



INCENTIVE REQUEST FORM



Requested BU/BR Name : **T&B BU**

Business Unit : **T&B BU**

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Apr'25	Apr'25	Counter Sale	USD	33,102.92	29,379.37	89%	1.5%	29,379.37	440.69	264.41	176.28
May'25	May'25	Counter Sale	USD	36,452.92	3,902.64	11%	0.7%	3,670.62	25.69	15.42	10.28
May'25	May'25	Counter Sale	MMK	36,452.92	3,902.64	11%	0.7%	1,041,800.00	7,292.60	4,375.56	2,917.04
Total (USD)								33,049.98	466.38	279.83	186.55
Total (MMK)								1,041,800.00	7,292.60	4,375.56	2,917.04
Recommendation - CFD		Cash Down Sales <input type="checkbox"/>			AR Finished <input checked="" type="checkbox"/>			Exchange Rate		44051-	

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Zin Min Swe	Name : Hay Mar Phy	Name : May Thin Oo	Name : Khin Thida Tun	Name : Win Theingi Nwe	Name : Marlar Swe	Name : Zin Mar Thuang
Sale Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BTR-FNA-FRM-004-00



FOR S'PART

Period of request incentive for Apr'25

STANDARD FORMAT FOR INCENTIVE REQUISITION FORM

No	Inv. Date	Customer	Invoice No	BU	Description/ Part No.	QTY	Price		Total Inv Amount		Discount		Discount Amt		Total Amount		TTL Incentive (1.5%)		Sales Man (60%)		Pooling (48%)		RV number	RV Date	Salesman Name
							USD	Ks	USD	Ks	%	USD	Ks	USD	Ks	USD	Ks	USD	Ks	USD	Ks	USD			
1	30-Apr-25	COCA COLA CO.,LTD	BTR-PRT-SI-25040037	T&B	15067197-78	3	80.95		80.95	-				80.95		1.22		0.73		0.48			BTR-RV-25050011 (KBZ Bank)	13-May-25	Counter Sale
2	30-Apr-25	COCA COLA CO.,LTD	BTR-PRT-SI-25040037	T&B	1000423002-TB	1	45.12		45.12	-				45.12		0.68		0.41		0.27			BTR-RV-25050011 (KBZ Bank)	13-May-25	Counter Sale
3	30-Apr-25	COCA COLA CO.,LTD	BTR-PRT-SI-25040037	T&B	1000428205-TB	2	14.20		28.40	-				28.40		0.43		0.26		0.17			BTR-RV-25050011 (KBZ Bank)	13-May-25	Counter Sale
4	30-Apr-25	COCA COLA CO.,LTD	BTR-PRT-SI-25040037	T&B	1000495803-TB	3	24.14		72.42	-				72.42		1.09		0.65		0.43			BTR-RV-25050011 (KBZ Bank)	13-May-25	Counter Sale
5	24-Apr-25	EDEN ENERGY & NATURAL RESOURCES DEVELOPMENT	BTR-PRT-SI-25040030	T&B	213829200A	5	59.26		296.30	-				296.30		4.44		2.67		1.78			HQT-RV-25-04-0717	28-Apr-25	Counter Sale
6	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	132079201#	500	0.96		478.50	-				478.50		7.18		4.31		2.87			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
7	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	210609200E	2	170.28		340.56	-				340.56		5.11		3.07		2.04			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
8	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	265809200A	1	22.12		22.12	-				22.12		0.33		0.20		0.13			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
9	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3222748694	15	15.80		236.94	-				236.94		3.55		2.13		1.42			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
10	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3222771975	10	20.74		207.36	-				207.36		1.62		0.97		0.64			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
11	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3223658117	40	13.22		528.88	-				528.88		7.93		4.76		3.17			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
12	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3223958453	20	22.30		445.94	-				445.94		6.69		4.01		2.64			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
13	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	328463231#	1	496.35		496.35	-				496.35		7.45		4.47		2.98			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
14	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3295630090	25	21.10		527.45	-				527.45		7.91		4.75		3.16			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
15	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3223958453	100	22.30		2229.70	-				2229.70		33.45		20.07		13.38			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
