

INCENTIVE REQUEST FORM

Requested BU/BR Name : **IS BU** ✓
 Business Unit : **IS BU**
 SPart Service Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Jan25 ✓	Jan25	Shine Wai Physo ✓	MMK	✓ 32,130,000	✓ 2,840,000	9%	✓ 0.60%	2,840,000	✓ 17,040.00	✓ 10,224.00	✓ 6,816.00
		Total (USD)									
		Total (MMK)							17,040.00	10,224.00	6,816.00
Recommendation - CFD				Cash Down Sales	<input type="checkbox"/>	AR Finished	<input checked="" type="checkbox"/>	Exchange Rate			

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign : K.K.T. ✓ 8.2.25	Sign :	Sign : 8/2/25	Sign : 8/2/25	Sign : 8/2/25	Sign : 8/2/25
Name : Htet Htet Wai	Name : Klin Yadana Htun	Name : Shine Wai Physo	Name : Thwe Thwe Mar	Name : Ko Chit San Ko	Name : Ma Marlar Swe	Name : Ma Zin Mar Thauang
Sale Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CEO - CFD



IS (Rental)

Period of request incentive for Rental (Jan'25)

STANDARD FORMAT FOR INCENTIVE REQUISITION FORM

No	Company Name	AR Date	AR Inv No	Inv Amount (MMK)	Discount Amount	Broker Fees/Other Charges	Total Invoice Amount	TTL Incentive (0.6%)	Saleman 60%	Pooling 40%	RV Date	RV No	Sales Man
1	COTTO	7-Jan-25	78-RN-SI-M202501001	520,000	-	-	520,000	3,120	1,872	1,248	9-Jan-25	RV-IS-2025-01-00002	Shine Wai Phyo
2	COTTO	8-Jan-25	78-RN-SI-M202501003	200,000	-	-	200,000	1,200	720	480	9-Jan-25	RV-IS-2025-01-00003	Shine Wai Phyo
3	MYO ZAW WIN, U	11-Jan-25	78-RN-SI-M202501004	200,000	-	-	200,000	1,200	720	480	13-Jan-25	RV-IS-2025-01-00004	Shine Wai Phyo
4	MULTI-PART	22-Jan-25	78-RN-SI-M202501005	1,600,000	-	-	1,600,000	9,600	5,760	3,840	28-Jan-25	RV-IS-2025-01-00013	Shine Wai Phyo
5	GREEN MYANMAR DRAGON CO., LTD	22-Jan-25	78-RN-SI-M202501006	320,000	-	-	320,000	1,920	1,152	768	23-Jan-25	RV-IS-2025-01-00011	Shine Wai Phyo
					-	-	2,840,000	17,040	10,224	6,816			

Rental Incentive Policy	
For Total Incentive	0.60%
For Salesman	60%
For Pooling	40%

Total Claim Amount (0.6%)	17,040
Amount for Sales person (60%)	10,224
Amount for Pooling (40%)	6,816