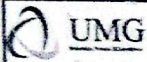


Summary For All BU & BR Incentive (Mar'25)

No	BU	BR	Customer Name	Saleman Name	Total Incentive		Convert(Ks)	Saleman Amt (40%)		Convert(Ks)	Pooling Amt(60%)		Convert(Ks)	Exchange Rate	SAL Resign (or) Note	
					\$	Ks		\$	Ks		\$	Ks				
1	REM	REM	Ko Kyaw Min Htun	Pyae Phyo Aung	-	112,045.71	112,045.71	67,227.43	67,227.43	44,818.29	44,818.29				Not	
2	REM	REM	Ko Kyaw Min Htun	Khun Tint San	-	16,806.86	16,806.86	16,806.86	16,806.86	-	-				Not	
3	REM	REM	Ko Kyaw Min Htun	Pyae Phyo Aung	-	112,045.71	112,045.71	67,227.43	67,227.43	44,818.29	44,818.29				Not	
4	REM	REM	Ko Kyaw Min Htun	Khun Tint San	-	16,806.86	16,806.86	16,806.86	16,806.86	-	-				Not	
5	REM	NSM	U Li Kyi Hein	Htet Palng Oo	-	392,358.48	392,358.48	235,415.09	235,415.09	156,943.39	156,943.39				Not	
6	REM	REM	U Li Kyi Hein	Khun Tint San	-	58,853.77	58,853.77	58,853.77	58,853.77	-	-				Not	
7	REM	DWI	S'Part	SERVICE TEAM	34.61	-	153,831.45	27.69	123,065.16	6.92	30,766.29	4445			Not	
8	REM	HML	S'Part	Su Myat Htet(CS)	3.79	-	16,835.53	1.52	6,734.21	2.27	10,101.32	4445			Not	
9	REM	MDY	S'Part	Htet Zaw Htun	1.91	-	8,476.44	0.76	3,390.57	1.14	5,085.86	4445			Not	
10	REM	MDY	S'Part	Sal Ye Thwin	8.75	-	38,903.35	3.50	15,561.34	5.25	23,342.01	4445			Not	
11	REM	NYU	S'Part	Counter Sales	2.64	-	11,733.66	1.06	4,693.46	1.58	7,040.19	4445			Not	
12	REM	SBO	S'Part	Counter Sales	23.93	-	106,357.34	9.57	42,542.93	14.36	63,814.40	4445			Not	
13	REM	REM	Service	SERVICE TEAM	-	375,024.90	375,024.90	375,024.90	375,024.90	-	-	4445			Not	
14	REM	YGN	S'Part	AUNG KHAING MYO	77.17	-	342,999.05	30.87	137,199.62	46.30	205,799.43	4445			Not	
TTL					152.79	1,083,942.29	1,763,079.10	74.96	837,362.33	1,170,549.63	77.83	246,579.96	592,529.47			

Summary For All BU & BR Incentive(Mar'25)

No	BU	BR	No; of Customer	No; of Saleman	Total Incentive		Saleman Amt		Pooling Amt		Retain Amt (10%)		Remark
					\$	Ks	\$	Ks	\$	Ks	\$	Ks	
1	REM	REM	Ko Kyaw Min Htun	Pyae Phyo Aung	-	112,045.71		67,227.43		44,818.29			
2	REM	REM	Ko Kyaw Min Htun	Khun Tint San	-	16,806.86		16,806.86		-			
3	REM	REM	Ko Kyaw Min Htun	Pyae Phyo Aung	-	112,045.71		67,227.43		44,818.29			
4	REM	REM	Ko Kyaw Min Htun	Khun Tint San	-	16,806.86		16,806.86		-			
5	REM	NSM	U Li Kyi Hein	Htet Paing Oo	-	392,358.48		235,415.09		156,943.39			
6	REM	REM	U Li Kyi Hein	Khun Tint San	-	58,853.77		58,853.77		-			
7	REM	DWI	S'Part	SERVICE TEAM	-	153,831.45		123,065.16		30,766.29			
8	REM	HML	S'Part	Su Myat Htet(CS)	-	16,835.53		6,734.21		10,101.32			
9	REM	MDY	S'Part	Thet Zaw Htun	-	8,476.44		3,390.57		5,085.86			
10	REM	MDY	S'Part	Sai Ye Thwin	-	38,903.35		15,561.34		23,342.01			
11	REM	NYU	S'Part	Counter Sales	-	11,733.66		4,693.46		7,040.19			
12	REM	SBO	S'Part	Counter Sales	-	106,357.34		42,542.93		63,814.40			
13	REM	REM	Service	SERVICE TEAM	-	375,024.90		375,024.90		-			
14	REM	YGN	S'Part	AUNG KHAING MYO	-	342,999.05		137,199.62		205,799.43			
TTL					-	1,763,079.10	-	1,170,549.63	-	592,529.47	-		



