

Summary For All BU & BR Incentive (Apr'25)

No	BU	BR	Customer Name	Saleman Name	Total Incentive		Convert(Ks)	Saleman Amt (40%)		Convert(Ks)	Pooling Amt(60%)		Convert(Ks)	Exchange Rate	SM Resign (or) Not
					\$	Ks		\$	Ks		\$	Ks			
1	REM	TGY	U Nyi Nyi Taik Lwin	Myo Thant Zin	-	294,721.90	294,721.90		176,833.14	176,833.14		117,888.76	117,888.76		Not
2	REM	REM	U Nyi Nyi Taik Lwin	Khun Tint San(SH)	-	44,208.29	44,208.29		44,208.29	44,208.29		-	-		Not
3	REM	REM	Ko Kyaw Zin Htike	Pyae Phyoe Aung	-	112,045.71	112,045.71		67,227.43	67,227.43		44,818.29	44,818.29		Not
4	REM	REM	Ko Kyaw Zin Htike	Khun Tint San(SH)	-	16,806.86	16,806.86		16,806.86	16,806.86		-	-		Not
5	REM	REM	Service	Aung Moe Linn	-	9,600.00	9,600.00		9,600.00	9,600.00		-	-		Not
6	REM	REM	Service	Aung Myo Htwe	-	301,539.05	301,539.05		301,539.05	301,539.05		-	-		Not
7	REM	REM	Service	Myo Min Htwe	-	19,800.00	19,800.00		19,800.00	19,800.00		-	-		Not
TTL					-	798,721.81	798,721.81	-	636,014.77	636,014.77	-	162,707.05	162,707.05		

↑
Total Incentive

↑
sale man

↑
Pooling

Summary For All BU & BR Incentive(Apr'25)

No	BU	BR	No; of Customer	No; of Saleman	Total Incentive		Saleman Amt		Pooling Amt		Remark
					\$	Ks	\$	Ks	\$	Ks	
1	REM	REM	3	5	-	503,999.91		459,181.62		44,818.29	
2	REM	TGY	1	1	-	294,721.90		176,833.14		117,888.76	
TTL					-	798,721.81	-	636,014.77	-	162,707.05	-

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	12-May-25 ✓	Invoice Amount	152,380,952.38 ✓
Incentive No	REMI-SINC-2025-5-0001 ✓	Lucky Money Amount	1,500,000.00 ✓
Sales Man Name	Mye Thant Zan / Khun Tint San (Sale Head) ✓	FOC Parts	-
BU Name	Reman ✓	Other Charges	3,520,000.00 ✓
BR Name	TGY BR ✓	Total Deduction Amount	5,020,000.00 ✓
Contract No	WF-MS-208/2025 ✓	Incentive Calculation (%)	0.2% ✓
Product Model	SE210 ✓	Total Incentive Amount	294,721.90 ✓
M/C Serial No	AA000478 ✓	Sales Man - Amount	176,833.14 ✓
Invoice Date	23-Apr-25 ✓	Deduction Amount Due to Broker Fee	-
Invoice No	SI-UNT-REM-2025-04-00001 ✓	Sales Man - Incentive Amount	176,833.14 ✓
Customer Name	U Nyi Nyi Taik Lwin ✓	Sales Head - Incentive Amount	44,208.29 ✓
Final RV Date	21-Apr-25 ✓	Pooling - Amount	117,888.76 ✓
Currency	USD <input type="checkbox"/>	MMK <input checked="" type="checkbox"/>	
Machine Type	Used <input checked="" type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input type="checkbox"/>	BR <input checked="" type="checkbox"/>	
Note	RV-REM-2025-04-00003, RV-REM-2025-04-00038, RV-REM-2025-04-00039, RV-REM-2025-04-00037		
Recommutation - CFD	AK Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate -

