

Summary For All BU & BR Incentive (May'25)

| No | BU | BR | No; of Customer | No; of Saleman | Total Incentive | | Saleman Amt | | Pooling Amt | | Retain Amt (10%) | | Remark | | |
|-----|-----|-----|-----------------|----------------|-----------------|-----------|-------------|-----------|-------------|-----------|------------------|----|---------|--|--|
| | | | | | \$ | Ks | \$ | Ks | \$ | Ks | \$ | Ks | | | |
| 1 | TRK | TRK | S'part | 1 | | 2,061,697 | | 1,237,027 | | 824,670 | | | | | |
| 2 | TRK | MDY | S'part | 3 | | 147,125 | | 88,275 | | 58,850 | | | | | |
| 2 | TRK | DWI | S'part | 1 | | 8,571 | | 5,143 | | 3,428 | | | | | |
| 3 | TRK | TRK | Service | 4 | | 16,153 | | 16,153 | | | | | | | |
| TTL | | | | | | - | 2,233,545 | | - | 1,346,597 | | - | 886,948 | | |









Summary For All BU & BR Incentive (May'25)

| No | BU | BR | Customer Name | Saleman Name | Total Incentive | | Convert(Ks) | Saleman Amt | | Convert(Ks) | Pooling Amt | | Convert(Ks) | change | Resign (d) |
|------------|-----|-----|---------------|----------------|-----------------|--------------|------------------|-------------|--------------|------------------|---------------|--------------|----------------|--------|------------|
| | | | | | \$ | Ks | | \$ | Ks | | \$ | Ks | | | |
| 1 | TRK | TRK | S' Part | Counter Sale | 466.38 | 7,292.60 | 2,061,697 | 279.83 | 4,375.56 | 1,237,027 | 186.55 | 2,917.04 | 824,670 | 4,405 | |
| 2 | TRK | MDY | S' Part | Thet Zaw Htun | 1.92 | - | 8,449 | 1.15 | | 5,069 | 0.77 | | 3,380 | 4,405 | |
| 3 | TRK | MDY | S' Part | Sai Ye Thwin | 18.41 | - | 81,103 | 11.05 | | 48,662 | 7.36 | | 32,441 | 4,405 | |
| 4 | TRK | MDY | S' Part | Myo Ko Ko | 13.07 | - | 57,572 | 7.84 | | 34,543 | 5.23 | | 23,029 | 4,405 | |
| 5 | TRK | DWI | S' Part | MAY THET PAING | 1.95 | | 8,571.25 | 1.17 | | 5,143 | 0.78 | | 3,428 | 4,405 | |
| 6 | TRK | TRK | Service | Myo Min Kyaw | 0.34 | | 1,488.01 | 0.34 | | 1,488 | | | - | 4,405 | |
| 7 | TRK | TRK | Service | Ye Yint Naing | 0.23 | | 992.01 | 0.23 | | 992 | | | - | 4,405 | |
| 8 | TRK | TRK | Service | Min Hein Khant | 1.86 | | 8,203.87 | 1.86 | | 8,204 | | | - | 4,405 | |
| 9 | TRK | TRK | Service | Swan Saung | 1.02 | | 4,474.60 | 1.02 | | 4,475 | | | - | 4,405 | |
| 10 | TRK | TRK | Service | Myo Min Kyaw | 0.23 | | 994.65 | 0.23 | | 995 | | | - | 4,405 | |
| | | | | | - | | - | | | - | | | - | | |
| TTL | | | | | 505.39 | 7,293 | 2,233,545 | 305 | 4,376 | 1,346,597 | 200.69 | 2,917 | 886,948 | | - |

