



MGC&I Team

**300KVA Generator Canopy Type Installation
(Quotaition)**

Date :25-04-2025

Lot No 20/04

Customer Name Winning Way Co.,Ltd

Location : Hlaing Thar Yar Tsp

No	Particular	Qty	Unit	Rate	Amount	Remark
1	300KVA Generator Engine & Attanator Existing & Removing	1	Set	500000	500000	
2	300KVA Generator Engine & Attanator Re Positioning	1	Set	600000	600000	
3	Radiator Air Outlet Cover New Additional	1	Set	550000	550000	
4	Turbo Outlet Exhaust Pipe Line Installation	1	Set	850000	850000	
5	Canopy Box Inside Sponge Cover Installation	1	Set	750000	750000	
6	TV Glue, Bolt & Nut,Screw & General Accessories	1	Lot	400000	400000	
Total Amount					3650000	

Working Time Line (7)Days.

Payment Terms

Contract Upon 60%

After Test Run 40%

Ngan Tun Lin

Thank & Best Regards

No (665),Zee Koung Quarter,Thu Kha Thayar St,No(4)Main Road,S.P.T,Yangon

Contacts : 09 253 223 792,09 965 203 784 (Viber), 09 420 038 697



MGC&I Team

**(300)KVA Generator Canopy Type Installation
(Invoice)**

Customer Name :Winning Way Co.,Ltd

Date : 07-05-2025

Location : Hlaing Thar Yar Tsp

Lot No :10/05

No.	Particular	Qty	Unit	Rate	Amount	Remark
1	300KVA Generator Canopy Type Installation Charge	1	Lot	3650000	3650000	
Total Amount					3650000	

Myan Tun Lin

Thank & Best Regards

No (665),Zee Koung Quarter,Thu Kha Thayar St,No(4)Main Road,S.P.T,Yangon

Contacts : 09 253 223 792,09 965 203 784 (Viber), 09 420 038 697

ကိုစိုးထက်တင်

Dear Sayar U Aye Min Htoon
and Ko Zaw Min Myat,
We would like to request
approval for below deal.

Branch : Key Account
Salesman: Ma Wutt Yee Aung
Customer name : U Nyunt Swe
Business type/name :K.C Hotel
New /Old : New Customer
Landed : YGN (Customer site)
Brand: Matador Generator
Model : MC350BS

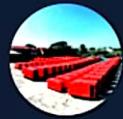
Genset information
For this deal, we only have the
MC350B (300 kVA) in open type
available on our side. However,
we do have a canopy for 350
kVA, and we're planning to
install it and sell it as a silent
type.

MC350B
This generator come from
MWD border , so this price is
calculated based on update
cost,
Purchase price : USD 16,128
Cost (Factory to HO) : USD



Message





PG Deal Request Group

Connecting...



MC350B

This generator come from MWD border , so this price is calculated based on update cost,

Purchase price : USD 16,128

Cost (Factory to HO) : USD 4,990

Landed Price: USD 21,118

Canopy BF-B350

Purchase Price: USD 4,693

Cost(Factory to HO):USD 731.44

Landed Price: USD 5424.44

MC350B and Canopy installation :

1.300KVA Generator Engine & Attanator Re

Positioning

2.Radiator Air Outlet Cover New Additional

3.Turo Outlet Exhaust Pipe Line

4.Canopy Box inside Sponge Cover installation

5.Repainting

Total cost : USD 1,000

MC350B & Canopy & installation (MGC&I Team)

Total Landed Price: USD 27547.44



Message



**PG Deal Request Group**

Connecting...



**MC35UB & Canopy &
installation (MGC&I Team)**

**Total Landed Price: USD
27542.44**

**Minimum Price: USD
34,700(Margin 26%)**

**Maximum Price: USD
36,400(Margin 32%)**

Request Price: USD 39,000

**Broker information; The Key
Account say that the broker
is also a shareholder and a
decision-maker. The initial deal
was set at USD 37,000, but the
broker asked to add an extra
USD 2,000 for his broker,so it
was offered at USD 39,000.**

Broker fees: USD 2000

Broker name: ဒေါ်နွယ်နီလှိုင်

Broker ph no : 09797293666

**Payment term: 10% upon CCO
and Contract**

**50% upon delivery and 40%
after delivery 4 months**

**installments by monthly pay.
(without interest and without
collateral).**



**May I Kindly get your approval
to proceed 🙏**

3:43 PM



Message





PG Deal Request Grou

Connecting...



tor 2times.... I UUUUU mmk

April 26

စာချုပ်က မနှက်ဖြန့်ပိတ်ရက်
ဆိုတော့ မရနိုင်လို့ပါခင်ဗျာ
customer ကလဲ urgent ဆိုတော့
ရုံးဖွင့်ရက်ကို မစောင့်နိုင်လို့ပါတဲ့
Customer သည် UMG က မီးစက်
2 U ဝယ်ထားတဲ့ customer ပါ
ခင်ဗျာ

Monday ကြရင်တော့ စာချုပ်ချုပ်
ပြီးလက်မှတ်ယူပေးပါမယ်ခင်ဗျာ

9:07 PM



Ko Aye Min Htun

ကိုစိုးထက်တင်

Yes Sayar , we are confidence to se...

Please proceed to sell to
customer U Nyunt Swe if you
have confidence.

But please make sure to collect
AR without overdue.

9:45 PM

ကိုစိုးထက်တင်

Dear Sayar U Aye Min Htoon and K...

Please proceed to rent to
customer Kaung Myat Kyaw.
But please run the contract
process on coming Monday
without fail.

9:46 PM



ကိုစိုးထက်တင်

Noted with Thank Savar U Ave



Message

