



# CASH CLAIM FORM

Date : 26.08.2024

BU/BR/Division : ATT BU

Department : Sale Support

Issue Amount : 1,359,000<sup>0</sup> Kyats/.....USD

Budget include (or) Not :

Yes  Budgeted Title and Amount :  
 No  Reasons for :

**Required For:**

Half-Yearly Sale Performance Award (01.01.2024 to 30.06.2024) ATT BU Sale Man Ye Lin Hkun.

**မှတ်ချက်:**

(၁) အဆင့်ဆင့်သက်ဆိုင်ရာတာဝန်ရှိသူကြီးမင်းများအားလုံး သေချာစွာစစ်ဆေး၊ တွက်ချက်ပြီးထားသော ငွေပမာဏဖြစ်ရပါမည်။  
(The amount requested must be properly calculated, checked and verified by respective authorized person)

(၂) ထုတ်ယူငွေနှင့် ပတ်သက်၍ အမှားအယွင်း၊ လိမ်လည်မှု နှင့် အလွဲသုံးစားမှု တစ်စုံတစ်ရာ ရှိခဲ့ပါက၊ သက်ဆိုင်ရာ တာဝန်ရှိစွမ်းအားတည်ပြုသူက အပြည့် အဝ ပြန်လည်ရရှိအောင် တာဝန်ယူ ဆောင်ရွက်ပေးရမည်။  
(If there is errors, frauds or misappropriation, the authorized person must take full responsibility to recover the loss)

Request By  
  
Yin Yin Min  
Requester

Checked By  
  
Su Ei Hkueng  
Mgr/DH

Checked By  
  
Finance & Account

Approved By  
  
GM/AGM/COO

Approved By  
CMC/CEO/Chairwoman

2024



# LUCKY MONEY REQUEST FORM



Payment No. :

Date : 01.08.2024

SO No. : Half-Yearly Sale Performance Award 2024 (ATT BU)

Lucky Money Amount : (MMK - 1,359,000/- )

**Customer Information**

Name : New Machine 17 units ✓ NRC No. : - Total 27 units  
 Address : Used Machine 10 units ✓ Phone No. : -

**Machine Description**

Brand : - 18.01.2024 to 30.06.2024 Model : -  
 Serial No. : - Machine Price : 2% of Sale invoice amount

**Payment Information**

Received Date : - Received Amt. : All Cash Down  
 RV No. : -

**Broker information**

Name : Ye Lin Hkun ✓ NRC No. : 21060829021202 ✓  
 Address : ATT BU Phone No. : 09-977835587, 09254689359

Requested by	Checked by	Acknowledged by	Acknowledged by	Approved by
Salesman/ Sales Admin	BU FNA Head	BU GM/AGM	Crop AR	CEO/CFO/ACFO

(kpay)  
 2024/08/01  
 2024

02-ATT-SPD-FRM-020-00

26/08/2024  
 AM

All AR finished.  
 (Half-Yearly Sale Performance Award)  
 Saleman kpay ၀၀၀၀ 1,359,000/- ဝိပဝ:၇၆"

