



# INCENTIVE REQUEST FORM



Requested BU/BR Name :

**Dragon Power**

Business Unit :

S'Part  **PMC**

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling	
APRIL' 25	April'25	SOE SOE MON	MMK	-	258,298,175	-	1%	122,613,333	1,040,352	416,141	624,211	
APRIL' 25	April'25	KYAW SWE OO	MMK	-	70,929,048	-	1%	700,000	7,000	2,800	4,200	
Total (USD)												
Total (MMK)					329,227,222			123,313,333	1,047,352	418,941	628,411	
Recommendation - CFD			Cash Down Sales <input checked="" type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate			-

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Thiri Yandanar Aung	Name : May Mie Aung	Name : Ko Ye Yint Tun(OM)	Name : Myo Malar Win	Name : Ko Ye Yint Tun(OM)	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BPM-FNA-FRM-003-00

*15/06/2025*  
*Amnka*



FOR CRANE

Period of request incentive for APRIL'25

No	Inv. Date	Invoice No	Customer	BU	Description/ Part No.	Sale Amount		Total Amount		TTL Incentive(1%)		Sales Man(40%)	Pooling (60%)	RV Date	RV number	Saleman Name	Remark
						Ks	USD	KS	USD	KS	KS	KS					
1	14-Feb-25	INV/PMC/REN/CRN/2025/02/0060	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR LTD	PMC	CNT	-	-	16,000,000	-	64,000	25,600	38,400	24-Apr-25	RV/PMC/CNT/KBZ/2025/04/0032	SOE SOE MON		
2	14-Feb-25	INV/PMC/REN/CRN/2025/02/0060	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR LTD	PMC	CNT	-	-	1,200,000	-	4,800	1,920	2,880	24-Apr-25	RV/PMC/CNT/KBZ/2025/04/0032	Soe Soe Mon		
3	14-Feb-25	INV/PMC/REN/CRN/2025/02/0060	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR LTD	PMC	CNT	-	-	1,440,000	-	5,760	2,304	3,456	24-Apr-25	RV/PMC/CNT/KBZ/2025/04/0032	Soe Soe Mon		
4	11-Mar-25	INV/PMC/REN/CRN/2025/03/0015	Capital Automotive Ltd	PMC	CNT	-	-	350,000	-	2,450	980	1,470	11-Apr-25	RV/PMC/CNT/AYA/2025/04/0024	Soe Soe Mon		
5	28-Mar-25	INV/PMC/REN/CRN/2025/03/0043	Capital Automotive Ltd	PMC	CNT	-	-	350,000	-	3,500	1,400	2,100	11-Apr-25	RV/PMC/CNT/AYA/2025/04/0024	Soe Soe Mon		
6	8-Apr-25	INV/PMC/REN/CRN/2025/04/0004	[CU1392] Yang Ni Oo Co.,Ltd	PMC	CNT	700,000	-	700,000	-	7,000	2,800	4,200	8-Apr-25	RV/PMC/CNT/2025/04/0011	KYAW SWE OO		
7	9-Apr-25	INV/PMC/REN/CRN/2025/04/0008	[CU4362] Kaung Htet Oo,U	PMC	CNT	333,333	-	333,333	-	3,333	1,333	2,000	11-Apr-25	RV/PMC/CNT/2025/04/0025	SOE SOE MON		
8	9-Apr-25	INV/PMC/REN/CRN/2025/04/0012	[CU4459] POSCO International Co Ltd	PMC	CNT	65,000,000	-	65,000,000	-	650,000	260,000	390,000	25-Apr-25	RV/PMC/CNT/KBZ/2025/04/0050	SOE SOE MON		
						229,135,317	-	85,373,333	-	740,843	296,337	444,506					

02-BCU-ADM-FRM-001-00

	USD	Kyat
Total Claim Amount (1% of sales amount)	-	740,843
Amount for Sales person (40%)	-	296,337
Amount for Pooling (60%)	-	444,506

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FOR RENTAL

Period of request Incentive for APRIL'25

A	B	C	D	E	F	L	M	P	Q	R	S					
No	Inv. Date	Invoice No	Customer	BU	Description/ Part No.	Sale Amount	Total Amount	TTL Incentive(1%)	Sales Man(40%)	Pooling (60%)	RV Date	RV number	Saleman Name	Remark		
						Ks	USD	Ks	USD	Ks	Ks					
1	24-Feb-25	INV/PMC/REN/HVY/2025/02/0005	Z.Y.P CO.,LTD	PMC	Rental	-	18,582,857	-	130,080.00	52,032.00	78,048.00	24-Apr-25	RV/PMC/HVY/2025/01/0039, RV/PMC/CNT/AYA/2025/04/0031	SOE SOE MON		
2	11-Mar-25	INV/PMC/REN/HVY/2025/03/0001	FAIR WAY CO.,LTD	PMC	Rental	-	5,714,286	-	40,000.00	16,000.00	24,000.00	30-Apr-25	RV/PMC/CNT/2025/02/0015, RV/PMC/HVY/2025/04/0048	SOE SOE MON		
3	23-Apr-25	INV/PMC/REN/HVY/2025/04/0004	[CU3415] Z.Y.P CO.,LTD	PMC	Rental	13,642,857.14	13,642,857.14	-	136,428.57	54,571.43	81,857.14	24-Apr-25	RV/PMC/CNT/AYA/2025/04/0031	SOE SOE MON		
						-	-	-	-	-	-					
						-	-	-	-	-	-					
						110,670,476	-	37,940,000	-	306,509	122,603	183,905	02-BCU-ADM-FRM-001-00			

	USD	Kyat
Total Claim Amount (1% of sales amount)	-	306,509
Amount for Sales person (40%)	-	122,603
Amount for Pooling (60%)	-	183,905

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 306,509  
 122,603  
 183,905  
 306,509  
 122,603  
 183,905

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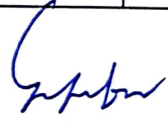
**Summary For All BU & BR Incentive APRIL'25**

No	BU	Customer Name	Saleman Name	Total Incentive	Convert(Ks)	Saleman Amt	Convert(Ks)	Pooling Amt	Convert(Ks)	Retain Amt (10%)		Conver t(Ks)	Exchang e Rate	SM Resign (or) Not
				Ks		Ks		Ks		\$	Ks			
1	PMC	APRIL'25 CUSTOMER	SOE SOE MON	1,040,352	1,040,352.00	416,141.00	416,141.00	624,211.00	624,211			-		
2	PMC	APRIL'25 CUSTOMER	KYAW SWE OO	7,000	7,000.00	2,800.00	2,800.00	4,200.00	4,200			-		
TTL				1,047,352	1,047,352	418,941	418,941	628,411	628,411	-	-	-		

  
**Thiri Yadanar Aung**  
 Sale Dept;

  
**May Mie Aung**  
 F&A Dept;

  
**Myo Malar Win**  
 F&A Dept; Head

  
**Ko Ye Yint Tun (OM)**  
 GM / AGM



**Summary For All BU & BR Incentive APRIL'25**

No	BU	No; of Customer	No; of Saleman	Total Incentive		Saleman Amt		Pooling Amt		Retain Amt (10%)		Remark
				\$	Ks	\$	Ks	\$	Ks	\$	Ks	
1	PMC	SOE SOE MON		-	1,040,352		416,141		624,211			
2	PMC	KYAW SWE OO		-	7,000		2,800		4,200			
				-	-							
<b>TTL</b>				-	<b>1,047,352</b>	-	<b>418,941</b>	-	<b>628,411</b>	-	-	

