Customer Name : SEIN AUNG,U  
 Receipt Date : 06/04/2025  
 Receipt Voucher No : RV-CE5-2025-06-00004  
 Received Method : Manual  
 Received Amount : 150,000,000.00 K  
 Exchange Rate : 4,430.0  
 Currency : MMK

Invoice Date : 2023-09-01  
 Invoice No : SI-UNT-CE5-2023-09-00039  
 Unit or Part : Unit  
 Last Approval Status : Posted

No	Description	Reference	Amount
1	RV-CE5-2025-06-00004	SI-UNT-CE5-2023-09-00039	150000000.0

Total Amount : 150,000,000.00  
K

Note: SEIN AUNG,U(5/WATANA(N)036007) ; BCE-UNT-SI-22080029; SI-UNT-CE5-2023-09-00039; AMISCCOP-2025-06-00002 is COP side, AMISCCCE5-2025-06-00008 is CE5 side, CE5 BU Income (KBZ sp-31851322200220502) from customer-U Sein Aung ; ME220; MMK 150,000,000 @4430= USD 33,860.05 (MC: Oct'23-\$5109,Nov'23-\$5901,Dec'23-\$5829,Jan'24-5757,Feb'24-\$5685,Mar'24-\$5578.99)

Paid By

Received By

Name : .....  
 NRC No : .....  
 Date : .....

Name : .....  
 NRC No : .....  
 Date : .....

## RECEIPT VOUCHER

Customer Name : SEIN AUNG,U	Invoice Date : 2023-09-01
Receipt Date : 06/03/2025	Invoice No : SI-UNT-CE5-2023-09-00039
Receipt Voucher No : RV-CE5-2025-06-00005	Unit or Part : Unit
Received Method : Manual	Last Approval : Posted
Received Amount : 151,000.00 K	Status
Exchange Rate : 4,440.0	
Currency : MMK	

No	Description	Reference	Amount
1	RV-CE5-2025-06-00005	SI-UNT-CE5-2023-09-00039	151000.0

Total Amount : 151,000.00  
K

Note: MDY Manual RV-13837.MDY-RV-2025-06-0014(3.6.25),AMISCCOP-2025-06-00007 is COP side, CE5 BU Income (AYA sp-40036934304) from Customer-U Sein Aung Final Payment, MMK-151,000@4440=USD 34.01 (MC: Mar'24-\$34.01); BCE-UNT-SI-22080029; SI-UNT-CE5-2023-09-00039

**Paid By**

Name : .....  
NRC No : .....  
Date : .....

**Received By**

Name : .....  
NRC No : .....  
Date : .....