SERVICE INCENTIVE SUMMARY REQUEST FORM

Month	Target	Actual	Achievement	Incentive (%)	Reman BU											
Mar-25	6957	6815	98%	3%	No.	Incentive No.	Service Man Name	Customer Name	Invoice No. (ERP)	Invoice Amount	Incentive Amount (BR)	Incentive Amount (BU)	BU Name (If have BU Incentive)	Job Order No. (System)	RV No.	RV Date
1	ASD-25-MAR-006	Aung Moe Linn	Aung Emerald Co.,Ltd.	SI-SER-REM-2025-02-00030	20,000	600	Reman	100-2025020188 (REM/BDS/JR/25/02/0034)	HQT-RV-2025-03-0428	24-Mar-25						
2	ASD-25-MAR-007	Tun Lin Aung	Aung Emerald Co.,Ltd.	SI-SER-REM-2025-02-00033	1,110,000	33,300	Reman	200-2025020105 (REM/PT/JR/25/02/0015)	HQT-RV-2025-03-0507	27-Feb-25						
3	ASD-25-MAR-008	Myo Min Htwe	Aung Phayay Gyi Co.,Ltd.	SI-SER-REM-2025-03-00001	130,000	3,900	Reman	204-2025020319 (REM/M&F/JR/25/03/0077)	HQT-RV-2025-03-0014	3-Mar-25						
4	ASD-25-MAR-009	Myo Min Htwe	U Thiri Aung	SI-SER-REM-2025-03-00002	150,000	4,500	Reman	204-2025030318 (REM/M&F/JR/25/03/0076)	HQT-RV-2025-03-0182	7-Mar-25						
5	ASD-25-MAR-010	Myo Min Htwe	Ko Aung Kyaw Thant	SI-SER-REM-2025-03-00006	70,000	2,100	Reman	204-2025020298 (REM/M&F/JR/25/02/0057)	HQT-RV-2025-03-0227	10-Mar-25						
6	ASD-25-MAR-011	Myo Min Htwe	Ko Myint Thu	SI-SER-REM-2025-03-00040	220,000	6,600	Reman	204-202503032A (REM/M&F/JR/25/04/0116)	HQT-RV-2025-03-0588	28-Mar-25						
7	ASD-25-MAR-012	Aung Moe Linn	Aung Emerald Co.,Ltd.	SI-SER-REM-2025-03-00031	40,000	1,200	Reman	100-2025030190 (REM/BDS/JR/25/03/0036)	HQT-RV-2025-03-0184	10-Mar-25						
8	ASD-25-MAR-013	Aung Moe Linn	Ko Kyaw Soe Oo	SI-SER-REM-2025-03-00032	40,000	1,200	Reman	100-2025030191 (REM/BDS/JR/25/03/0037)	HQT-RV-2025-03-0122	7-Mar-25						
9	ASD-25-MAR-014	Aung Moe Linn	AI Rice Mill Co.,Ltd.	SI-SER-REM-2025-03-00033	240,000	7,200	Reman	100-2025020187 (REM/BDS/JR/25/02/0033)	HQT-RV-2025-03-0128	7-Mar-25						
10	ASD-25-MAR-015	Aung Moe Linn	Ko Htain Lin	SI-SER-REM-2025-03-00034	40,000	1,200	Reman	100-2025030194 (REM/BDS/JR/25/03/0040)	HQT-RV-2025-03-0133	7-Mar-25						
11	ASD-25-MAR-016	Aung Moe Linn	U Khin Maung Than	SI-PRT-REM-2025-03-00002	50,000	1,500	Reman	100-2025030196 (REM/BDS/JR/25/03/0042)	HQT-RV-2025-03-0296	18-Mar-25						
12	ASD-25-MAR-017	Aung Moe Linn	Daw Toe Toe	SI-SER-REM-2025-03-00037	20,000	600	Reman	100-2025030199 (REM/BDS/JR/25/03/0045)	HQT-RV-2025-03-0295	18-Mar-25						
13	ASD-25-MAR-018	Aung Moe Linn	Aung Emerald Co.,Ltd.	SI-SER-REM-2025-03-00038	60000.00	1,800	Reman	100-2025030203 (REM/BDS/JR/25/03/0049)	HQT-RV-2025-03-0659	31-Mar-25						
14	ASD-25-MAR-019	Aung Moe Linn	Ko Sai Mon Kaung Kywal	SI-SER-REM-2025-03-00039	240000.00	7,200	Reman	100-2025030207 (REM/BDS/JR/25/03/0053)	HQT-RV-2025-03-0613	31-Mar-25						
15	ASD-25-MAR-020	Tun Lin Aung	Ko Hla Min	SI-SER-REM-2025-03-00058	10070830.00	302,125	Reman	200-2023120268 (REM/PT/JR/25/12/0021) 200-2023120269 (REM/PT/JR/25/12/0022) 200-2023120270 (REM/PT/JR/25/12/0023)	HQT-RV-2025-02-0343	31-Mar-25						