**Half-Yearly Sale Performance Award (ATT BU)**

Used/ New	Salesman Name	Invoice Date	Invoice No	Sr No	Customer Name	Sale Invoice Amount		Achievement %	Performance Award		Last RV Date	Last RV No.		
						S	MMK		S	MMK				
1	New	Ye Lin Htun	08.02.2024	ATT-UNT-SI-24020010	000367	U Tin Htun	-	50,000,000	0.2%	-	100,000	08.02.2024	HQT-RV-2024-02-0236	B-3L
2	New	Ye Lin Htun	08.02.2024	ATT-UNT-SI-24020009	000368	U Tin Htun	-	50,000,000	0.2%	-	100,000	08.02.2024	HQT-RV-2024-02-0236	B-3L
3	New	Ye Lin Htun	23.02.2024	ATT-UNT-SI-24020030	18814	U Saw Thein Htike	-	35,000,000	0.2%	-	70,000	09.02.2024	HQT-RV-2024-02-0276	B-4L
4	New	Ye Lin Htun	27.02.2024	ATT-UNT-SI-24020036	16YMF-000022	U San Maung	-	6,000,000	0.2%	-	12,000	26.02.2024	HQT-RV-2024-02-0775	B-2L
5	New	Ye Lin Htun	27.02.2024	ATT-UNT-SI-24020041	16YMF-000016	U Min Naing Oo	-	6,000,000	0.2%	-	12,000	26.02.2024	HQT-RV-2024-02-0775	B-2L
6	New	Ye Lin Htun	27.02.2024	ATT-UNT-SI-24020040	16YMF-000026	U Nyunt Than	-	6,000,000	0.2%	-	12,000	26.02.2024	HQT-RV-2024-02-0775	B-2L
7	New	Ye Lin Htun	27.02.2024	ATT-UNT-SI-24020037	16YMF-000019	U Lin Aung	-	6,000,000	0.2%	-	12,000	26.02.2024	HQT-RV-2024-02-0775	B-2L
8	New	Ye Lin Htun	27.02.2024	ATT-UNT-SI-24020038	16YMF-000021	U Than Zaw	-	6,000,000	0.2%	-	12,000	26.02.2024	HQT-RV-2024-02-0775	B-2L
9	New	Ye Lin Htun	27.02.2024	ATT-UNT-SI-24020039	16YMF-000025	U Myint Htay	-	6,000,000	0.2%	-	12,000	26.02.2024	HQT-RV-2024-02-0775	B-2L
10	New	Ye Lin Htun	01.03.2024	ATT-UNT-SI-24030001	000378	U Zaw Zaw Chan Htoo	-	56,000,000	0.2%	-	112,000	27.02.2024	HQT-RV-2024-02-0808	B-2L
11	New	Ye Lin Htun	18.03.2024	ATT-UNT-SI-24030015	16YMF-000015	U Min Han Htun	-	6,000,000	0.2%	-	12,000	18.03.2024	HQT-RV-2024-03-0636	B-2L
12	New	Ye Lin Htun	18.03.2024	ATT-UNT-SI-24030018	16YMF-000017	U Zaw Myo Htun	-	6,000,000	0.2%	-	12,000	18.03.2024	HQT-RV-2024-03-0636	B-2L
13	New	Ye Lin Htun	23.03.2024	ATT-UNT-SI-24030022	000384	U Zaw Min Aung	-	58,000,000	0.2%	-	116,000	22.03.2024	HQT-RV-2024-03-0708	B-3L
14	New	Ye Lin Htun	23.03.2024	UINV/ATT/2024/03/252	16YMF-000018	Daw Khin Saw Aye	-	6,000,000	0.2%	-	12,000	23.03.2024	HQT-RV-2024-03-0773	B-2L
15	New	Ye Lin Htun	10.05.2024	ATT-UNT-SI-24050016	10356	U Shwe Khae	-	26,000,000	0.2%	-	52,000	10.05.2024	HQT-RV-2024-05-0412	B-3L
16	New	Ye Lin Htun	13.05.2024	ATT-UNT-SI-24050018	18817	U San Win	-	27,000,000	0.2%	-	54,000	13.05.2024	HQT-RV-2024-05-0385	B-3L
17	New	Ye Lin Htun	18.05.2024	ATT-UNT-SI-24050038	16YMF-000020	U Zaw Wan	-	6,000,000	0.2%	-	12,000	18.05.2024	HQT-RV-2024-05-0651	B-2L
18	Used	Ye Lin Htun	25.03.2024	UINV/ATT/2024/03/253	13612	U Yar Zar Nay Win	-	38,500,000	0.2%	-	77,000	25.03.2024	HQT-RV-2024-03-0716	B-6L
19	Used	Ye Lin Htun	27.03.2024	UINV/ATT/2024/03/254	007419	U Phyto Wai Thaug	-	23,000,000	0.2%	-	46,000	26.03.2024	HQT-RV-2024-03-0789	B-6L
20	Used	Ye Lin Htun	02.04.2024	UINV/ATT/2024/04/255	2579	U Sai San Pa	-	35,500,000	0.2%	-	71,000	02.04.2024	HQT-RV-2024-04-0125	B-3L
21	Used	Ye Lin Htun	06.04.2024	UINV/ATT/2024/04/257	000229	Daw Zin Mar Win	-	36,500,000	0.2%	-	73,000	03.04.2024	HQT-RV-2024-04-0152	B-4L
22	Used	Ye Lin Htun	10.04.2024	UINV/ATT/2024/04/259	009425	U Han Win Aung	-	20,500,000	0.2%	-	41,000	10.04.2024	HQT-RV-2024-01-0647	B-3L
23	Used	Ye Lin Htun	26.04.2024	UINV/ATT/2024/04/262	2588	U Min Lwin	-	38,000,000	0.2%	-	76,000	26.04.2024	HQT-RV-2024-04-0761	B-3L
24	Used	Ye Lin Htun	29.04.2024	UINV/ATT/2024/04/263	1956	U San Lwin	-	49,500,000	0.2%	-	99,000	29.04.2024	HQT-RV-2024-04-0809	B-3L
25	Used	Ye Lin Htun	01.05.2024	UINV/ATT/2024/05/001	7418	U Myat Kyaw Thu	-	26,000,000	0.2%	-	52,000	30.04.2024	HQT-RV-2024-03-0789	B-3L
26	Used	Ye Lin Htun	28.05.2024	UINV/ATT/2024/05/008	7421	Daw Zin Mar Win	-	25,000,000	0.2%	-	50,000	29.04.2024	HQT-RV-2024-04-0857	B-3L
27	Used	Ye Lin Htun	15.05.2024	UINV/ATT/2024/06/012	7416	Daw Zin Mar Win	-	25,000,000	0.2%	-	50,000	13.06.2024	HQT-RV-2024-06-0421	B-3L
<b>Total</b>						-	<b>679,500,000</b>	-	<b>1,359,000</b>					



