



INCENTIVE REQUEST FORM



Requested BU/BR Name : **PG BU**
 Business Unit : PG BU
 S'Part Service Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Mar'25	Mar'25	Counter Sale	MMK	-	87,031,429	100%	1.00%	87,031,429	857,262.86	514,357.71	342,905.14
Total (USD)											
Total (MMK)									857,262.86	514,357.71	342,905.14
Recomentation - CFD		Cash Down Sales <input checked="" type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		-	

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : Hnin Yu Yu Khaing	Name : Soe Htut	Name : Ko Aung Ko Oo	Name : Ma Lwin Lwin Aung	Name : Ko Soe Htet Tin	Name : Ma Malar Swe	Name : Ma Zin Mar Thuang
Sale Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-PWG-FNA-FRM-003-00



PG (Rental)

Period of request incentive for Rental (Mar'2025)

STANDARD FORMAT FOR INCENTIVE REQUISITION FORM

Main table with columns: No, Company Name, AR Date, AR Inv No, Inv Amount (MMK), Discount Amount, Broker, Total Invoice Amount, TTL Incentive(1%), Saleman 60%, Pooling 40%, RV Date, RV No, Sales Man. Includes rows for various companies like KBTC UNIVERSITY, MYANMAR CP LIVESTOCK CO., LTD, etc.

Rental Incentive Policy table with rows: For Total Incentive (1.00%), For Salesman (60%), For Retain (0%).

Summary table with rows: Total Claim Amount (1%) = 857,262.86, Amount for Sales person (60%) = 514,357.71, Amount for Pooling (40%) = 342,905.14.