Promotion Period (1.7.2024 ~ 31.8.2024)

Part No	Brand	Item Description	Grouping	Machine Model	Pprice	May'24 closing Qty	Competator Brand	Competator Price MMK	Selling price	Exchange Rate	Selling Price MMK	To Compete Price (MMK)	Promotion Price (MMK)	Promotion Price (USD)	Profit	Gap%	Parts Shop
14550435	VOLVO CE	Bucket Cylinder Ass'y	Component	EC290BP	4,436.28	3		4,500,000	$ 8,489.38	4520	38,371,981	10,000,000	10,021,982	2,217	(-52%) 0%	123%	tar, Aung Family, Aung Apik, Multiparts, Phyo, Shwe Set Kyar Ko Tint
14551154	VOLVO CE	Drive Unit (Travel)	Component	EC290B	7,094.73	1		10,000,000	$ 13,576.65	4520	61,366,470	16,000,000	15,994,005	3,538	(-53%) 0%	60%	tar, Aung Family, Aung Apik, Multiparts, Phyo, Shwe Set Kyar Ko Tint
14563840	VOLVO CE	Boom Cyl, Assy	Component	EC290B&BP	4,750.48	3		5,000,000	$ 9,090.64	4520	41,089,681	12,000,000	12,039,445	2,664	(-47%) 0%	141%	tar, Aung Family, Aung Apik, Multiparts, Phyo, Shwe Set Kyar Ko Tint
14563846	VOLVO CE	Boom Cyl, Assy	Component	EC290BP	4,750.48	1		5,000,000	$ 9,090.64	4520	41,089,681	12,000,000	12,039,445	2,664	(-47%) 0%	141%	tar, Aung Family, Aung Apik, Multiparts, Phyo, Shwe Set Kyar Ko Tint
14563855	VOLVO CE	Arm Cyl, Assy	Component	EC290B&BP	5,621.20	7.28		5,000,000	$ 10,756.87	4520	48,621,047	12,000,000	12,031,875	2,662	(-55%) 0%	141%	tar, Aung Family, Aung Apik, Multiparts, Phyo, Shwe Set Kyar Ko Tint
14563898	VOLVO CE	Bucket Cyl, Assy	Component	EC290B	4,436.28	3		4,500,000	$ 8,489.38	4520	38,371,981	10,000,000	10,021,982	2,217	(-52%) 0%	123%	tar, Aung Family, Aung Apik, Multiparts, Phyo, Shwe Set Kyar Ko Tint
0445120067	BOSCH	Injector	Engine And Accessories	EC210BP	388.96	8		750,000	$ 476.20	4520	2,152,441	920,000	923,002	204	(-50%) 0%	23%	
14504652	VOLVO CE	Fan, Cooling System	Engine And Accessories	EC290B	155.63	2	China	300,000	$ 297.82	4520	1,346,135	740,000	738,620	163	0% 0%	146%	Ko Shan Lay
20450666	VOLVO CE	Injection Pump	Engine And Accessories	EC290B	662.82	2	Bosch China	300,000	$ 1,268.39	4520	5,733,118	1,200,000	1,195,383	264	(-62%) 0%	298%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
20450897	VOLVO CE	Oil Cooler, Engine	Engine And Accessories	EC290B&BP,EC300DL	709.86	3	China	1,000,000	$ 1,358.41	4520	6,139,994	1,500,000	1,502,572	332	(-56%) 0%	50%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
20524412	VOLVO CE	Oil Pump, Engine (3H)	Engine And Accessories	EC290B	564.26	1	Deutz China	2,700,000	$ 1,079.78	4520	4,880,615	3,000,000	3,079,675	681	15% 0%	14%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
21223246	VOLVO CE	Injector	Engine And Accessories	EC290B	248.42	3	Bosch China	400,000	$ 475.38	4510	2,143,976	800,000	799,947	177	(-32%) 0%	100%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
21245957	VOLVO CE	Crankshaft	Engine And Accessories	EC290B&BP,EC300DL	4,635.86	2	Deutz	10,000,000	$ 8,871.30	4510	40,009,552	17,500,000	17,562,432	3,894	(-20%) 0%	76%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
21277069	VOLVO CE	Cam Shaft	Engine And Accessories	EC290B	1,723.37	2	Deutz	6,000,000	$ 3,297.88	4510	14,873,456	10,000,000	9,997,248	2,217	23% 0%	67%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7223-00010	VOLVO CE	Shaft, Main Pump	Main Pump	EC290B&BP	655.22	3	China	300,000	$ 1,253.85	4510	5,654,843	930,000	930,838	206	(-70%) 0%	210%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7223-00020	VOLVO CE	Shaft, Main Pump 2	Main Pump	EC290B&BP,EC300DL	421.58	1	China	250,000	$ 806.75	4510	3,638,425	600,000	598,918	133	(-70%) 0%	142%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7223-00030	VOLVO CE	Connector, Hydraulic Pump	Main Pump	EC290B&BP,EC300DL	72.61	3	China	150,000	$ 138.95	4510	626,657		453,875	101	20% 0%	203%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7223-00340(OEM)	VOLVO CE OEM	Plate, Main Pump(RH)	Main Pump	EC290B	34.30	4	China	150,000	$ 41.99	4510	189,391		189,391	42	6% 10%	26%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14504164	VOLVO CE	Sun Gear, Swing gearbox	Swing Gearbox	EC290B	861.77	6	China	200,000	$ 1,649.10	4510	7,437,462		2,244,502	498	(-50)% 0%	1022%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14518702	VOLVO CE	2nd Stage Carrier, Swing Gear Box	Swing Gearbox	EC290BLC	2,736.05	5	China	10,000,000	$ 5,235.77	4510	23,613,339		12,956,565	2,873	0%	30%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14547268	VOLVO CE	Gear, Second