# win motors

## UNIT INCENTIVE POLICY (ATT)

EFFECTIVE DATE: 18 JAN 2024

### FOR SALESMAN,

#### SALES INCLUDED BROKER / DEALER

0.4% of sales invoice amount

1. Incentive will be divided to 80% for salesman and 20% for pooling.
2. BU Admins must be submitted to CFD with incentive request form within one month after AR completed.
3. Broker fees, FOC, Discount and other under table charges will be included as a deduction to sales incentive.
4. Once the AR is finished, can request payment of the incentive but salesman must not be resigned.

#### SALES WITH NO BROKER,

0.6% of sales invoice amount

1. Incentive will be divided to 80% for salesman and 20% for pooling.
2. BU Admins must be submitted to CFD with incentive request form within one month after AR completed.
3. Broker fees, FOC, Discount and other under table charges will be included as a deduction to sales incentive.
4. Once the AR is finished, can request payment of the incentive but salesman must not be resigned.

### FOR HALF-YEARLY SALE PERFORMANCE AWARD

0.2% of sales invoice amount

1. Half-yearly performance award has been right to claim if his / her performance based on delivery is 10Units or more than 10Units within a half-yearly.
2. Once the AR is finished, can request payment of the performance award but salesman must not be resigned.
3. Half-yearly mean done or occurring once every six months . ( 01 Jan to 30 Jun) & ( 01 Jul to 31 Dec)
4. This new policy will be started just on 18 Jan 24 sale.
5. This policy is valid for both new and old machine sale.

Prepared By

Su Ei Hlaing

Sale Support (DH)

Approved By

Than Zaw Lin /

Maung Maung  
(OM) / (GM)

Approved By

Zaw Min Myat

(ACOO)

Approved By

Aye Min Htoon

(Vice Chairman)

Acknowledge By

Zin Mar Thuang

(CFD)

002265

Win Motor Co.,Ltd.