16	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	265809200#	1	22.12		22.12	-				22.12		0.33		0.20		0.13			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
17	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	480709200A	10	157.07		1570.69	-				1570.69		23.56		14.14		9.42			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
18	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	48328200#	30	7.79		233.64	-				233.64		3.50		2.10		1.40			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
19	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5221553714	1	14.94		14.94	-				14.94		0.22		0.13		0.09			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
20	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3222401537	1	28.46		28.46	-				28.46		0.43		0.26		0.17			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
21	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	322282799#	5	257.76		1288.82	-				1288.82		19.33		11.60		7.73			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
22	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3222959074	20	12.68		253.66	-				253.66		3.80		2.28		1.52			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
23	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3222959074	30	12.68		380.49	-				380.49		5.71		3.42		2.28			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
24	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3223616961	7	230.30		1612.07	-				1612.07		24.18		14.51		9.67			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
25	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3223616961	1	230.30		230.30	-				230.30		3.45		2.07		1.38			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
26	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3224301283	3	13.94		41.81	-				41.81		0.63		0.38		0.25			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
27	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	526011118#	16	1.40		22.35	-				22.35		0.34		0.20		0.13			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
28	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	342119205A	20	20.72		414.48	-				414.48		6.22		3.73		2.49			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
29	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	342119205#	20	22.37		447.48	-				447.48		6.71		4.03		2.68			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
30	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	346059200A	4	9.32		37.27	-				37.27		0.56		0.34		0.22			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
31	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	806079200A	50	6.88		343.75	-				343.75		5.16		3.09		2.06			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
32	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	111129200A	25	27.70		692.45	-				692.45		10.39		6.23		4.13			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
33	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	150109200#	10	186.58		1865.82	-				1865.82		27.99		16.79		11.19			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
34	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	218089200A	1	288.37		288.37	-				288.37		4.33		2.60		1.73			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
35	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	314469201#	1	86.71		433.57	-				433.57		6.50		3.90		2.60			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
36	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3555000211	100	9.59		959.20	-				959.20		14.39		8.63		5.76			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale
37	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3555000211	1	9.59		9.59	-				9.59		0.14		0.09		0.06			HQT-JV-2025-05-0052 (GoodFriend RV per area)	7-May-25	Counter Sale