SERVICE INCENTIVE SUMMARY REQUEST FORM

| Month | Target | Actual | Achievement | Incentive (%) | T&B BU | | | | | | |
|--------|----------------|------------------|-------------------|--|----------------|-----------------------|-----------------------|--------------------------------|------------------------|---------------------|-----------|
| May-25 | | | | 3% | | | | | | | |
| No. | Incentive No. | Service Man Name | Customer Name | Invoice No. (ERP) | Invoice Amount | Incentive Amount (BR) | Incentive Amount (BU) | BU Name (If have BU Incentive) | Job Order No. (System) | RV No. | RV Date |
| 1 | ASD-25-MAY-292 | Ye Yint Naing | HLAING HTUN, U | BTR-SER-SO-25050006 BTR-SER-SI-25050005 | S 11.26 | | S 0.23 | | BTR/JR/25/05/0352 | HQT-RV-2025-05-0435 | 15-May-25 |
| 2 | ASD-25-MAY-293 | Min Hein Khant | COCA COLA CO.,LTD | BTR-SER-SO-25050005 BTR-SER-SI-25050004 | S 44.02 | | S 1.32 | | BTR/JR/25/05/0336 | BTR-RV-25050049 | 24-May-25 |
| 3 | ASD-25-MAY-294 | Min Hein Khant | COCA COLA CO.,LTD | BTR-SER-SO-25050004 BTR-SER-SI-25050003 | S 18.06 | | S 0.54 | | BTR/JR/25/05/0336 | BTR-RV-25050049 | 24-May-25 |
| 4 | ASD-25-MAY-295 | Swan Saung | COCA COLA CO.,LTD | BTR-SER-SO-25050003 BTR-SER-SI-25050002 | S 50.79 | | S 1.02 | | BTR/JR/25/05/0335 | BTR-RV-25050049 | 24-May-25 |
| 5 | ASD-25-MAY-296 | Myo Min Kyaw | COCA COLA CO.,LTD | BTR-SER-SO-25050001 BTR-SER-SI-25050001 | S 11.29 | | S 0.23 | | BTR/JR/25/05/0321 | BTR-RV-25050011 | 13-May-25 |

| | | |
|------------------|----|-------------|
| Branch Incentive | \$ | - |
| BU Incentive | \$ | 3.33 |
| Total | \$ | 3.33 |

| Prepared by | Acknowledged by | Checked by | Approved by | Checked by | Approved by | Checked by | Acknowledged by |
|--|---|---|---|--|--|--|---|
| Sign:  Name: Nay Kabyar Wuttie |  Myint Htun |  Khin Thida Tun |  Win Theingi Nwe |  Bo Bo |  Aung Hein Win |  Mar Lar Swe |  Zin Mar Thawng |
| Service Admin (BR/BU) | Service Head (BR/BU) | F&A (BR/BU) | ABOH/BOH/OM/AGM/GM | Aftersales PIC | Aftersales (AGM/GM) | CCA Dept. (CTD) | Corporate Finance (AGM/GM) |

17-ASS-RDQ-FRM-001-01

Exchange Rate -4405




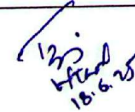

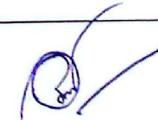
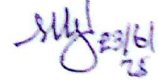

Already Checked

AR Finished in BU Monthly Report

SERVICE INCENTIVE SUMMARY REQUEST FORM

| Month | Target | Actual | Achievement | Incentive (%) | | | | | | | |
|--------|----------------|------------------|-------------------|--|----------------|-----------------------|-----------------------|--------------------------------|------------------------|-----------------|-----------|
| Apr-25 | | | | 3% | T&B BU | | | | | | |
| No. | Incentive No. | Service Man Name | Customer Name | Invoice No. (ERP) | Invoice Amount | Incentive Amount (BR) | Incentive Amount (BU) | BU Name (If have BU Incentive) | Job Order No. (System) | RV No. | RV Date |
| 1 | ASD-25-MAY-297 | Myo Min Kyaw | COCA COLA CO.,LTD | BTR-SER-SO-25040030 BTR-SER-SI-25040032 | \$ 11.26 | | \$ 0.34 | | BTR/JR/25/04/0302 | BTR-RV-25050011 | 13-May-25 |

| | |
|------------------|---------|
| Branch Incentive | \$ - |
| BU Incentive | \$ 0.34 |
| Total | \$ 0.34 |

| Prepared by | Acknowledged by | Checked by | Approved by | Checked by | Approved by | Checked by | Acknowledged by |
|--|--|--|--|--|--|--|--|
| Sign :  Name : Naw Kabyar Wuttaye |  Myint Htun |  Khin Thida Tun |  Win Theingi Nwe |  Bo Bo |  Aung Hein Win |  Mar Lar Swe |  Zin Mar Thaug |
| Service Admin (BR/BU) | Service Head (BR/BU) | F&A (BR/BU) | ABOH/BOH/OM/AGM/GM | Aftersales PIC | Aftersales (AGM/GM) | CCA Dept. (CFD) | Corporate Finance (AGM/GM) |

17-ASS-RDQ-FRM-001-01

Exchange Rate - 4405

Already Checked

AR Finished in BU Monthly Report