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Khin Myat Myat Moh	Name: Shoon Loe May	Name: Khun Tint San	Name: Tin Nw'e Htwe	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	12-May-25 ✓	Invoice Amount	57,142,857.14 ✓
Incentive No	REM-SINC-2025-5-0002 ✓	Lucky Money Amount	1,000,000.00 ✓
Sales Man Name	Ko Pyae Phyo Aung / Khun Tint San (Sale Head) ✓	FOC Parts	-
BU Name	Reman ✓	Other Charges	120,000.00 ✓
BR Name	Reman ✓	Total Deduction Amount	1,120,000.00 ✓
Contract No	WF-MS-223/2025 ✓	Incentive Calculation (%)	0.2% ✓
Product Model	SE220 ✓	Total Incentive Amount	112,045.71 ✓
M/C Serial No	AA000335 ✓	Sales Man - Amount	67,227.43 ✓
Invoice Date	30-Apr-25 ✓	Deduction Amount Due to Broker Fee	-
Invoice No	SI-UNT-REM-2025-04-00002 ✓	Sales Man - Incentive Amount	67,227.43 ✓
Customer Name	Ko Kyaw Zin Htike ✓	Sales Head - Incentive Amount	16,806.86 ✓
Final RV Date	30-Apr-25 ✓	Pooling - Amount	44,818.29 ✓
Currency	USD <input type="checkbox"/>	MMK <input checked="" type="checkbox"/>	
Machine Type	Used <input checked="" type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	RV-REM-2025-03-00155 , RV-REM-2025-04-00042		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate <input type="checkbox"/>

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Khin Myat Myat Moh	Name : Shoon Lae May	Name : Khun Tint San	Name : Tin Nw'e Htwe	Name : Maung Maung	Name : Mar Lar Swe	Name : Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00

SERVICE INCENTIVE SUMMARY REQUEST FORM

Month	Target	Actual	Achievement	Incentive (%)	Reman BU						
Apr-25	6873	2905	42 %	3%							
No.	Incentive No.	Service Man Name	Customer Name	Invoice No. (ERP)	Invoice Amount	Incentive Amount (BR)	Incentive Amount (BU)	BU Name (If have BU Incentive)	Job Order No. (System)	RV No.	RV Date
1	ASD-25-APR-238	Aung Moe Linn	Nyein Chan Aung	SI-SER-REM-2025-03-00063	120,000		3,600		100-2025030206 (REM/BDS/JR/25/03/0052)	HQT-RV-2025-04-0325	9-Apr-25
2	ASD-25-APR-239	Aung Moe Linn	Yadanar Yaung Chi Co.,ltd.	SI-SER-REM-2025-04-00013	70,000		2,100		100-2025040003 (REM/BDS/JR/25/04/0055)	HQT-RV-2025-04-0769	30-Apr-25
3	ASD-25-APR-240	Aung Moe Linn	Yadanar Yaung Chi Co.,ltd.	SI-SER-REM-2025-04-00014	130,000		3,900		100-2025040004 (REM/BDS/JR/25/04/0056)	HQT-RV-2025-04-0772	29-Apr-25
4	ASD-25-APR-241	Myo Min Htwe	U Phone Kyaw Sint	SI-SER-REM-2025-04-00005	160,000		4,800		204-2025040006 (REM/M&F/JR/25/04/0112)	HQT-RV-2025-04-0220	8-Apr-25
5	ASD-25-APR-242	Myo Min Htwe	Taw Win Family Co.,ltd.	SI-SER-REM-2025-04-00006	500,000		15,000		204-2025040012 (REM/M&F/JR/25/04/0112)	HQT-RV-2025-04-0768	30-Apr-25
6	ASD-25-APR-278	Aung Myo Htwe	Ko Hla Min	SI-SER-REM-2025-04-00009	10051301.70		301,539		300-2023120024A (REM/REC/JR/23/11/0002)	HQT-RV-2025-02-0343 RV-REM-2025-02-00020	17-Feb-25, 24-Feb-25

Branch Incentive		
BU Incentive	330,939	MMK
Total	330,939	MMK

Prepared by	Acknowledged by	Checked by	Approved by	Checked by	Approved by	Checked by	Acknowledged by
Sign : Name : Su Myat Hnin							
Service Admin (BR/BU)	Service Head (BR/BU)	F&A (BR/BU)	ABOH/BOH/OM/AGM/GM	Aftersales PIC	Aftersales (AGM/GM)	CCA Dept. (CFD)	Corporate Finance (AGM/GM)

17-ASS-RDQ-FRM-001-01

Already Check.

AR finished in BU Monthly Report.