25	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	483429200A	10	63.61		636.13	-	-	636.13	-	9.50	-	5.73	-	3.82	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
26	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5222098945	2	47.08		94.16	-	-	94.16	-	1.41	-	0.85	-	0.56	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
27	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5224142747	5	379.90		1899.48	-	-	1899.48	-	28.49	-	17.10	-	11.40	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
28	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5224202005	20	39.58		791.56	-	-	791.56	-	11.87	-	7.12	-	4.75	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
29	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5224232959	5	65.44		327.20	-	-	327.20	-	4.91	-	2.94	-	1.96	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
30	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5224232959	1	65.44		65.44	-	-	65.44	-	0.98	-	0.59	-	0.39	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
31	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5224301281	3	15.86		47.59	-	-	47.59	-	0.71	-	0.43	-	0.29	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
32	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5406300202	30	4.10		123.09	-	-	123.09	-	1.85	-	1.11	-	0.74	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
33	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	101229200B	12	0.43		5.15	-	-	5.15	-	0.08	-	0.05	-	0.03	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
34	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	122709200C	15	37.37		560.51	-	-	560.51	-	8.41	-	5.04	-	3.36	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
35	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	140059200E	18	3.37		60.59	-	-	60.59	-	0.91	-	0.55	-	0.36	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
36	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	149059200A	2	2.30		4.60	-	-	4.60	-	0.07	-	0.04	-	0.03	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
37	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	149059200B	3	6.94		6.94	-	-	6.94	-	0.10	-	0.06	-	0.04	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
38	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	150560020A	10	0.46		4.62	-	-	4.62	-	0.07	-	0.04	-	0.03	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
39	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	150560020D	5	0.34		1.71	-	-	1.71	-	0.03	-	0.02	-	0.01	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
40	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	161049200D	4	1.01		4.05	-	-	4.05	-	0.06	-	0.04	-	0.02	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
41	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	166399200D	18	2.84		51.08	-	-	51.08	-	0.77	-	0.46	-	0.31	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
42	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	210520020E	1	21.48		21.48	-	-	21.48	-	0.32	-	0.19	-	0.13	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
43	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	210879200A	3	0.26		0.79	-	-	0.79	-	0.01	-	0.01	-	0.00	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
44	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	211409200A	48	3.25		155.76	-	-	155.76	-	2.34	-	1.40	-	0.93	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
45	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	211619200C	2	2.65		5.30	-	-	5.30	-	0.06	-	0.05	-	0.03	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
46	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	251609203C	2	6.08		12.17	-	-	12.17	-	0.18	-	0.11	-	0.07	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
47	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	251609203C	50	6.08		304.15	-	-	304.15	-	4.56	-	2.74	-	1.82	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
48	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	25240020A	1	10.87		10.87	-	-	10.87	-	0.16	-	0.10	-	0.07	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
49	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	25310A000	3	14.30		42.90	-	-	42.90	-	0.64	-	0.39	-	0.26	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
50	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	2540001203	2	33.41		66.81	-	-	66.81	-	1.00	-	0.60	-	0.40	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
51	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	254100320A	2	3.97		7.94	-	-	7.94	-	0.12	-	0.07	-	0.05	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
52	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3053690075	5	3.81		19.03	-	-	19.03	-	0.29	-	0.17	-	0.11	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
53	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	3091999007	2	7.01		14.01	-	-	14.01	-	0.21	-	0.13	-	0.08	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
54	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	381669204D	18	2.04		36.63	-	-	36.63	-	0.55	-	0.33	-	0.22	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
55	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	381669206C	102	0.17		16.83	-	-	16.83	-	0.25	-	0.15	-	0.10	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
56	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	4712900203	110	2.40		263.78	-	-	263.78	-	3.96	-	2.37	-	1.58	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
57	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	487189200A	20	10.14		202.84	-	-	202.84	-	3.04	-	1.83	-	1.22	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
58	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5209945506	2	1.25		2.51	-	-	2.51	-	0.04	-	0.02	-	0.02	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
59	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5209990991	5	0.66		3.30	-	-	3.30	-	0.05	-	0.03	-	0.02	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
60	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5211076335	2	19.60		39.20	-	-	39.20	-	0.59	-	0.35	-	0.24	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
61	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5211076656	4	3.11		12.45	-	-	12.45	-	0.19	-	0.11	-	0.07	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
62	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5211196983	1	3.85		3.85	-	-	3.85	-	0.06	-	0.03	-	0.02	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
63	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5211547253	2	0.88		1.76	-	-	1.76	-	0.03	-	0.02	-	0.01	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
64	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	5211991045	7	1.23		8.78	-	-	8.78	-	0.13	-	0.08	-	0.05	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale
65	GOOD FRIEND AGENCY	BTR-PRT-SI-25040039	T&B	523199086	2	12.20		24.40	-	-	24.40	-	0.37	-	0.22	-	0.15	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Counter Sale

