

**Estimated Proposal Price for Solar watt power 5.5kWp, Inverter Capacity 6kW Off Grid hybrid( Single Phase), Battery Capacity 10.24Wh Solar System Installation for U Htun Lin (Wundwin).**

| No.          | Item               | Qty | Unit | Price   | Amount           |
|--------------|--------------------|-----|------|---------|------------------|
| 1            | Earthing System    | 1   | Set  | 300,000 | 300000           |
| 2            | Pipe and Trunking  | 1   | set  | 150,000 | 150000           |
| 3            | 6mmsq Earth Cable  | 50  | m    | 6,500   | 325000           |
| 4            | 63A VA protector   | 2   | pc   | 47,000  | 94000            |
| 5            | 63A ATS            | 1   | pc   | 120,000 | 120000           |
| 6            | 50-8 Cable Lug     | 6   | pc   | 4,300   | 25800            |
| 7            | 35-8 Cable Lug     | 4   | pc   | 3,200   | 12800            |
| 8            | 25mm Adaptor       | 20  | pcs  | 1,200   | 24000            |
| 9            | Stopper            | 12  | pc   | 950     | 11400            |
| 10           | 25mm flexible pipe | 20  | Ft   | 500     | 10000            |
| 11           | No.2 Panel         | 2   | Pcs  | 120,000 | 240000           |
| 12           | MCCB Breaker Box   | 1   | pcs  | 150,000 | 150000           |
| <b>Total</b> |                    |     |      |         | <b>1,463,000</b> |

**Labours and Installation Charges      200,000**



Ref No: QUO/RET/2024/11/051  
Date: 27 - Nov - 2024

To : U Htun Lin  
Ph : 09 481 52125  
Twp : Wundwin Township  
Sub : Estimated Proposal Price for Solar watt power 5.5KW, Inverter Capacity 6KW, Battery Capacity 10.24kWh Off Grid Hybrid (Single Phase) Solar Energy Storage System

Dear Sir,  
We would like to offer you our quality product which is suitable to use for your business with the best price as follows:

| NO.                                     | ITEM   | DESCRIPTION   | Size             | Qty | Unit | Price     | Amount (MMK)      |
|---|--|---|------------------|-----|------|-----------|-------------------|
|   |  |   |                  |     |      | MMK/UNIT  |                   |
| 1                                       | Solar Mounting Structure and Accessories                     | Number of PV module (Mataador Lectro)                           | 550W             | 10  | pcs  | 475,000   | 4,750,000         |
|   |  | Mounting structure and Accessories for Rooftop                  |                  | 1   | lot  | 1,094,400 | 1,094,400         |
| 2                                       | Inverter   | Mataador Lectro 6KW Off grid hybrid inverter (Single Phase)     | 6KW              | 1   | pc   | 2,170,000 | 2,170,000         |
| 3                                       | Battery  | Mataador Lectro LiFePO4 Battery (51.2V 200Ah) (Classic Version) | 10.24kWh         | 1   | pc   | 6,650,000 | 6,650,000         |
| 4                                       | Solar Cable AC Cable and Earth Cable                         | Solar Cable ( Estimated Length)                                 | 4mm <sup>2</sup> | 100 | M    | 3,650     | 365,000           |
|   |  | AC Cable ( Estimated Length)                                    | 4mm <sup>2</sup> | 50  | M    |           | Option            |
|   |  | Earth Cable ( Estimated Length)                                 | 6mm <sup>2</sup> | 50  | M    | 7,000     | 350,000           |
| 5                                       | Combiner Boxes, PVC Trunking, Pipe and Accessories (AC & DC) | Combiner Box For AC, DC Termination & Battery                   |                  | 1   | lot  | 2,904,000 | 2,904,000         |
|   |  | MC 4 Connector  |                  |     |      |           |                   |
|   |  | PVC Trunking  |                  |     |      |           |                   |
|   |  | Conduit Pipe, Saddle and Clips                                  |                  |     |      |           |                   |
|   |  | Cu Busbar for Battery Termination                               |                  |     |      |           |                   |
|   |  | Battery Breaker (DC)  |                  |     |      |           |                   |
|   |  | DC Solar Breaker  |                  |     |      |           |                   |
|   |  | DC Fuse&Holder  |                  |     |      |           |                   |
|   |  | DC Surge Protector (SPD)  |                  |     |      |           |                   |
|   |  | AC Breaker (MCB), for grid input                                |                  |     |      |           |                   |
|   |  | AC Breaker (MCB), for load output                               |                  |     |      |           |                   |
| ATS                                     |  |   |                  |     |      |           |                   |
| VIA Protector                           |  |   |                  |     |      |           |                   |
| Accessories for Termination ( DC & AC ) |  |   |                  |     |      |           |                   |
| 6                                       | Earthing System  | Earthing System Installation and Materials                      |                  | 1   | lot  | 1,000,000 | 1,000,000         |
| 7                                       | Installation, Testing & Commissioning                        | Installation, Testing & Commissioning                           |                  | 1   | lot  | 1,200,000 | 1,200,000         |
| 8                                       | Transportation Charges                                       | Transportation Charges + Accomodation Meal for Services Team    |                  | 1   | lot  | 1,000,000 | 1,000,000         |
|   |  | Transportation Charges for Materials                            |                  | 1   | lot  | 1,500,000 | 1,500,000         |
| <b>Net Total</b>                        |  |   |                  |     |      |           | <b>22,983,400</b> |

Quotation items may be changed depend on the site condition and additional cost must be pay by customer.

Price Validity : 1 Day from the date of this quotation.  
 Delivery : Ex Stock (Subject to prior sales)  
 Payment Terms : 70% Downpayment and 30% after installation/testing.  
 Warranty : Solar Panel 12 Years  
 : Off Grid Hybrid Inverter (1 year Product Warranty + 1 Year Service Warranty)  
 : Lithium Battery (3 years Product Warranty + 2 Years Service Warranty)  
 : System Warranty 1 Year (Customer have to pay travelling cost within system warranty 1 Year)

Thank & Best Regards,

Name : Chit Myo Oo  
 Position : Sale Man  
 Contact No : 09983199319  
 Branch : MTL Branch

