

**Estimated Proposal Price for Solar watt power 52.25kWp, Inverter Capacity 50kW On/Off Grid Hybrid 3 Phase Inverter, Battery Capacity 61.44kWh Solar Energy Storage System for Kay Thi Oo Fuel Station ( Daw Aye Aye Kyaing) Kyaukse.**

No.	Item	Qty	Unit	Price	Amount
1	Earth Rod	40	pcs	42,000	1680000
2	35mmsq AC Cable	60	m	47,500	2850000
3	10mmsq Earth Cable	20	m	14,000	280000
Total amount					4810000



Ref No: QUO/REM/PJS/2024/08/015 (Rev-1)

Date: 21 - Aug - 2024

To : Daw Aye Aye Kyaing  
 Ph : 095311986  
 Com : Kathy Oo Fuel Station  
 Add : Kyaukse Tsp  
 Sub : Estimated Proposal Price for Hybrid Solar System with Solar Watt Power 52.8kWp, Inverter Capacity 50kW, Battery 61.44kWh

Dear Sir,  
 We would like to offer you our quality product which is suitable to use for your business with the best price as follows;

NO.	ITEM	DESCRIPTION	Size	Qty	Unit	Price	Amount (MMK)
						MMK/UNIT	
1	Solar Panel, Mounting Structure and Accessories	Number of PV Module (Matador Lectro)	550W	95	pcs	551,000	52,345,000
		Additional Structure for Ground Mounted or Roof Slab					Optional
2	Hybrid Inverter	DEYE 50 kW On/Off Grid Hybrid Inverter (Three Phase)	50 kW	1	pc	24,708,000	24,708,000
3	Solar Cable, AC Cable and Earth Cable	(PN Tech) Solar Cable (Red=500M, Black=500M) (Estimated Length)	6mm <sup>2</sup>	1000	M	5,800	5,800,000
		Cu/XLPE/PVC Cable (Estimated Length)	35mm <sup>2</sup>	60	M	69,600	4,176,000
		Earth Cable (Estimated Length)	25mm <sup>2</sup>	60	M	29,000	1,740,000
4	Battery 61.44kWh	DEYE LiFePO4 Battery (51.2V 100Ah-12)	5.12kWh	12	lot	5,800,000	69,600,000
	Battery Rack	Battery Rack		1	pcs	1,740,000	1,740,000
	Control Box	Control Box		1	pcs	4,176,000	4,176,000
5	Combiner Panel	Solar Power Distribution Panel (DC & AC)		1	lot	20,300,000	20,300,000
		Accessories for Termination ( DC & AC )					
6	Pipe, Trunking and Accessories	Pipe, Trunking and Accessories		1	lot	5,800,000	5,800,000
7	Earthing for Solar System	Earthing System Installation and Materials		1	Lot	4,060,000	4,060,000
8	Installation, Testing and Commissioning	50kW Hybrid Solar System Installation Testing and Commissioning Charges		1	lot	13,050,000	13,050,000
9	Testing and Commissioning	Testing and Commissioning		1		3,480,000	3,480,000
10	Transportation Charges	Transportation Charges + TA		1	lot	4,640,000	4,640,000
<b>Net Total</b>							<b>215,615,000</b>

\*Estimated items can be increase or decrease depends on site condition\*

**Price Validity** : 7 Days from the date of this quotation.  
**Delivery** : Negotiable  
**Payment Terms** : 70% down payment, 30% payment after testing within 7 days.  
 : System Warranty 1 Year  
**Warranty** : Solar Panel 12Years  
 : Hybrid Inverter (3Years Parts and Service + 2Years Service)  
 : Battery (5Years parts and service + 5Years service)

Thank & Best Regards,

Name : Hay Mar Soe  
 Position : Project Sales Manager  
 Contact No : 09254074920  
 Branch : Head Office

