

PROFORMA INVOICE

TO : Mr. Wai Phyo Han FROM : Mr. Jaturapat Kittikarnchanaporn
POSITION : Operation Manager POSITION : Area Manager, Lubricant Business Division
COMPANY : People Origin Co., Ltd COMPANY : The Bangchak Corporation PCL.
TEL NO. : +951-36 84 688, +951-36 84 799 TEL NO. : +662 335 4509, +6683 543 8237
DATE : 31st July 2023 FAX NO. : +662 016 3959
SUBJECT : Performa Invoice Purchasing No. : PO 045, PO 046, PO 047, PO 048

We are pleased to submit our price of Lubricants product for your consideration as details below.

Product :

	Product Description	Litre	Quantity (Drum)	Total Litre	Unit Price CIF Yangon (USD)	Total Amount (USD)
5002230	Matador Premium Diesel Turbo Plus 15W40, CI-4/SL 1/200L	200	160	32,000	358.75	57,400.00
5002344	Matador Hydraulic Oil 46 1/200L	200	80	16,000	248.75	19,900.00
5002228	Matador Hydraulic Oil 68 1/200L	200	80	16,000	253.75	20,300.00
Total						97,600.00

(CIF price included shipping cost, insurance fee and transportation cost, bridge fee, excluded Myanmar custom fee, import tax fee, motor ferry fee, municipal fee, and overtime expense for government officer in holidays)

1. Payment: With US Dollar by T/T remittance by deposit 20% 19,520 USD before the production and remain 78,080 USD
2. Bank (T/T): Account Name: Bangchak Corporation Public Co., Ltd
Bank: Standard Chartered Bank (Thai) Public Co., Ltd
Account Number: 06312912611
Branch Code: 0001 (Head Office)
SWIFT Code: SCBLTHBX

Thank you for your attention to Bangchak Corporation PCL. and looking forward to receive your confirmation soon. For further information, please contact to Mr. Jaturapat Kittikarnchanaporn Mobile +6683 543 8237

Sincerely yours,

Jaturapat

Mr. Jaturapat Kittikarnchanaporn

Area Manager

Product Description	Liter	Unit Code	Unit Price CIF Yangon(USD)
Matador Premium Diesel Turbo Plus 15W40, CI-4/SL 1/200L	200	Drum	365.00
Matador Premium Diesel Turbo Plus 20W50, CI-4/SL 1/200L	200	Drum	395.00
Matador Hydraulic Oil 46 1/200L	200	Drum	255.00
Matador Hydraulic Oil 68 1/200L	200	Drum	260.00

Quantity	Promotion
Order 2 containers	Discount per container : 200 USD
Order 3-5 containers	Discount per container : 500 USD
Order 6 containers and more	Discount per container : 500 USD

* This promotion was covered a small package product which you can send an inquiry to me to get the price,

** Price effective date : PO before 31st July 2023.