

Q Kyawt



Cancel



Ma Kyi Kyi Win

Noted and Thank Sayar 🙏 11:20 AM

March 21

**ကိုဗို:ထက်တင်**

Dear Sayar U Aye Min Htoon and Ko Zaw Min Myat,  
We would like to request approval for below deal,

Branch :Magway Branch  
Salesman name: Aung Zin Phyo  
Customer name : Daw **Kyawt Kyawt**  
Khaing  
Business name/type : U Myo Myint Rice Mill  
New /Old : New Customer  
Landed : Landed Shout Taw Village, Magway (Customer site)  
Brand: Matador Generator  
Model : MC110AS x 1 U

This price is calculated based on update cost( License agent-TPC)  
Maximum price : USD 15,700  
Minimum price : USD 15,000  
Request price : USD 16,500



Payment term: deposit USD 4,000, 50% down payment (upon contract)



1 of 2

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50% down payment (upon contract) and 50% after delivery within 3 days

Machine delivery information: We start try to get License with Agent (TPC ).They said license will get 3 weeks to 3 months.Normally they said license will get within 1 month.So if we get license end of April Genset will arrive 1st week of June.If we can't get license we have to provide the Rental genset. Now we have set the selling price to cover the 1 month rental fee for the rental genset.

Rental Kva : 100 kva

Maximum rent price: 23 lakhs(For 1 month)

Minimum rent price: 21 lakhs (For 1 month)

Transportation cost : 20 lakhs (Estimated)

Rental fees are included in the sales price, we request to open an internal invoice (income)for the rental fees and count to Salary Achievement.



1 of 2

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Market & competitor information:  
Now we are currently striving to ensure that no competitors can enter the Magway market. At the moment, our competitor has stock available and is offering a price of USD 16,300.



May I Kindly get your approval to proceed 🙏

2:06 PM

**Ko Aye Min Htun**

**ကိုစိုးထက်တင်**

Dear Sayar U Aye Min Htoon and Ko Za...

Delivery time will be 1st week of June.

We have to provide rental unit if we can't deliver at that time.

Right?

Please proceed to sell to customer U Myo Myint.



4:42 PM

**ကိုစိုးထက်တင်**

**Ko Aye Min Htun**

Delivery time will be 1st week of June....

Yes Sayar U Aye Min Htoon.we provide rental if we can't deliver 1st week of June



4:44 PM



1 of 2

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can't deliver at that time.  
 Right?  
 Please proceed to sell to customer U  
 Myo Myint.



4:42 PM

ကိုစိုးထက်တင်

Ko Aye Min Htun

Delivery time will be 1st week of June...

Yes Sayar U Aye Min Htoon.we  
 provide rental if we can't deliver 1st  
 week of June

4:44 PM

Ko Aye Min Htun

Delivery time will be 1st week of June...

Thank Sayar U Aye Min Htoon. 🙏

4:44 PM

Ko Zaw Myat

ကိုစိုးထက်တင်

Dear Sayar U Aye Min Htoon and Ko Za...

Pls proceed to sell MC110AS x 1 U  
 to customer Daw **Kyawt Kyawt**  
 Khaing

4:55 PM

March 22

ကိုစိုးထက်တင်

Thank Ko Zaw Min Myat. 🙏

7:52 AM

ကိုစိုးထက်တင်

ကိုစိုးထက်တင်

Dear Sayar U Aye Min Htoon and Ko Za...



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