Branch Incentive	0	
BU Incentive	375,025	MMK
Total	375,025	MMK

Prepared by	Acknowledged by	Checked by	Approved by	Checked by	Approved by	Checked by	Acknowledged by
Sign:							
Name: Su Myat Hain	Aung Kyaw Thu	Tin Nwe Htwe	Maung Maung	Bo Bo	Aung Hein Win	Marlar Swe	Zin Mar Thant
Service Admin (BR/BU)	Service Head (BR/BU)	F&A (BR/BU)	ABOH/BOH/OM/AGM/GM	Aftersales PIC	Aftersales (AGM/GM)	CCA Dept. (CFD)	Corporate Finance (AGM/GM)

All AR finished.
Already check in BU AR Report.

17-ASS-RDQ-FRM-001-01

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	9-Apr-25	Invoice Amount	57,142,857.14
Incentive No	REM-SINC-2025-4-0001	Lucky Money Amount	1,000,000.00
Sales Man Name	Pyae Phyo Aung / Khun Tint San (Sale Head)	FOC Parts	-
BU Name	Reman	Other Charges	120,000.00
BR Name	Reman	Total Deduction Amount	1,120,000.00
Contract No	WF-MS-148/2025	Incentive Calculation (%)	0.2%
Product Model	SE220	Total Incentive Amount	112,045.71
M/C Serial No.	AA000322	Sales Man - Amount	67,227.43
Invoice Date	5-Mar-25	Deduction Amount Due to Broker Fee	
Invoice No.	SI-UNT-REM-2025-03-00001	Sales Man - Incentive Amount	67,227.43
Customer Name	Ko Kyaw Min Htun	Sales Head - Incentive Amount	16,806.86
Final RV Date	5-Mar-25	Pooling - Amount	44,818.29
Currency	USD <input type="checkbox"/>	MMK <input checked="" type="checkbox"/>	
Machine Type	Used <input checked="" type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	HQT-RV-2025-01-0964, HQT-RV-2025-03-0084		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
		Late Payment - Months <input type="checkbox"/>	Bad Payment <input type="checkbox"/>
		Exchange Rate	-