82	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5203979606	1	17.27	17.27	-	-	17.27	-	0.26	-	0.16	-	0.10	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
83	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5208157714	2	2.82	5.63	-	-	5.63	-	0.08	-	0.05	-	0.03	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
84	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5220436985	4	6.38	25.12	-	-	25.12	-	0.38	-	0.23	-	0.15	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
85	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5220706975	2	4.24	8.47	-	-	8.47	-	0.13	-	0.08	-	0.05	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
86	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221244697	1	14.00	14.00	-	-	14.00	-	0.21	-	0.13	-	0.08	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
87	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221454549	1	36.42	36.42	-	-	36.42	-	0.55	-	0.33	-	0.22	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
88	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221487571	2	35.20	70.40	-	-	70.40	-	1.06	-	0.63	-	0.42	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
89	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221663558	1	39.86	39.86	-	-	39.86	-	0.60	-	0.36	-	0.24	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
90	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221663565	1	40.50	40.50	-	-	40.50	-	0.61	-	0.36	-	0.24	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
91	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221663567	1	39.86	39.86	-	-	39.86	-	0.60	-	0.36	-	0.24	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
92	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221671923	2	16.89	33.77	-	-	33.77	-	0.51	-	0.30	-	0.20	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
93	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221983631	1	64.15	64.15	-	-	64.15	-	0.96	-	0.58	-	0.38	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
94	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5221983633	1	66.83	66.83	-	-	66.83	-	1.00	-	0.60	-	0.40	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
95	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222035664	1	42.20	42.20	-	-	42.20	-	0.63	-	0.38	-	0.25	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
96	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222076189	2	15.85	31.70	-	-	31.70	-	0.48	-	0.29	-	0.19	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
97	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222087339	2	9.74	19.47	-	-	19.47	-	0.29	-	0.18	-	0.12	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
98	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222194741	1	67.41	67.41	-	-	67.41	-	1.01	-	0.61	-	0.40	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
99	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222206133	1	5.86	5.86	-	-	5.86	-	0.09	-	0.05	-	0.04	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
100	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222275838	10	1.38	13.75	-	-	13.75	-	0.21	-	0.12	-	0.08	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
101	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222374837	5	1.98	9.90	-	-	9.90	-	0.15	-	0.09	-	0.06	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
102	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222401752	1	74.70	74.70	-	-	74.70	-	1.12	-	0.67	-	0.45	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
103	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222405179	1	92.97	92.97	-	-	92.97	-	1.39	-	0.84	-	0.56	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
104	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222405181	1	148.63	148.63	-	-	148.63	-	2.23	-	1.34	-	0.89	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
105	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222405185	1	40.23	40.23	-	-	40.23	-	0.60	-	0.36	-	0.24	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
106	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222406332	1	86.47	86.47	-	-	86.47	-	1.30	-	0.78	-	0.52	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
107	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222407978	1	27.79	27.79	-	-	27.79	-	0.42	-	0.25	-	0.17	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
108	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222476869	1	9.87	9.87	-	-	9.87	-	0.15	-	0.09	-	0.06	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
109	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222501196	2	3.06	6.12	-	-	6.12	-	0.09	-	0.06	-	0.04	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
110	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222517413	4	7.06	28.25	-	-	28.25	-	0.42	-	0.25	-	0.17	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
111	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222690038	50	2.52	125.95	-	-	125.95	-	1.89	-	1.13	-	0.76	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
112	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222690919	1	25.97	25.97	-	-	25.97	-	0.39	-	0.23	-	0.16	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
113	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222771936	1	35.32	35.32	-	-	35.32	-	0.53	-	0.32	-	0.21	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
114	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222839409	10	5.74	57.42	-	-	57.42	-	0.86	-	0.52	-	0.34	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
115	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222839411	20	3.73	74.58	-	-	74.58	-	1.12	-	0.67	-	0.45	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
116	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222899626	5	32.67	163.35	-	-	163.35	-	2.45	-	1.47	-	0.98	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
117	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222938045	2	3.54	7.08	-	-	7.08	-	0.11	-	0.06	-	0.04	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
118	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222969826	1	103.28	103.28	-	-	103.28	-	1.35	-	0.93	-	0.62	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
119	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5222980210	1	39.33	39.33	-	-	39.33	-	0.59	-	0.35	-	0.24	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
120	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5223108583	1	56.16	56.16	-	-	56.16	-	0.84	-	0.51	-	0.34	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
121	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5223185701	2	49.72	81.44	-	-	81.44	-	1.22	-	0.73	-	0.49	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale
122	22-Apr-25	GOOD FRIEND AGENCY	BTR-PRY-SA-25040039	7&B	5223285701	3	49.72	122.17	-	-	122.17	-	1.83	-	1.10	-	0.73	-	HQT-JV-2025-05-0032 (GoodFriend RV par ann)	7-May-25	Courier Sale

