

Estimated Proposal Price for Solar watt power 37.62kWp, Inverter Capacity 36kW On/Off Grid Hybrid 3 Phase Inverter, Battery Capacity 85.8kWh Solar System Installation for U Aung Naing Oo (Shwe Dagar)TGY/ Taung Lay Lone.

No.	Item	Qty	Unit	Price	Amount
1	Earth Rod	20	pcs	40,000	800000
2	35mmsq AC Cable (XLPE/PVC 2 cover)	100	m	27,200	2720000
	6mmsq AC Cable (PVC 1 cover)	100	m	6,200	620000
3	MCCB Battery Breaker Box	3	pcs	150,000	450000
4	50mmsq flexible cable	8	m	68,000	544,000
5	6-6 Cable Lug	26	pcs	1,500	39,000
6	10-6 Cable Lug	10	pcs	1,800	18000
8	35-8 Cable Lug	16	pcs	3,900	62400
9	70-8 Cable Lug	20	pcs	6,200	124000
10	70-12 Cable Lug	8	pcs	6,250	50000
11	6mmsq End Cap (Red, Yellow,Blue, Black) 24pcs per one colour	96	pcs	500	48000
12	35mmsq End cap(Red, Yellow,Blue, Black) 12pcs per one colour	48	pcs	500	24000
13	70mmsq End cap (Red, Bkack)	28	pcs	700	19600
14	Piping & Trunking and Other Accessories	1	lot	1,000,000	1400000
Total amount					6919000

Labours and installation Charges

500,000

To : U Aung Naing Oo
Com : Golden Gate Fuel Station
Ph : 09-5510000
Add : Taunggyi, Taung Lay Lone.
Sub : Estimated Proposal Price 36kW Hybrid Solar System with Solar Watt Power 37.62kWp and Inverter Capacity 36kW, Battery 84.34kWh

Dear Sir,
We would like to offer you our quality product which is suitable to use for your business with the best price as follows;

NO.	ITEM	DESCRIPTION	Size	Qty	Unit	Price	Amount
						MMK/UNIT	(MMK)
1	Solar Panel, Mounting Structure and Accessories	Number of PV module (Trina)	570W	66	pcs	530,000	34,980,000
		Rooftop Aluminium Mounting Structure and Accessories		1	lot	9,000,000	9,000,000
		Additional Structure for Roof Slab				Optional	
2	Hybrid Inverter	DEYE 12kW On/Off Grid Hybrid Inverter (Three Phase)	12 kW	3	pcs	8,990,000	26,970,000
3	Solar Cable, AC Cable and Earth Cable	Solar DC Cable (Red & Black)(Estimated)	4 mm ²	1000	M	3,880	3,880,000
		Cu/XLPE/PVC Cable (Estimated)	35 mm ²	100	M	43,200	4,320,000
		Cu/XLPE/PVC Cable (Estimated)	6 mm ²	100	M	9,000	900,000
		Earth Cable (Estimated)	6mm ²	200	M	9,000	1,800,000
4	Battery 84.34kWh	Matador Lectro LiFePO4 Battery (51.2V 280Ah)	14.3kWh	6	pcs	8,980,000	53,880,000
5	Power Distribution Panel & Accessories	Solar Power Distribution Panel (DC & AC)		1	lot	17,000,000	17,000,000
		Accessories for Termination (DC & AC)					
6	Pipe, Ladder,Trunking and Accessories	Pipe, Ladder,Trunking and Accessories		1	lot	1,500,000	1,500,000
7	Earthing for Solar System	Earthing System Installation and Materials		1	lot	2,500,000	2,500,000
8	Installation, Testing and Commissioning	36kW Hybrid Solar System Installation Testing and Commissioning Charges		1	lot	10,800,000	10,800,000
9	Material Transportation + Travelling + Meal Charges	Material Transportation + Travelling + Meal Charges		1	lot	4,500,000	4,500,000
Total							172,030,000
Special Discount							3,000,000
Net Total							169,030,000

Quotation items may be changed depend on the site condition and additional cost must be pay by customer.

Price Validity : 3 Days from the date of this quotation.
Delivery : Negotiable
Payment Terms : 70% down payment, 30% payment after testing within 7days.
Warranty : System Warranty 1 Year.
: Solar Panel 12 Years
: Hybrid Inverter 3 Years(2Years Parts and Service + 1Year Service)
: Battery 5 Years(3Years Parts and Service + 2Years Service)

Thank & Best Regards,

Name : Phyo Htet Kyaw
Position : Sales Man
Contact No : 09977835516
Branch : Taunggyi Branch