



UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	11-Mar-25	Invoice Amount	\$	88,153.33
Incentive No.		Lucky Money Amount		436.68
Sales Man Name	Aung Ye Htet	FOC Parts		379.81
BU Name	CE3	Other Charges		4,224.81
BR Name	CE3	Total Deduction Amount		5,041.30
Contract No.	WL/HS-568-2023	Incentive Calculation (%)		0.4%
Product Model	ME220	Total Incentive Amount		332.45
M/C Serial No.	ME220SH02348	Sales Man - Amount		-
Invoice Date	9-Aug-23	Deduction Amount Due to Broker Fee		-
Invoice No.	BCE-LINT-SI-23080025	Sales Man - Incentive Amount		-
Customer Name	Daw Than Than	Sales Head - Incentive Amount		-
Final RV Date	28-Feb-25	Pooling - Amount		132.98
Currency	USD	MMK		
Machine Type	Used	New		
Broker Status	With Broker	Without Broker		
Incentive PIC	BU	BR		
Note	Broker: Ks 1,500,000/3435 = \$ 436.68 + Foc \$ 379.81 + Duty Ks 14512216/3435 = \$ 4,224.81 = TL 5041.3 (Pooling Only) RV-CE3-2025-02-0004(28.2.25)-USD 3,140.55/-			
Recommendation - CTD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input checked="" type="checkbox"/>
				Bad Payment <input type="checkbox"/>
				Exchange Rate 39621

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Tin Lan Cho	Name: May My Thazun Oo	Name: Shwe Phyo Kyaw	Name: Tinzar Hlaing	Name: Aung Thu Win	Name: Marlar Swe	Name: Zin Mar Thung
Sales Dept	F&A Dept - BR	BOH/ABOH	F&A (DID) - BU	GMA/GM	CCA Dept - CRD	AGM/CRD - CRD

Customer Statement

Customer **THAN THAN,DAW(S/KHATANA(N)001561)**
 Contact Person **THAN THAN,DAW**
 Saleman **Aung Ye Htet**
 No. Contract **WL/HS-568/2023 (15-JUL-23)**
 Interest Rate **1.5%**
 Fine Rate **5%**
 AR Invoice No **BCE-UJT-SI-23080025**
 Invoice Date **9-Aug-23**
 SO No **BCE-UJT-SO-23070001**

Matador Excavator ME220 Used / ME220SH02348-CNC (W/ithout Collateral)

11-Mar-25	စာချုပ်ပါအရောင်းတန်ဖိုး	92,561.00
	ရက်လွန်အခကြေး	2,050.54
	စုစုပေါင်းရရှိရန်	94,611.54
	လက်ရှိပေးသွင်းပြီး	94,611.54
	စုစုပေါင်းပေးသွင်းရန်ကျန်	-
	အမြန်ဆုံးပေးသွင်းရမည့်	
	ထပ်ပေးရန်ရှိ	
	Overdue	
	Future Due	
	Fine to Date	