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>
Name : Khin Myat Myat Moh	Name : Shoon Lae May	Name : Khun Tint San	Name : Tin Nwe Htwe	Name : Maung Maung	Name : Mar Lar Swe	Name : Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	9-Apr-25	Invoice Amount	57,142,857.14
Incentive No	REM-SINC-2025-4-0002	Lucky Money Amount	1,000,000.00
Sales Man Name	Pyae Phyo Aung / Khun Tint San (Sale Head)	FOC Parts	-
BU Name	Reman	Other Charges	120,000.00
BR Name	Reman	Total Deduction Amount	1,120,000.00
Contract No	WF-MS-147/2025	Incentive Calculation (%)	0.2%
Product Model	SE220	Total Incentive Amount	112,045.71
M/C Serial No	AA000332	Sales Man - Amount	67,227.43
Invoice Date	5-Mar-25	Deduction Amount Due to Broker Fee	
Invoice No	SI-UNT-REM-2025-03-00002	Sales Man - Incentive Amount	67,227.43
Customer Name	Ko Kyaw Min Htun	Sales Head - Incentive Amount	16,806.86
Final RV Date	5-Mar-25	Pooling - Amount	44,818.29
Currency	USD <input type="checkbox"/> MMK <input checked="" type="checkbox"/>		
Machine Type	Used <input checked="" type="checkbox"/> New <input type="checkbox"/>		
Broker Status	With Broker <input checked="" type="checkbox"/> Without Broker <input type="checkbox"/>		
Incentive PIC	BU <input checked="" type="checkbox"/> BR <input type="checkbox"/>		

Note: HQT-RV-2025-01-0963, HQT-RV-2025-03-0083

Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input type="checkbox"/>	Bad Payment <input type="checkbox"/>	Exchange Rate	-
----------------------	---	--	--	--	--------------------------------------	---------------	---

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : Khin Myat Myat Moh	Name : Shoon Lae May	Name : Khun Tint San	Name : Tin Nwe Htwe	Name : Maung Maung	Name : Mar Lar Swe	Name : Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	9-Apr-25	Invoice Amount	198,095,238.10
Incentive No	REM-SINC-2025-4-0003	Lucky Money Amount	1,500,000.00
Sales Man Name	Htet Paing On / Khum Tin San (Sale Head)	FOC Parts	-
BU Name	Reman	Other Charges	416,000.00
IBR Name	NSM	Total Deduction Amount	1,916,000.00
Contract No	WT-MS-156-2025	Incentive Calculation (%)	0.2%
Product Model	E690F	Total Incentive Amount	392,358.48
MTC Serial No	600615	Sales Man - Amount	235,415.09
Invoice Date	11-Mar-25	Deduction Amount Due to Broker Fee	
Invoice No	SI-UNT-REM-2025-03-00003	Sales Man - Incentive Amount	235,415.09
Customer Name	U Li Kyi Hm	Sales Head - Incentive Amount	58,853.77
Final RV Date	7-Mar-25	Pooling - Amount	156,943.39
Currency	USD <input type="checkbox"/>	MMK <input checked="" type="checkbox"/>	
Machine Type	Used <input checked="" type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input type="checkbox"/>	BR <input checked="" type="checkbox"/>	

Note: NAS-RV-2025-03-0001, RV-REM-2025-03-00002, RV-REM-2025-03-00003

Recommutation - CPD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input type="checkbox"/>	Bad Payment <input type="checkbox"/>	Exchange Rate	-
---------------------	---	--	--	--	--------------------------------------	---------------	---

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>
Name: Kinn Myat Myat Min	Name: Shvon Lar May	Name: Khun Tint San	Name: Tin Nwe Htwe	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00