



Effective Date : 30/7/2024

Valvoline & Matador Contract Customer Standard Bonus NSM/ RSM & ASM Performance Award

	Monthly Contract Liter	Yearly Contract Liter	Customer Yearly Bonus %	NSM/ RSM & ASM Performance Award	
				New Contract Finding (MMK)	Existing Contract (MMK)
MCO Contract Program	300	3,600	2.0%	150,000	75,000
	400	4,800	2.5%	250,000	125,000
	600	7,200	3.0%	300,000	150,000
	800 & Above	9,600	5.0%	350,000	200,000
PCMO Contract Program	300	3,600	2.0%	200,000	100,000
	400	4,800	2.5%	300,000	150,000
	600	7,200	3.0%	400,000	200,000
	800 & Above	9,600	5.0%	500,000	250,000

Will be divided NSM/ RSM & ASM reward by three times as below;

- 1) At the beginning of contract - 10% (based on NSM/ RSM & ASM reward amount)
- 2) If half fully the yearly target liters - 30% (based on NSM/ RSM & ASM reward amount)
- 3) If fully the yearly target liters - 60% (based on NSM/ RSM & ASM reward amount)

Remark

Matador + Valvoline Brand နှစ်ခုပေါင်းပြီး Contract ချုပ်လို့မရပါ။

Prepared By;

Pyae Sone Hein
MKT ADH

Checked By;

Wai Phyto Han
OM

Acknowledge By;

Pyae Phyto Zin
Finance & Account

Approved By;

Seint Seint Thu
AGM

Approved By;

Zaw Min Myat
COO