Date	Particular	Installment Plan	Due	Paid	Bal:
12-Jul-23	Upon On machine Delivery Time Down Payment \$22,364(700 Lakhs @ 3130)	✓ 22,364	92,561.00		92,561.00
23-Aug-23	HML-RV-2023-07-0015/06385 (12-7-2023) MIMK 70,000,000/- @ 3130 Rate \$22,364/-; HQT-RV-2023-07-0573	9,585		22364	70,197.00
17-Aug-23	After Machine Delivered 2 Week , Balance Down payment 300 Lakhs @ 3130	✓ 9,585		9585	70,197.00
1-Sep-23	MYW-RV-2023-08-0025 (17-8-2023) MIMK 30,000,000/- @ 3130 Rate \$9585/- (DP Rate)	✓ 3,749		9585	60,612.00
1-Sep-23	1 Month After Delivery (\$2,952 + \$797) = \$3,749 (1-Sep-2023)	✓ 3,749		2700	60,612.00
1-Sep-23	M RV-08978 (1-9-2023) USD 2700/-; HQT-RV-2023-09-0215	✓ -		2700	57,912.00
3-Oct-23	HQT-RV-2023-10-0226, HQT-RV-2023-10-0064, M RV-09038 (3-10-2023) MIMK 4000/- @ 3480 Rate \$1 + USD 1100	✓ -		1049	56,863.00
1-Sep-23	5% Fine for 1 Month after delivery (1-SEP-23 to 1-OCT-23)		52.45		56,915.45
3-Oct-23	AMISCCES-2024-01-00203, HQT-RV-2023-10-0064, M RV-09038 (3-10-2023) MIMK 4000/- @ 3480 Rate \$1 + USD 1100			52.45	56,863.00
1-Oct-23	2 Month After Delivery (\$2,947 + \$752) = \$3,699 (1-Oct-2023)	3,699			56,863.00
7-Nov-23	M RV-09070 (7-10-23) USD 3700/-; HQT-RV-2023-10-0871	✓ 3,699		3699	53,164.00
1-Nov-23	3 Month After Delivery (\$2,947 + \$707) = \$3,654 (1-Nov-2023)	✓ 3,654.00			53,164.00
7-Nov-23	M RV-09070 (7-10-23) USD 3700/-; HQT-RV-2023-10-0871	✓ 1.00		1.00	53,163.00
15-Nov-23	BCE-RV-23110016, M RV-09138 (15-11-23) MIMK 12,579,900/- @ 3360 Rate \$3,744/- (Prin \$3,653/- Fine \$91)	✓ 182.65		3,653.00	49,510.00
1-Nov-23	5% Fine for 3 Month after delivery (1-NOV-23 to 1-DEC-23)			91.20	49,601.45
15-Nov-23	BCE-RV-23110016, M RV-09138 (15-11-23) MIMK 12,579,900/- @ 3360 Rate \$3,744/- (Prin \$3,653/- Fine \$91)			91.20	49,692.65
15-Nov-23	Discount \$91/- From total Fine \$182.65/- (approved by CTD)			91	49,510.00
1-Dec-23	4 Month After Delivery (\$2,947 + \$663) = \$3,610 (1-Dec-2023)	✓ 3,610.00			49,510.00
5-Dec-23	BCE-RV-23120011 & BCE-RV-23120005, M RV-09176 (7-10-23) USD 3610/-	✓ 3,610.00		3,610.00	45,900.00
1-Jan-24	5 Month After Delivery (\$2,947 + \$619) = \$3,566 (1-Jan-2024)	✓ 3,566.00			45,900.00
9-Jan-24	M RV-09225 (9-1-24) MIMK 12,320,500/- @ 3455 Rate \$ 3,566/-; HQT-RV-2024-01-0453	✓ 3,566.00		3,566.00	42,334.00

