



UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	23-Apr-25	Invoice Amount	\$ 109,523.81
Incentive No.	BCE-SINC-250423-0003	Lucky Money Amount	\$ 790.07
Sales Man Name	Zin Thi Han ✓	FOC Parts	878.83
BU Name	CE5	Other Charges	8,013.97
BR Name	KAS (CE5) ✓	Total Deduction Amount	9,682.87
Contract No.	WF-MS-167-2025 ✓	Incentive Calculation (%)	0.4%
Product Model	ME220 ✓	Total Incentive Amount	399.36
M/C Serial No.	ME220SH02914 ✓	Sales Man - Amount	239.62
Invoice Date	22-Mar-25 ✓	Deduction Amount Due to Broker Fee	-
Invoice No.	BCE-UNT-SI-25030011 ✓	Sales Man - Incentive Amount	239.62
Customer Name	U Saw Hte Sa ✓	Sales Head - Incentive Amount	-
Final RV Date	17-Mar-25	Pooling - Amount	159.75
Currency	USD <input checked="" type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	Contract Service; \$ 172.5 + IL & Duty ; \$ 5,542.62 + Broker; = \$ 790.07 (Ks 3,500,000/4430) + FOC; \$ 878.83 (2000 Hrs filters & E/O 1 drum) + Transportation; \$2,298.85 (Final RV; RV-CE5-2025-03-00007(10-Mar-25)-USD 15,000; RV-CE5-2025-03-00008(11-Mar-25)-USD 54,853.27; RV-CE5-2025-03-00009(11-Mar-25)-USD 1,580.13; RV-CE5-2025-03-00010(11-Mar-25)-USD 25,146.73; RV-CE5-2025-03-00011(17-Mar-25)-USD 18,419.86		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate -44251-

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Tin Lin Cho	Name : May Thazin Oo	Name : Shwe Phyo Kyaw	Name : Tinzar Hlaing	Name : Aung Thu Win	Name : Marlar Swe	Name : Zin Mar Thoung
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-CE5-FNA-FRM-002-00



Customer Statement

Customer **SAW HTE SA,U**
 Contact Person **SAW HTE SA,U**
 Saleman **Zin Thi Han**
 No. Contract
 Interest Rate **-**
 Fine Rate **-**
 AR Invoice No **BCE-UNT-SI-25030011**
 Invoice Date **22-Mar-25**
 SO No **BCE-UNT-SO-25030003**

စာချုပ်ပါအရောင်းတန်ဖိုး
 ရက်လွန်သက်ကြေး
 စုစုပေါင်းရရန်ရှိငွေ
 လက်ရှိပေးသွင်းပြီးငွေ
 စုစုပေါင်းပေးသွင်းရန်ကျန်ငွေ
 အမြန်ဆုံးပေးသွင်းရမည့်ငွေ
 ထပ်မံပေးရန်ရှိငွေ
 ရက်လွန်သက်ကြေး ပေးရန်ကျန်ငွေ

Summary	USD
Contacted Amt	115,000
Fine to Date	-
Total AR	115,000
Payment to Date	115,000
Total Payable	-
Overdue	
Future Due	
Fine to Date	

Matador Excavator ME220/'ME220SH02914

Date	Particular	Installment Plan	Due	Paid	Bal:
22-Mar-25	MC selling price USD 115,000 (including 5% Tax)		115,000		115,000
22-Mar-25	Upon Delivery(Mar'2025) (DP) USD 115,000/- (100% Cash Down)	115,000			115,000
10-Mar-25	AMISCCOP-2025-03-00009 is COP side; Bank in for CE5 BU Income at (KBZ Special No; 31851322200220502); 10-Mar-25			15,000	100,000
11-Mar-25	AMISCCES-2025-03-00010 is CE5 side(11.3.25),CE5 BUIncome from Customer U Saw Hte Sa ME220 cash down paym			54,853	45,147
11-Mar-25	AMISCCES-2025-03-00011 is CE5 side(11.3.25),CE5 BUIncome from Customer U Saw Hte Sa ME220 cash down paym			1,580	43,567
17-Mar-25	AMISCCES-2025-03-00012 is CE5 side(17.3.25),CE5 BUIncome from Customer U Saw Hte Sa ME220 cash down paym			18,420	25,147
11-Mar-25	HQT-RV-2025-03-0255(11.3.25),Customer U Saw Hte Sa ME220 cash down payment - MMK 111,400,000@4430= US			25,147	-
					-
	Total	115,000	-	115,000	-