21-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	523366825	1	68.08	68.08	-	-	68.08	-	1.02	-	0.61	-	0.41	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
21-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233430683	1	36.28	36.28	-	-	36.28	-	0.54	-	0.33	-	0.22	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233430684	1	36.28	36.28	-	-	36.28	-	0.54	-	0.33	-	0.22	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233504044	6	74.44	445.62	-	-	446.62	-	6.70	-	4.02	-	2.68	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233529204	1	13.94	13.94	-	-	13.94	-	0.21	-	0.13	-	0.08	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233640316	1	4.98	4.98	-	-	4.98	-	0.07	-	0.04	-	0.03	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233905429	16	4.50	23.94	-	-	23.94	-	0.36	-	0.22	-	0.14	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5233989627	1	183.45	183.45	-	-	183.45	-	2.75	-	1.65	-	1.10	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5234233921	1	37.36	37.36	-	-	37.36	-	0.56	-	0.34	-	0.22	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5260114827	16	4.31	68.99	-	-	68.99	-	1.03	-	0.62	-	0.41	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5260114890	38	2.97	112.06	-	-	112.86	-	1.69	-	1.02	-	0.68	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5282652463	1	18.81	18.81	-	-	18.81	-	0.28	-	0.17	-	0.11	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5284640252	1	4.81	4.81	-	-	4.81	-	0.07	-	0.04	-	0.03	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5284640254	1	4.81	4.81	-	-	4.81	-	0.07	-	0.04	-	0.03	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5284819130	5	24.92	124.58	-	-	124.58	-	1.87	-	1.12	-	0.75	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5285107913	1	15.79	15.79	-	-	15.79	-	0.24	-	0.14	-	0.09	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5285109892	1	21.32	21.32	-	-	21.32	-	0.32	-	0.19	-	0.13	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	656200200A	1	16.63	16.63	-	-	16.63	-	0.25	-	0.15	-	0.10	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	6096802000	2	1.89	3.78	-	-	3.78	-	0.06	-	0.03	-	0.02	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	9278392000	1	5.02	5.02	-	-	5.02	-	0.08	-	0.05	-	0.03	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	951670020E	4	19.80	79.20	-	-	79.20	-	1.19	-	0.71	-	0.48	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	951670020E	2	19.80	39.60	-	-	39.60	-	0.59	-	0.36	-	0.24	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	9632702001	1	23.38	23.38	-	-	23.38	-	0.35	-	0.21	-	0.14	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	1411292000	75	0.72	53.63	-	-	53.63	-	0.80	-	0.48	-	0.32	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	143849200A	73	1.25	91.54	-	-	91.54	-	1.37	-	0.82	-	0.55	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	146729200E	38	2.38	90.29	-	-	90.29	-	1.35	-	0.81	-	0.54	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	150560020A	12	0.46	5.54	-	-	5.54	-	0.08	-	0.05	-	0.03	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	150560020A	88	0.46	40.66	-	-	40.66	-	0.61	-	0.37	-	0.24	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	201049202C	10	2.85	26.51	-	-	26.51	-	0.40	-	0.24	-	0.16	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	270429200A	2	25.54	51.08	-	-	51.08	-	0.77	-	0.46	-	0.31	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	948040020A	21	0.20	4.16	-	-	4.16	-	0.05	-	0.04	-	0.02	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	1317992008	5	25.25	126.23	-	-	126.23	-	1.89	-	1.14	-	0.76	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5213616361	10	230.30	2302.96	-	-	2302.96	-	34.54	-	20.73	-	13.82	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
22-Apr-25	GOOD FRIEND AGENCY	B7R-FRT-SI-75040339	T&B	5222633938	1	35.04	35.04	-	-	35.04	-	0.53	-	0.32	-	0.21	-	HQT-JV-2024-05-0032 (GoodFriend RV par ama)	7-May-25	Customer Sale	
9-Apr-25	HTIN KTAW AUNG MYINT AUNG/KHAAHZA/N/10037	B7R-FRT-SI-2504001A	T&B	1012160TA(N)	1	6.34	6.34	-	-	6.34	-	0.10	-	0.06	-	0.04	-	HQT-RV-25-04-0324	9-Apr-25	Customer Sale	
9-Apr-25	HTIN KTAW AUNG MYINT AUNG/KHAAHZA/N/10037	B7R-FRT-SI-2504001A	T&B	1104250A(N)	1	5.53	5.53	-	-	5.53	-	0.08	-	0.05	-	0.03	-	HQT-RV-25-04-0324	9-Apr-25	Customer Sale	
										29379.37	9.69	6	29379.37		440.69		264.41		176.28		03-ECLU-UDM-FRM-001-00