6 Month After Delivery (\$2,947 + \$575) = \$3,522 (1-Feb'2024)	3,522.00			42,334.00
M RV-09250 (7-2-24) MNMK 5,295,000/- @3530 Rate \$1500/-; HQT-RV-2024-0			1,500.00	40,834.00
M RV-09280 (4-3-24) MNMK 7,749,000/- @3650 Rate \$2,123.1 (Prin \$2,022, Fine \$101.1); HQT-RV-2024-03-0227			2,022.00	38,812.00
5% Fine for 6 Month (7-FEB-24 to 7-MAR-24)				38,913.10
7-Feb-24			101.10	
4-Mar-24	M RV-09280 (4-3-24) MNMK 7,749,000/- @3650 Rate \$2,123.1 (Prin \$2,022, Fine \$101.1); HQT-RV-2024-03-0227		101.10	38,812.00
1-Mar-24	7 Month After Delivery (\$2,947 + \$531) = \$3,478 (1-Mar'2024)		3,478.00	38,812.00
7-Mar-24	M RV-09287 (7-3-24) MNMK 6,006,000/- @3640 Rate \$1,650/- (Prin \$1,476.1/-		1,476.10	37,335.90
26-Mar-24	M RV-09300 (26-3-24) MNMK 7,197,700/- @3750 Rate \$1,919.4/-; HQT-RV-2024-03-0803		1,919.40	35,416.50
1-Mar-24	5% Fine for 7th Month after delivery (1-MAR-24 to 1-APR-24)		173.90	35,590.40
7-Mar-24	M RV-09287 (7-3-24) MNMK 6,006,000/- @3640 Rate \$1,650/- (Prin \$1,476.1/- Fine \$173.9); HQT-RV-2024-03-0454		173.90	35,416.50
26-Mar-24	Discount \$83/ from fine \$173.9 (approved by CFD)		82.50	35,334.00
1-Apr-24	8 Month After Delivery (\$2,947 + \$486) = \$3,433 (1-Apr'2024)		3,433.00	35,334.00
1-Apr-24	M RV-24506 (1-4-24) MNMK 13217000/- @3850 Rate \$3,433/-; HQT-RV-2024-04-0147(5.4.2024)mab sp		3,433.00	31,901.00
1-May-24	9 Month After Delivery (\$2,947 + \$442) = \$3,389 (1-May'2024)		3,389.00	31,901.00
1-May-24	5% Fine for 9th Month after delivery (1-MAY-24 to 1-JUN-24)		169.45	32,070.45
29-May-24	MDY Ott Manual RV-24549 (\$3558.45 (\$169.45 FINE + \$3389 MC) @4300 = Ks 15,301.335) Ks 335 is discount. Ks 15,301,000 ; HQT		169.45	31,901.00
29-May-24	MDY Ott Manual RV-24549 (\$3558.45 (\$169.45 FINE + \$3389 MC) @4300 = Ks 15,301.335) Ks 335 is discount. Ks 15,301,000 ; HQT		3,389.00	28,512.00
1-Jun-24	10 Month After Delivery (\$2,947 + \$398) = \$3,345 (1-Jun'2024)		3,345.00	28,512.00
1-Jun-24	5% Fine calculate for 10th installment due from (1.6.24 ~ 1.7.24) 1M		167.25	28,679.25
29-Jun-24	OTT Manual RV-24566(29.6.24), USD 3,512.25*4530=Ks 15,910,500(MC Jun'24-3.345, Fine Jun'24-167.25); HQT-RV-2024-07-0120(3		3,345.00	25,334.25
29-Jun-24	OTT Manual RV-24566(29.6.24), USD 3,512.25*4530=Ks 15,910,500(MC Jun'24-3.345, Fine Jun'24-167.25); HQT-RV-2024-07-0120(3		167.25	25,167.00
1-Jul-24	11 Month After Delivery (\$2,947 + \$354) = \$3,301 (1-Jul'2024)		3,301.00	25,167.00
1-Jul-24	5% Fine calculate for 11th installment due from (1.7.24 ~ 11.8.24) 1M&100Days		219.52	25,386.52
8-Aug-24	BR Manual RV-80508(8.8.24), USD 6830.24*5620=Ks 38,386,000(MC Jul,Aug'24-\$6557 and Fine Jul,Aug'24-\$273.24); HQT-RV-2024		3,301.00	22,085.52
8-Aug-24	BR Manual RV-80508(8.8.24), USD 6830.24*5620=Ks 38,386,000(MC Jul,Aug'24-\$6557 and Fine Jul,Aug'24-\$273.24); HQT-RV-2024		219.52	21,866.00
1-Aug-24	12 Month After Delivery (\$2,947 + \$309) = \$3,256 (1-Aug'2024)		3,256.00	21,866.00
1-Aug-24	5% Fine calculate for 12th installment due from (1.8.24 ~ 11.8.24) 100Days		53.72	21,919.72
8-Aug-24	BR Manual RV-80508(8.8.24), USD 6830.24*5620=Ks 38,386,000(MC Jul,Aug'24-\$6557 and Fine Jul,Aug'24-\$273.24); HQT-RV-2024		3,256.00	18,663.72
8-Aug-24	BR Manual RV-80508(8.8.24), USD 6830.24*5620=Ks 38,386,000(MC Jul,Aug'24-\$6557 and Fine Jul,Aug'24-\$273.24); HQT-RV-2024		53.72	18,610.00
1-Sep-24	13 Month After Delivery (\$2,947 + \$265) = \$3,212 (1-Sep'2024)		3,212.00	18,610.00
1-Sep-24	5% Fine calculate for 13th installment due from (1.9.24 ~ 1.10.24) 1M		160.60	18,770.60
27-Sep-24	MDY RV-2024-09-0102(27.9.24), USD 3,375 (MC Sep'24-\$3212 and Fine Sep-\$160.6/ Oct-\$2.4);HQT-RV-2024-11-047(18.11.24)		3,212.00	15,558.60
27-Sep-24	MDY RV-2024-09-0102(27.9.24), USD 3,375 (MC Sep'24-\$3212 and Fine Sep-\$160.6/ Oct-\$2.4);HQT-RV-2024-11-047(18.11.24)		160.60	15,398.00
1-Oct-24	14 Month After Delivery (\$2,947 + \$221) = \$3,168 (1-Oct'2024)		3,168.00	15,398.00
1-Oct-24	5% Fine calculate for 14th installment due from (1.10.24 ~ 1.11.24) 1M		158.40	15,556.40
27-Sep-24	MDY RV-2024-09-0102(27.9.24), USD 3,375 (MC Sep'24-\$3212 and Fine Sep-\$160.6/ Oct-\$2.4);HQT-RV-202		2.40	15,554.00
4-Nov-24	OTT Manual RV-80533(4.11.24), Ks 15,290,400*4600=USD 3324(Oct'24 MC-\$3168 and Fine-\$156);HQT-RV-2024-11-0275(8.11.24)		3,168.00	12,386.00
4-Nov-24	OTT Manual RV-80533(4.11.24), Ks 15,290,400*4600=USD 3324(Oct'24 MC-\$3168 and Fine-\$156);HQT-RV-2024-11-0275(8.11.24)		156.00	12,230.00
1-Nov-24	15 Month After Delivery (\$2,947 + \$177) = \$3,124 (1-Nov'2024)		3,124.00	12,230.00
1-Nov-24	5% Fine calculate for 15th installment due from (1.11.24 ~ 1.12.24) 1M		156.20	12,386.20
29-Nov-24	BR Manual RV-13751(29.11.24), Ks 14,760,900*4500=USD 3,280.2(Nov'24 MC-\$3,124 and Fine-\$156.2);HQT-RV-2024-12-0097(3.12		3,124.00	9,262.20
29-Nov-24	BR Manual RV-13751(29.11.24), Ks 14,760,900*4500=USD 3,280.2(Nov'24 MC-\$3,124 and Fine-\$156.2);HQT-RV-2024-12-0097(3.12		156.20	9,106.00

