

INCENTIVE REQUEST FORM

Requested BU/BR Name :

MDY BTC ✓

Business Unit :

MAC BU

S/Part ✓

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Feb'25	Feb'25	Arkar Poe ✓	MMK	27,510,000	22,988,650	84%	68%	183,909	125,058	112,552	18,390.92
Total (USD)											
Total (MMK)				27,510,000	22,988,650			183,909	125,058	112,552	18,391
Recommendation - CFD		Cash Down Sales			AR Finished			Exchange Rate		-	
Prepared by		Checked by		Approved by		Checked by		Approved by		Checked by	
Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>	
Name: Mi Mi Zin/Arkar Poe		Name: Loe Yee Zaw		Name: KO Nyan Win Phyo		Name: Ma Pyae Phyo Zin		Name: Ma Seint Seint Thu		Name: Ma Marlar Swe	
Sales Dept.		F&A Dept. - BR		BOH/ABOH		F&A (DH) - BU		GM/AGM		CCA Dept - CFD	

02-BCU-FNA-FRM-003-00

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Feb25	Feb25	Nti Mi Zin(CS)	MMK	6,877,500	3,749,630	55%	100%	29,997	29,997	26,997	2,999.70
Total (USD)											
Total (MMK)				6,877,500	3,749,630			29,997	29,997	26,997	3,000
Recommendation - CFD		Cash Down Sales				AR Finished			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : Mi Mi Zin(CS)	Name : Lae Yee Zaw	Name : KO Nyan Win Phy	Name : Ma Pyae Phy Zin	Name : Ma Seint Seint Thu	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sales Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

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Feb25	Feb25	Htet Hlaing Win	MMK	29,802,500	19,576,072	66%	79%	156,609	123,721	111,349	15,660.86
Total (USD)				/	/	/	/	/	/	/	/
Total (MMK)				29,802,500	19,576,072			156,609	123,721	111,349	15,661
Recommendation - CFD		Cash Down Sales				AR Finished			Exchange Rate		-

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Mi Mi Zin/Htet Hlaing Win	Name: Lae Yee Zaw	Name: KO Nyan Win Phyo	Name: Ma Pyae Phyo Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thauag
Sales Dept.	F&A Dept. - BR	BOII/ABOII	F&A (DII) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

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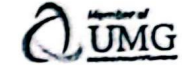
Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Feb25	Feb25	Thein Htike Aung	MMK	32,095,000	32,640,006	102%	50%	582,070	291,035	261,932	58,207.00
Total (USD)											
Total (MMK)				32,095,000	32,640,006			582,070	291,035	261,932	58,207
Recommendation - CFD		Cash Down Sales			AR Finished			Exchange Rate			

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>
Name: Mi Mi Zin/Thein Htike Aung	Name: Lae Yee Zaw	Name: KO Nyan Win Phyo	Name: Ma Pyae Phyo Zin	Name: Ma Seint Seint Thu	Name: Ma Mariar Swe	Name: Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

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Business Unit :

MAC BU

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Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Jan25	Jan25/Feb25	Htet Hlaing Win	MMK	32,130,000	25,059,368	78%	17%	200,475	34,081	30,673	
Total (USD)											
Total (MMK)				32,130,000	25,059,368			200,475	34,081	30,673	-
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input checked="" type="checkbox"/>			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Mi Mi Zin /Htet Hlaing Win	Name: Lee Yee Zaw	Name: KO Nyan Win Phyoo	Name: Ma Pyae Phyoo Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thauang
Sales Dept.	F&A Dept - BR	BOH/ABOH	F&A (DII) - BU	GM/AGM	CCA Dept - CFD	AGM/CFD - CFD

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INCENTIVE REQUEST FORM



Origin
 Requested BU/BR Name : **MDY BTC**
 Business Unit : **MAC BU**
 S'Part Service Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Jan25	Jan25	Htet Hlaing Win	MMK	32,130,000	25,059,368	78%	83%	200,475	166,394	149,755	20,047.49
Total (USD)											
Total (MMK)				32,130,000	25,059,368			200,475	166,394	149,755	20,047
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>
Name: Ni Mi Zin /Htet Hlaing Win	Name: Loe Yee Zaw	Name: KO Nyan Win Phyoo	Name: Ma Pyae Phy Zin	Name: Ma Seint Seint Thu	Name: Ma Mariar Swe	Name: Ma Zin Mar Thawng
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

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Cash v. document attach only

people origin

INCENTIVE REQUEST FORM



Requested BU/BR Name :

MDY BTC

Business Unit :

MAC BU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Jan25	Jan25/Feb25	Arkar Poe	MMK	27,540,000	17,729,250	64%	48%	141,834	68,080	61,272	
Total (USD)											
Total (MMK)				27,540,000	17,729,250			141,834	68,080	61,272	-
Recommendation - CFD		Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate			

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : Mi Mi Zin /Arkar Poe	Name : Lae Yee Zaw	Name : KO Nyan Win Phy	Name : Ma Pyae Phy Zin	Name : Ma Selat Selat Thu	Name : Ma Marlar Swe	Name : Ma Zin Mar Thant
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

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INCENTIVE REQUEST FORM (SALES HEAD/ASM/RSM/NSM)



Incentive Month : Jan'2025		Sales Head Incentive <input checked="" type="checkbox"/>		ASM Incentive <input type="checkbox"/>		RSM Incentive <input type="checkbox"/>		NSM Incentive <input type="checkbox"/>	
Saleman Name	Branch Name	Salehead/ RSM/NSM Name	Yearly Target Total	Monthly Target	Monthly Revenue	Saleman Achieve	Performance Achievement	Monthly Incentive Amount	
Htet Hlaing Win ✓	MDY BTC ✓	Nyan Win Phyo ↗		\$ 32,130,000	\$ 25,059,368 ✓	78%	>=80% <=100%	150,000 ✓	
Thein Htike Aung ✓	MDY BTC ✓			\$ 29,835,000	\$ 32,290,992 ✓	103%			
Arkar Poe ✓	MDY BTC ✓			\$ 27,540,000	\$ 17,729,250 ✓	64%			
Counter Sale ✓	MDY BTC ✓			\$ 6,885,000	\$ 3,584,158 ✓	52%			
				\$ 96,390,000	\$ 78,663,768 ✓	82%			
							Total Amount	150,000 ✓	

Requested by	Checked by	Checked by	Checked by	Approved by	Acknowledged by	Approved by
		 18/1/25			 22/1/25	
Mi Mi Zin	Nyan Win Phyo	Ei Shwe Sin	Pyae Phyo Zin	Seint Seint Thu	Mar Lar Swe	Zin Mar Thuang
Sales Admin	BU Sales Head	BU Account	BU F & A Head	BU AGM/GM	CFD - CCA Dept.	CFO/COO/VCM

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