Total Claim Amount (0.8% or 1.5% of sales amount)	USD	440.69	Kyat	✓
Amount for Sales person (40%)		264.41		✓
Amount for Pooling (60%)		176.28		✓

FOR S'PART

STANDARD FORMAT FOR INCENTIVE REQUISITION FORM

Inv. Date	Customer	Invoice No	BU	Description/ Part No.	QTY	Price		Total Inv Amount		Discount	Discount Amt		Total Amount		T11 Incentive (0.5%)		Sales Man (0.5%)		Pooling (40%)		RV number	RV Date	Salesman Name
						USD	Ks	USD	Ks		%	USD	Ks	USD	Ks	USD	Ks	USD	Ks	USD			
24-May-25	YAR ZAR MIN CO. LTD	BTR-PRT-SI-25050052	T&B	1F0080	1	12.77		12.77					12.77		0.09		0.05		0.04		HQT-RV-25-05-4905	30-May-25	Customer Sale
24-May-25	YAR ZAR MIN CO. LTD	BTR-PRT-SI-25050052	T&B	FS1033-TB	1	9.97		9.97					9.97		0.07		0.04		0.03		HQT-RV-25-05-4905	30-May-25	Customer Sale
24-May-25	YAR ZAR MIN CO. LTD	BTR-PRT-SI-25050052	T&B	PL420-TB	1	4.86		4.86					4.86		0.01		0.02		0.02		HQT-RV-25-05-4905	30-May-25	Customer Sale
24-May-25	COCA COLA CO.LTD	BTR-PRT-SI-25050051	T&B	692052-TB	28	4.10		114.80					114.80		0.80		0.48		0.32		BTR-RV-2506004	5-Jan-25	Customer Sale
24-May-25	COCA COLA CO.LTD	BTR-PRT-SI-25050051	T&B	1000495963-TB	3	28.94		86.82					86.82		0.61		0.36		0.24		BTR-RV-2506004	5-Jan-25	Customer Sale
24-May-25	COCA COLA CO.LTD	BTR-PRT-SI-25050051	T&B	1000422382-TB	1	48.20		48.20					48.20		0.34		0.20		0.13		BTR-RV-2506004	5-Jan-25	Customer Sale
24-May-25	COCA COLA CO.LTD	BTR-PRT-SI-25050051	T&B	1000421805 - TB	2	19.28		38.56					38.56		0.27		0.16		0.11		BTR-RV-2506004	5-Jan-25	Customer Sale
27-May-25	MYANMAR FAST & FORWARD CO., LTD	BTR-PRT-SI-25050050	T&B	692053-TB	2	85.00		170.00					170.00		1.19		0.71		0.48		BTR-RV-2506021	11-Jun-25	Customer Sale
27-May-25	MYANMAR FAST & FORWARD CO., LTD	BTR-PRT-SI-25050050	T&B	1520492008	1	113.82		113.82					113.82		0.80		0.48		0.32		BTR-RV-2506021	11-Jun-25	Customer Sale
27-May-25	MYANMAR FAST & FORWARD CO., LTD	BTR-PRT-SI-25050050	T&B	164209201A	1	67.32		67.32					67.32		0.47		0.28		0.19		BTR-RV-2506021	11-Jun-25	Customer Sale
23-May-25	MYANMAR FAST & FORWARD CO., LTD	BTR-PRT-SI-25050044	T&B	692053-TB	2	85.00		170.00					170.00		1.19		0.71		0.48		BTR-RV-2506021	11-Jun-25	Customer Sale
23-May-25	MYANMAR FAST & FORWARD CO., LTD	BTR-PRT-SI-25050044	T&B	1520492008	1	113.82		113.82					113.82		0.80		0.48		0.32		BTR-RV-2506021	11-Jun-25	Customer Sale
23-May-25	MYANMAR FAST & FORWARD CO., LTD	BTR-PRT-SI-25050044	T&B	164209201A	1	67.32		67.32					67.32		0.47		0.28		0.19		BTR-RV-2506021	11-Jun-25	Customer Sale
21-May-25	EDEN ENERGY & NATURAL RESOURCES DEVELOPMENT	BTR-PRT-SI-25050041	T&B	355469200D	3	514.43		1543.28					1543.28		10.80		6.48		4.32		HQT-RV-25-06-4271	11-Jun-25	Customer Sale
15-May-25	HLAING HTUN, U	BTR-PRT-SI-25050012	T&B	1520492008	1	113.82		113.82					113.82		0.80		0.48		0.32		HQT-RV-25-05-0435	15-May-25	Customer Sale
15-May-25	HLAING HTUN, U	BTR-PRT-SI-25050012	T&B	692052-TB	36	4.10		147.60					147.60		1.03		0.62		0.41		HQT-RV-25-05-0435	15-May-25	Customer Sale
