



UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	23-Apr-25	Invoice Amount	\$ 109,523.81
Incentive No.	BCE-SINC-250423-0002	Lucky Money Amount	\$ 1,500.00
Sales Man Name	Shwin Lann Aung ✓	FOC Parts	1,201.25
BU Name	CE5	Other Charges	7,412.16
BR Name	KAS (CE5) ✓	Total Deduction Amount	10,113.41
Contract No.	WF/MS - 152/2025 ✓	Incentive Calculation (%)	0.4%
Product Model	ME220 ✓	Total Incentive Amount	397.64
M/C Serial No.	ME220SH02978 ✓	Sales Man - Amount	238.58
Invoice Date	7-Mar-25 ✓	Deduction Amount Due to Broker Fee	-
Invoice No.	BCE-UNT-SI-25030005 ✓	Sales Man - Incentive Amount	238.58
Customer Name	U Aik Htun Lu ✓	Sales Head - Incentive Amount	-
Final RV Date	3-Mar-25	Pooling - Amount	159.06
Currency	USD <input checked="" type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input checked="" type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	Broker; \$1,500 + Foc; \$ 1,201.25 (3000 Hrs filters) + Transportation Chg; \$ 2,610.15 + Contract Service; \$ 172.5+ IL & Duty ; \$ 4,629.51; RV-CE5-2025-02-00004(4.2.25)-USD 1079.91; RV-CE5-2025-03-00002(3.3.25)-USD 100,000; RV-CE5-2025-03-00003(3.3.25)-USD 13,920.09		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/> Late Payment - Months <input type="checkbox"/> Bad Payment <input type="checkbox"/> Exchange Rate -45171-

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Tin Lin Cho	Name : May Thazin Oo	Name : Shwe Phyo Kyaw	Name : Tinzar Hlaing	Name : Aung Thu Win	Name : Marlar Swe	Name : Zin Mar Thoung
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-CE5-FNA-FRM-002-00

Customer Statement

Customer **AIK HTUN LU,U(13/MAHSATA(N)055039)**
 Contact Person **AIK HTUN LU,U(13/MAHSATA(N)055039)**
 Saleman **Shwin Lann Aung**
 No. Contract **WF/MS - 152/2025 (7-Mar-25)**
 Interest Rate **-**
 Fine Rate **-**
 AR Invoice No **BCE-UNT-SI-25030005**
 Invoice Date **7-Mar-25**
 SO No **BCE-UNT-SO-25030002**

စာချုပ်ပါအရောင်းတန်ဖိုး
 ရက်လွန်သက်ကြေး
 စုစုပေါင်းရန်ရှိငွေ
 လက်ရှိပေးသွင်းပြီးငွေ
 စုစုပေါင်းပေးသွင်းရန်ကျန်ငွေ
 အမြန်ဆုံးပေးသွင်းရမည့်ငွေ
 ထပ်မံပေးရန်ရှိငွေ
 ရက်လွန်သက်ကြေး ပေးရန်ကျန်ငွေ

Summary	USD
Contacted Amt	115,000
Fine to Date	-
Total AR	115,000
Payment to Date	115,000
Total Payable	0
Overdue	
Future Due	
Fine to Date	

Matador Excavator ME220/ME220SH02978

Date	Particular	Installment Plan	Due	Paid	Bal:
7-Mar-25	MC selling price USD 120,000 (including 5% Tax)		115,000		115,000
7-Mar-25	Upon Delivery(Mar'2025) (DP) USD 115,000/- (100% Cash Down)	115,000			-
4-Feb-25	RV-CE5-2025-02-00004(4.2.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 5,000,00			1,080	(1,080)
3-Mar-25	RV-CE5-2025-03-00002(3.3.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 446,500,			10,414	(10,414)
3-Mar-25	RV-CE5-2025-03-00002(3.3.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 446,500,			22,396	(22,396)
3-Mar-25	RV-CE5-2025-03-00002(3.3.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 446,500,			22,396	(22,396)
3-Mar-25	RV-CE5-2025-03-00002(3.3.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 446,500,			11,198	(11,198)
3-Mar-25	RV-CE5-2025-03-00002(3.3.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 446,500,			22,396	(22,396)
3-Mar-25	RV-CE5-2025-03-00002(3.3.25),CE-5 Income from Customer; U Aik Htun Lu Deposit from LSO BR ; for MMK 446,500,			11,198	(11,198)
3-Mar-25	RV-CE5-2025-03-00003(3.3.25),CE-5 Income from Customer; U			13,920	(13,920)
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	Total	115,000	-	115,000	-