



UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	29-Apr-25	Invoice Amount	190,475
Incentive No	UINC-CEQ-2025-04-002	Lucky Money Amount	-
Sales Man Name	Mar Mar Khaing	FOC Parts	1,508.58
BU Name	CE1	Other Charges	24,842.62
BR Name	Key	Total Deduction Amount	26,351.20
Contract No	WL-MS-742-2022	Incentive Calculation (%)	0.6%
Product Model	EC300DL -1Unit	Total Incentive Amount	984.75
M/C Serial No	VCEC300DA00231639	Sales Man - Amount	590.85
Invoice Date	06-Jan-24	Deduction Amount Due to Broker	-
Invoice No	CE1-UNT-SI-24010020	Sales Man - Incentive Amount	590.85
Customer Name	Daw Yi Wai Hlaing (NAY MIN GABAR CO.,LTD)	Sales Head - Incentive Amount	-
Final RV Date	02-Jan-25	Pooling - Amount	393.90
Currency	USD <input checked="" type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input type="checkbox"/>	Without Broker <input checked="" type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	
Note	Contract Chgs - \$ 571.43 / + Duty & clearance charges - \$ 24,169.44 / + transporation charges - \$ 101.75 / = Total \$ 24,842.62		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate - 40031

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Khin Moe Swe	Name : Myo Thet Mon	Name : Min Thu Ya	Name : Moh Moh Khaing	Name : Min Thu Ya	Name : Marlar Swe	Name : Zin Mar Thawng
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-CE1-FNA-FRM-002-00



Summary
April 28, 2025

USD
(1)

Customer Statement

Customer [CU2022-00507] NAY MIN GABAR CO.,LTD
 Contact Person [CU2022-00507] NAY MIN GABAR CO.,LTD
 Salesman Mar Mar Khaing
 No. Contract No interest & No collateral.
 Interest Rate
 Invoice No CE1-UNT-SI-24010020
 So No CE1-UNT-SO-22100003 , CE1-UNT-GIA-24010002

	Summary	USD
တရားဝင်အရောင်းတန်ဖိုး	Contracted Amt	200,000.00
ရက်လွန်သော်လျှင်	Fine to Date	37,500.00
စုစုပေါင်းရရန်ရှိ	Total AR	237,500.00
လက်ရှိပေးသွင်းပြီးငွေ	Payment to Date	237,500.00
စုစုပေါင်းပေးရန်တာဝန်	Total Payable	-
အမြန်ဆုံးပေးသွင်းရမည်	Overdue	- (Pis pay immediately)
	Future Diff	
	Fine to Date	

1st lot of 1Unit (VOLVO EXCAVATOR EC300DLx 1unit) SN : VCEC300DA00231639

Date	Particular	Installment Plan	Due	Paid	Bal:
06-Jan-24	1st lot of 1 Unit Total Sales Amt (USD 190,476.19 /- @ 1 Unit)		200,000		200,000
06-Jan-24	DP \$ 90476/- + 5 % Tax \$ 9,523.81/- = Total \$ 100,000/-	9,524			200,000
04-11-2022 & 23	HQT-RV-2022-11-0194, CE1-RV-22110009 (\$ 13,159/) & HQT-JV-2022-11-0348, CE1-RV-22110214 (\$ 86,841/-)			9,524	190,476
04-11-2022 & 23	HQT-RV-2022-11-0194, CE1-RV-22110009 (\$ 13,159/) & HQT-JV-2022	90,476		90,476	100,000
06-Feb-24	1 Month After Delivery = \$150,000/- (25%) (Feb'24)	50,000			100,000
19-Jun-24	K&BZ Special Cheque (Cheque Date 17-Jun-2024) HQT-RV-2024-06-0561 (MMK-222,500,000/ @ 4450 \$ 50,000/)			50,000	50,000
06-Feb-24	Fine calculate for 1 month after delivery (06-Feb'24 to 06-Jul'24)		12,500		62,500
06-Mar-24	2 Months After Delivery = \$150,000/- (25%) (Mar'24)	50,000			62,500
06-Mar-24	Fine calculate for 2 month after delivery (06-Mar'24 to 06-Jan'25)		23,000		87,500
02-Jan-25	HQT-RV-2025-01-0012 (\$- 50000)			50,000	37,500
24-Apr-25	ALL FINE DISCOUNT APPROVED BY VCM & CFD			37,500	-
					-
					-
	Total	200,000	37,500	237,500.00	-

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 Myo Thet Mon
 Finance

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 Check By
 Ko Min Thu Ya
 OM

Acknowledge by *berm*
 29/4/25
 CFD Division

Not have AR in other BU/BR.