14-May-25	DENNO COMPANY LIMITED (YON)	BTR-PRT-SI-25050010	T&B	5223726004	1	0.00	227,800	0.00	227,800				0.00	227,800		1,595		957		638	HQT-RV-2025-06-0116	5-Jan-25	Customer Sale
13-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050006	T&B	85009054-21	1	13.22		13.22					13.22		0.09		0.06		0.04		BTR-RV-2506049	24-May-25	Customer Sale
13-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050009	T&B	D296189625011	1	52.13		52.13					52.13		0.36		0.22		0.15		BTR-RV-2506049	24-May-25	Customer Sale
13-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050009	T&B	D296189625013	1	9.44		9.44					9.44		0.07		0.04		0.03		BTR-RV-2506049	24-May-25	Customer Sale
13-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050009	T&B	D296189625021	1	85.00		85.00					85.00		0.60		0.36		0.24		BTR-RV-2506049	24-May-25	Customer Sale
13-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050009	T&B	D296189625025	1	11.33		11.33					11.33		0.08		0.05		0.03		BTR-RV-2506049	24-May-25	Customer Sale
13-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050008	T&B	D2951899386601	1	77.70		77.70					77.70		0.54		0.33		0.22		HQT-RV-25-05-0391	24-May-25	Customer Sale
12-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050007	T&B	1000421805 - TB	2	19.28		38.56					38.56		0.27		0.16		0.11		BTR-RV-2506049	24-May-25	Customer Sale
12-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050007	T&B	1000422382-TB	1	48.20		48.20					48.20		0.34		0.20		0.13		BTR-RV-2506049	24-May-25	Customer Sale
12-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050007	T&B	1000495963-TB	3	28.94		86.82					86.82		0.61		0.36		0.24		BTR-RV-2506049	24-May-25	Customer Sale
12-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050007	T&B	692052-TB	28	4.10		114.80					114.80		0.80		0.48		0.32		BTR-RV-2506049	24-May-25	Customer Sale
12-May-25	CASH DOWN CUSTOMER - BOC	BTR-PRT-SI-25050005	T&B	451019200A-TB	1	0.00	814000	0.00	814000				0.00	814,000		5,698		3,419		2,279	HQT-RV-25-05-4367	13-May-25	Customer Sale
5-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050002	T&B	692053-TB	28	4.20		114.80					114.80		0.80		0.48		0.32		BTR-RV-2506041	13-May-25	Customer Sale
5-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050002	T&B	1000422382-TB	1	45.12		45.12					45.12		0.32		0.19		0.13		BTR-RV-2506041	13-May-25	Customer Sale
5-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050002	T&B	1000421805 - TB	2	14.20		28.40					28.40		0.20		0.12		0.08		BTR-RV-2506041	13-May-25	Customer Sale
5-May-25	COCA COLA CO.,LTD	BTR-PRT-SI-25050002	T&B	1000495963-TB	3	24.14		72.42					72.42		0.51		0.30		0.20		BTR-RV-2506041	13-May-25	Customer Sale
5-May-25	CASH DOWN CUSTOMER - Ko Thant Win (Yatsun)	BTR-PRT-SI-25050001	T&B	236100182	1	49.72		49.72					49.72		0.35		0.21		0.14		HQT-RV-25-05-4102	5-May-25	Customer Sale