	16 Month After Delivery (\$2,947 + \$133) = \$3,080 (1-Dec-2024)		3,080.00				9,106.00
28-Jan-25	S% Fine calculate for 16th installment due from (1.12.24 ~ 1.1.25) 1M			154.00			9,260.00
2-Jan-25	OTT Manual RV-13763(2.1.25); Ks 14,617,700*4520=USD 3,234(Dec'24 MC-\$3,080 and Fine-\$154);HQT-RV-2025-01-0075(3.1.25)cd	✓	3,080.00				6,180.00
1-Jan-25	17 Month After Delivery (\$2,947 + \$88) = \$3,035 (1-Jan'2025)		3,035.00				6,026.00
1-Jan-25	S% Fine calculate for 17th installment due from (1.1.25 ~ 1.2.25) 1M			151.75			6,177.75
31-Jan-25	OTT Manual RV-13763(31.1.25); Ks 14,531,600*4560=USD 3,186.75(Jan'25 MC-\$3,035 and Fine-\$151.75); HQT-RV-2025-02-0007 (3	✓	3,035.00				3,142.75
31-Jan-25	OTT Manual RV-13763(31.1.25); Ks 14,531,600*4560=USD 3,186.75(Jan'25 MC-\$3,035 and Fine-\$151.75); HQT-RV-2025-02-0007 (3		151.75				2,991.00
1-Feb-25	18 Month After Delivery (\$2,947 + \$44) = \$2,991 (1-Feb'2025)		2,991.00				2,991.00
1-Feb-25	S% Fine calculate for 18th installment due from (1.2.25 ~ 1.3.25) 1M			149.55			3,140.55
28-Feb-25	AMISCCOP-2025-03-00008 is COP side; Manual RV-13819(28.2.25); Ks 14,132,500*4500=USD 3,140.55(Feb'25 MC-\$2991 and Fine-\$		2,991.00				149.55
28-Feb-25	AMISCCOP-2025-03-00008 is COP side; Manual RV-13819(28.2.25); Ks 14,132,500*4500=USD 3,140.55(Feb'25 MC-\$2991 and Fine-\$	✓	149.55				0.00
Total			92,561.00	2,051		94,611.54	0.00