llh
 28-4-25



UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	29-Apr-25	Invoice Amount	380,952.38
Incentive No	UINC-CEQ-2025-04-002	Lucky Money Amount	-
Sales Man Name	Mar Mar Khaing	FOC Parts	3,018.64
BU Name	CE1	Other Charges	49,685.24
BR Name	Key	Total Deduction Amount	52,703.88
Contract No.	WL-MS-741-2022	Incentive Calculation (%)	0.6%
Product Model	EC300DL -2Units	Total Incentive Amount	1,969.49
M/C Serial No	VCEC300DC00231637/VCEC300DV00231638	Sales Man - Amount	1,181.69
Invoice Date	06-Jan-24	Deduction Amount Due to Broker	-
Invoice No	CE1-UNT-SI-24010019	Sales Man - Incentive Amount	1,181.69
Customer Name	U Naung Win Shain (NAY MIN GABAR CO.,LTD)	Sales Head - Incentive Amount	-
Final RV Date	28-Mar-25	Pooling - Amount	787.80
Currency	USD <input checked="" type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input checked="" type="checkbox"/>	
Broker Status	With Broker <input type="checkbox"/>	Without Broker <input checked="" type="checkbox"/>	
Incentive PIC	BU <input checked="" type="checkbox"/>	BR <input type="checkbox"/>	

Note: Contract Chgs - \$ 1,142.86 / + duty & clearance charges - \$ 48,338.88 / + Transportation charges - \$ 203.50/- Total = \$ 49,685.24/-

Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input type="checkbox"/>	Bad Payment <input type="checkbox"/>	Exchange Rate	- 4230/-
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Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : Khan Moe Swe	Name : Myo Thet Mon	Name : Min Thu Ya	Name : Moh Moh Khaing	Name : Min Thu Ya	Name : Marlar Swe	Name : Zin Mar Thuang
Sales Dept.	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-CE1-FNA-FRM-002-00



Customer Statement

Customer [CU2022-00507] NAY MIN GABAR CO.,LTD
 Contact Person [CU2022-00507] NAY MIN GABAR CO.,LTD
 Saleman Mar Mar Khaing
 No. Contract No interest & No collateral
 Interest Rate
 Invoice No CE1-UNT-SI-24010019
 So No CE1-UNT-SO-22100002 ,CE1-UNT-GIA-24010001

စာချုပ်ပါအရောင်းတန်ဖိုး
 ရက်လွန်ခင်းကြေး
 စုစုပေါင်းရရန်ရှိ
 လက်ရှိပေးသွင်းပြီးငွေ
 စုစုပေါင်းပေးရန်တာဝန်
 အပြန်ဆုံးပေးသွင်းရမည်ငွေ

April 28, 2025

Summary	USD
Contracted Amt	400,000.00
Fine to Date	122,500.00
Total AR	522,500.00
Payment to Date	522,499.62
Total Payable	0.38
Overdue	(Pls pay immediately)
Future Due	
Fine to Date	

1st lot of 2Unit (VOLVO EXCAVATOR EC300Dx 2unit) SN : VCEC300DC00231637 and VCEC300DV00231638

Date	Particular	Installment Plan	Due	Paid	Bal:
06-Jan-24	1st lot of 2 Unit Total Sales Amt (USD 190,476.19 /- @ 1 Unit)		400,000		400,000
06-Jan-24	DP \$ 180,952/- + 5 % Tax \$ 19047.62/- = Total \$ 200,000/-	19,048			400,000
04-Nov-22	HQT-RV-2022-11-0194 CE1-RV-22110009 (\$ 200,000/-)			19,048	380,952
04-Nov-22	HQT-RV-2022-11-0194 CE1-RV-22110009 (\$ 200,000/-)	180,952		180,952	200,000
06-Feb-24	1 Month After Delivery = \$150,000/- (25%) (Feb'24)	100,000			200,000
06-Feb-24	Fine calculate for 1 month after delivery (06-Feb'24 to 06-Feb'25)		60,000		260,000
20-Jan-25	HQT-RV-2025-01-0671 (\$0000@4620 = 231,000,000 MMK)	50,000		50,000	210,000
07-Feb-25	HQT-RV-2025-02-0193 (\$50000)			50,000	160,000
06-Mar-24	2 Months After Delivery = \$150,000/- (25%) (Mar'24)	100,000			160,000
06-Mar-24	Fine calculate for 2 month after delivery (06-Mar'24 to 06-Mar'25)		60,000		220,000
19-Feb-25	HQT-RV-2025-02-0451 (\$0000@4480 = 224,000,000 MMK)	50,000		50,000	170,000
06-Mar-25	Fine calculate for 1 month after delivery (06-Mar'25 to 06-APR'25)		2,500		172,500
28-Mar-25	AMISCC1-2025-03-00048 (\$ 50000@ 4450 = 222,500,000 MMK)			50,000	122,500
24-Apr-25	ALL FINE DISCOUNT APPROVED BY VCM & CFD			122,500	0
					0
					0
	Total	500,000	122,500	522,500	0

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 Ko Min Thu Ya
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Acknowledge by *[Signature]*
 CFD Division

Not have AR in other BU/BR.
[Signature]
 2025-4-25