367861 104188430 232.0267261 367862 1,961,808 25.69 7,292.60 15.42 4,375.56 10.28 2,917.04

Total Claim Amount (0.8% or 1.5% of sales amount)	USD	25.69	Kyat	7,292
Amount for Sales person (40%)	USD	15.42	Kyat	4,376
Amount for Pooling (60%)	USD	10.28	Kyat	2,917

Summary For All BU & BR Incentive (May'25)

No	BU	BR	No; of Customer	No; of Saleman	Total Incentive		Saleman Amt		Pooling Amt		Retain Amt (10%)		Remark	
					\$	Ks	\$	Ks	\$	Ks	\$	Ks		
1	TRK	TRK	S'part	1		2,061,697		1,237,027		824,670				
2	TRK	MDY	S'part	3		147,125		88,275		58,850				
2	TRK	DWI	S'part	1		8,571		5,143		3,428				
3	TRK	TRK	Service	4		16,153		16,153						
TTL						-	2,233,545		-	1,346,597		-	-	

Summary For All BU & BR Incentive (May'25)

No	BU	BR	Customer Name	Saleman Name	Total Incentive		Convert(Ks)	Saleman Amt		Convert(Ks)	Pooling Amt		Convert(Ks)	change Resign (c)
					\$	Ks		\$	Ks	\$	Ks			
1	TRK	TRK	S' Part	Counter Sale	466.38	7,292.60	2,061,697	279.83	4,375.56	1,237,027	186.55	2,917.04	824,670	4,405
2	TRK	MDY	S' Part	Thet Zaw Htun	1.92	-	8,449	1.15		5,069	0.77		3,380	4,405
3	TRK	MDY	S' Part	Sai Ye Thwin	18.41	-	81,103	11.05		48,662	7.36		32,441	4,405
4	TRK	MDY	S' Part	Myo Ko Ko	13.07	-	57,572	7.84		34,543	5.23		23,029	4,405
5	TRK	DWI	S' Part	MAY THET PAING	1.95		8,571.25	1.17		5,143	0.78		3,428	4,405
6	TRK	TRK	Service	Myo Min Kyaw	0.34		1,488.01	0.34		1,488			-	4,405
7	TRK	TRK	Service	Ye Yint Naing	0.23		992.01	0.23		992			-	4,405
8	TRK	TRK	Service	Min Hein Khant	1.86		8,203.87	1.86		8,204			-	4,405
9	TRK	TRK	Service	Swan Saung	1.02		4,474.60	1.02		4,475			-	4,405
10	TRK	TRK	Service	Myo Min Kyaw	0.23		994.65	0.23		995			-	4,405
					-		-			-			-	
TTL					505.39	7,293	2,233,545	305	4,376	1,346,597	200.69	2,917	886,948	-