Stage (Swing Gearbox)	Swing Gearbox	EC290BP	800.24	2	China	1,500,000	$ 1,531.36	4510	6,906,430		3,781,957	839	(-20%)	152%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14547275	VOLVO CE	Gear, First Stage (Swing Gearbox)	Swing Gearbox	EC290BP	349.79	2	China	1,200,000	$ 669.37	4510	3,018,845		1,739,252	386	5%	45%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7118-38400	VOLVO CE	Carrier, Swing Gearbox (2nd Stage)	Swing Gearbox	EC290B	314.56	1	China	1,100,000	$ 601.95	4510	2,714,794		1,564,079	347	5%	42%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7118-38460	VOLVO CE	Ring Gear, Swing Gearbox	Swing Gearbox	EC290B	1,030.03	2	China	800,000	$ 1,971.09	4510	8,889,621		2,536,408	562	(-48%)	217%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7118-45221	VOLVO CE	Gear, Swing Gearbox	Swing Gearbox	EC290B	970.24	3	China	150,000	$ 1,856.68	4510	8,373,607		2,389,177	530	(-48%)	1493%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14502142	VOLVO CE	Piston Ass'y, Swing Motor	Swing Motor	EC290B	680.91	2	Handork	600,000	$ 1,303.01	4510	5,876,559		2,095,892	465	(-35%)	249%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
MCE 14501797	'O CE NON-GEN	Drive Shaft	Swing Motor	EC290BLC	35.00	1	China	200,000	$ 42.85	4510	193,256		246,128	55	35% 10%	23%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14566413	VOLVO CE	'lanetary Gear (Travel Gear Box-Third Stag	Travel Gearbox	EC290BP,EC390BP	665.67	4	China	150,000	$ 1,273.84	4510	5,745,031		4,681,136	1,038	35% 10%	3021%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14570933	VOLVO CE	Gear, Travel Gearbox	Travel Gearbox	EC290BP	406.29	1	China	100,000	$ 777.49	4510	3,506,465		865,794	192	(-55%)	766%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14570934	VOLVO CE	Sun Gear, Travel Gearbox	Travel Gearbox	EC290BP	410.78	6	China	200,000	$ 786.08	4510	3,545,216		972,624	216	(-50%)	386%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14551153	VOLVO CE	Carrier, Travel Gearbox	Travel Gearbox	EC290B	2,200.27	6	China	1,200,000	$ 4,210.49	4510	18,989,317		4,167,751	924	(-60%)	247%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14551156	VOLVO CE	1st Stage Carrier, Travel Gear	Travel Gearbox	EC290B	1,293.11	1	China	1,200,000	$ 2,474.53	4510	11,160,120		3,061,761	679	(-50%)	155%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7117-38271	VOLVO CE	Plantary Gear, Travel Gearbox	Travel Gearbox	EC290B	571.25	1	China	200,000	$ 1,093.16	4510	4,930,144		1,217,319	270	(-55%)	509%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7117-38330	VOLVO CE	Gear, Travel Gearbox	Travel Gearbox	EC290B	831.87	6	China	150,000	$ 1,591.89	4510	7,179,411		1,772,694	393	(-55%)	1082%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7117-38350	VOLVO CE	Plantary Gear, Travel Gearbox	Travel Gearbox	EC290B	294.95	5	China	100,000	$ 564.42	4510	2,545,551		628,531	139	(-55%)	529%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7117-38360	VOLVO CE	Needle Bearing, Travel Gearbox	Travel Gearbox	EC290B	28.02	1	China	50,000	$ 53.62	4510	241,825		132,689	29	0%	165%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7117-38371	VOLVO CE	Sun Gear, Travel Gearbox	Travel Gearbox	EC290B	215.86	7	China	100,000	$ 413.08	4510	1,862,969		664,433	147	(-35%)	564%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
7117-38400	VOLVO CE	Sun Gear, Travel Gearbox	Travel Gearbox	EC290B	586.41	1	China	150,000	$ 1,122.17	4510	5,060,981		1,249,625	277	(-55%)	733%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14506954	VOLVO CE	Shaft, Travel Motor	Travel Motor	EC290B	86.43	4	China	200,000	$ 165.39	4510	745,930		409,289	91	0%	105%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14506974	VOLVO CE	Piston, Travel Motor	Travel Motor	EC290B,EC360B	70.23	13	Handork	600,000	$ 134.39	4510	606,116		606,116	134	35% 35%	1%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14506984	VOLVO CE	Plate, Travel Motor	Travel Motor	10B&BP,EC360BP,EC3	19.30	3	Handork	100,000	$ 36.93	4510	166,568		135,722	30	35% 10%	36%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar
14506986	VOLVO CE	Piston, Travel Motor	Travel Motor	EC290B,EC360B	109.80	4	Handork	600,000	$ 210.12	4510	947,623		682,445	151	25% 5%	14%	pix, Aung Family, Aung Myattar, Phyo, Shwe Set Kyar, Kyaw Kyar

Only 2 months
01. Jul. 2024 – 31. Aug. 2024

Aye Theingi Myint

Wutt Lee Aung

CEO BU.

Ko Htoon