

# INCENTIVE REQUEST FORM

Requested BU/BR Name : **PG BU**  
Business Unit : **PG BU**  
S'Part  Service  Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Apr'25	Apr'25	Counter Sale	MMK	-	57,238,095	100%	1.00%	57,238,095	552,380.95	331,428.57	220,952.38
<b>Total (USD)</b>											
<b>Total (MMK)</b>									552,380.95	331,428.57	220,952.38
<b>Recommendation - CFD</b>		<b>Cash Down Sales</b> <input type="checkbox"/>			<b>AR Finished</b> <input checked="" type="checkbox"/>			<b>Exchange Rate</b>			

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : Hsu Yee Htet	Name : Soe Htut	Name : Ko Aung Ko Oo	Name : Ma Lwin Lwin Aung	Name : Ko Soe Htet Tin	Name : Ma Malar Swe	Name : Ma Zin Mar Thaug
Sale Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-PWG-FNA-FRM-003-00

**STANDARD FORMAT FOR INCENTIVE REQUISITION FORM**

PG (Rental)

Period of request incentive for Rental (Apr'2025)

No	Company Name	AR Date	AR Inv No	Inv Amount (MMK)	Disco unit	Total Invoice Amount	TTL Incentive(1%)	Saleman	Pooling	RV Date	RV No	Sales Man
								60%	40%			
1	MYANMAR SINYOUNG FASHION CLOTHES CO.,LTD	31-Mar-25	WW-RN-SI-25030	6,000,000		5,714,285.71	57,142.86	34,285.71	22,857.14	4/8/2025,4/29/2025	RV-PWG-2025-04-00045,HQT-RV-2025-04-0734	Aung ko Oo
2	[CU2021-00896] KBTC UNIVERSITY	21-Mar-25	WW-RN-SI-25030	7,000,000		6,666,666.67	46,666.67	28,000.00	18,666.67	29-Apr-25	RV-PWG-2025-04-00076	Aung ko Oo
3	[CU2024-00275] SEIN OH SI AUTO CO.,LTD	1-Apr-25	WW-RN-SI-25040	1,000,000		952,380.95	9,523.81	5,714	3,810	4-Apr-25	RV-PWG-2025-04-00052	Aung ko Oo
4	[CU2022-00213] 333	2-Apr-25	WW-RN-SI-25040	2,400,000		2,285,714.29	22,857.14	13,714	9,143	1-Apr-25	RV-PWG-2025-04-00053	Aung ko Oo
5	[CU2025-00157] KHAING SHWE WAH MOTEL	3-Apr-25	WW-RN-SI-25040	2,000,000		1,904,761.90	19,047.62	11,429	7,619	4-Apr-25	RV-PWG-2025-04-00069	Aung ko Oo
6	[CU2025-00159] HTOO HTOO WIN,U(13/LAYANA(N	4-Apr-25	WW-RN-SI-25040	2,700,000		2,571,428.57	25,714.29	15,429	10,286	3-Apr-25	PTN-RV-2025-04-0007	Aung ko Oo
7	[CU2023-01418] AQUA KINGS GROUP CO.,LTD	4-Apr-25	WW-RN-SI-25040	4,000,000		3,809,523.81	38,095.24	22,857	15,238	10-Apr-25	RV-PWG-2025-04-00051	Aung ko Oo
8	[CU2021-00975] I FOUR RESTAURANT	5-Apr-25	WW-RN-SI-25040	2,200,000		2,095,238.10	20,952.38	12,571	8,381	22-Apr-25	RV-PWG-2025-04-00070	Aung ko Oo
9	[CU2024-00422] U KAN CHUN RICE MILL	7-Apr-25	WW-RN-SI-25040	2,500,000		2,380,952.38	23,809.52	14,286	9,524	7-Apr-25	TGO-RV-2025-04-0016	Wai Naing Tun
10	[CU2025-00035] WIN KO KO,U(12/KAMANA(N)1085	18-Apr-25	WW-RN-SI-25040	2,200,000		2,095,238.10	20,952.38	12,571	8,381	30-Apr-25	RV-PWG-2025-04-00075	Aung ko Oo
11	[CU2023-00857] PERFECT LUCKY FORTUNE COMPAN	20-Apr-25	WW-RN-SI-25040	2,000,000		1,904,761.90	19,047.62	11,429	7,619	23-Apr-25	RV-PWG-2025-04-00071	Aung ko Oo
12	[CU2024-00366] KING ICE FACTORY	20-Apr-25	WW-RN-SI-25040	6,000,000		5,714,285.71	57,142.86	34,286	22,857	23-Apr-25	RV-PWG-2025-04-00068	Aung ko Oo
13	[CU2022-00203] NGWE PINLAE ICE FACTORY	24-Apr-25	WW-RN-SI-25040	2,800,000		2,666,666.67	26,666.67	16,000	10,667	25-Apr-25	RV-PWG-2025-04-00072	Aung ko Oo
14	[CU2024-00442] FAMILY RICE MAILL	25-Apr-25	WW-RN-SI-25040	7,500,000		7,142,857.14	71,428.57	42,857	28,571	25-Apr-25	TGO-RV-2025-04-0035	Aung ko Oo
15	[CU2022-00772] BAGO SPORTS GLOVES CO.,LTD	27-Apr-25	WW-RN-SI-25040	3,500,000		3,333,333.33	33,333.33	20,000	13,333	29-Apr-25	RV-PWG-2025-04-00073	Aung ko Oo
16	[CU2025-00106] ECTerra Agriculture Co.,Ltd	27-Apr-25	WW-RN-SI-25040	3,500,000		3,333,333.33	33,333.33	20,000	13,333	29-Apr-25	RV-PWG-2025-04-00074	Myo Maung Maung
17	[CU2023-00615] ULTIMATE TREASURE CO., LTD	29-Apr-25	WW-RN-SI-25040	2,800,000		2,666,666.67	26,666.67	16,000	10,667	6-May-25	RV-PWG-2025-05-00001	Aung ko Oo
				<b>60,100,000</b>		<b>57,238,095.24</b>	<b>552,380.95</b>	<b>331,428.57</b>	<b>220,952.38</b>			

<b>Rental Incentive Policy</b>	
<b>For Total Incentive</b>	<b>1.00%</b>
<b>For Salesman</b>	<b>60%</b>
<b>For Retain</b>	

<b>Total Claim Amount (1%)</b>	<b>552,380.95</b>
<b>Amount for Sales person (60%)</b>	<b>331,428.57</b>
<b>Amount for Pooling (40%)</b>	<b>220,952.38</b>