

INCENTIVE REQUEST FORM

2025.06.06 17:0

Requested BU/BR Name :

MDY BTC

Business Unit :

MAC BU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May25	May25	MI MI Zia (CS)	MMK	6,652,500	8,748,552	132%	100%	136,513	136,513	122,862	13,651.34
Total (USD)											
Total (MMK)				6,652,500	8,748,552			136,513	136,513	122,862	13,651
Recommendation - CFD			Cash Down Sales			AR Finished			Exchange Rate		
Prepared by		Checked by		Approved by		Checked by		Approved by		Checked by	
Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>		Sign: <i>[Signature]</i>	
Name: MI MI Zia		Name: Seint Shwe Yee Htun		Name: KO Nyan Win Phy		Name: Ma Pyae Phy Zin		Name: Ma Seint Seint Thu		Name: Ma Marlar Swe	
Sales Dept.		F&A Dept. - BR		BOH/ABOH		F&A (DH) - BU		GM/AGM		CCA Dept - CFD	
										AGM/CFO - CFD	

02-BCU-FNA-FRM-003-00

Matador - 95,033.63/-MMK
 Valvoline - 27,828.44/-MMK

INCENTIVE REQUEST FORM

Requested BU/BR Name :

MDY BTC

Business Unit :



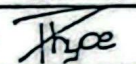


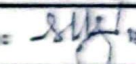

MAC BU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May 25	May 25	Htet Hlaing Win	MMK	31,045,000	34,392,644	111%	100%	585,591	585,591	527,032	58,559.12
Total (USD)											
Total (MMK)				31,045,000	34,392,644			585,591	585,591	527,032	58,559
Recommendation - CFD		Cash Down Sales			AR Finished			Exchange Rate		-	

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: 	Sign: 	Sign: 	Sign: 	Sign: 	Sign: 	Sign: 
Name: Mi Mi Zin/Htet Hlaing Win	Name: Seint Shwe Yee Htun	Name: KO Nyan Win Phyo	Name: Ma Pyae Phyo Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thasung
Sales Dept.	F&A Dept. - BR	BOI/ABOI	F&A (DI) - BU	GNEAGM	CCA Dept - CFD	AGMUCFO - CFD

02-BCU-FNA-FRM-003-00

Matador - 123,000.22/- MMK

Valvoline - 404,031.82/- MMK

2025/06/06 17:00

INCENTIVE REQUEST FORM

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MDY BTC ↗

Business Unit :

MAC BU ↗

S'Part ↗

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May25 ↗	May25 ↗	Thein Htike Aung ↗	MMK	26,610,000	29,982,322	113%	100%	505,959	505,959	455,363	50,595.86
Total (USD)				↗	↗	↗	↗	↗	↗	↗	↗
Total (MMK)				26,610,000	29,982,322			505,959	505,959	455,363 ↗	50,596 ↗
Recommendation - CFD			Cash Down Sales			AR Finished			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Mi Mi Zin/Thein Htike Aung	Name: Scint Shwe Yee Htun	Name: KO Nyan Win Phy	Name: Ma Pyae Phy Zin	Name: Ma Scint Scint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOII/ABOII	F&A (DII) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Matador - 71,488.69/- MMK

Valvoline - 383,874.03/- MMK

2025/06/06 17:01

INCENTIVE REQUEST FORM

Requested BU/BR Name :

MDY BTC

Business Unit :

MACBU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May'25	May'25	Arkar Poe	MMK	28,827,500	30,479,287	106%	79%	532,109	420,366	378,330	53,210.93
Total (USD)											
Total (MMK)				28,827,500	30,479,287			532,109	420,366	378,330	53,211
Recommendation - CFD		Cash Down Sales			AR Finished			Exchange Rate		-	

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Mi Mi Zin/Arkar Poe	Name: Seint Shwe Yee Htun	Name: KO Nyan Win Phyto	Name: Ma Pyae Phya Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOI/ABOII	F&A (DII) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Matador - 168,938/-MMK

Valvoline - 209,391/-MMK

2025/05/10 15:15:15



INCENTIVE REQUEST FORM



Requested BU/BR Name :

YGN BTB

Business Unit :

MAC BU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May25	May25	Phyo Zin Ko Oo	MMK	44,350,000	27,539,917	62%	64%	220,319	141,004	126,904	22,031.93
Total (USD)											
Total (MMK)				44,350,000	27,539,917				141,004	126,904	22,032
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : Shwe Sin Ei/Phyo Zin Ko Oo	Name : Ma Lae Yee Zaw	Name : Ko Pyae Phyo Oo	Name : Ma Pyae Phyo Zin	Name : Ma Seint Seint Thu	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valvoline 123,915.46
 - ~~145,428.69~~ MMK

Matador - ~~3,507.31~~
 2,988.47 MMK



INCENTIVE REQUEST FORM



Requested BU/BR Name :

YGN BTB

Business Unit :

S'Part

MAC BU

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Mar/25	Mar/25/Apr/25/May/25	Phyo Zin Ko Oo	MMK	44,750,000	66,744,751	149%	18%	981,458	176,662	158,996	
Total (USD)											
Total (MMK)				44,750,000	66,744,751				176,662	158,996	
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>
Name: Shwe Sin Yi/Phyo Zin Ko Oo	Name: Ma Lae Yee Zaw	Name: KO Pyae Phyo Oo	Name: Ma Pyae Phyo Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valvoline - 145,999.82 MMK

Matador - 667.68 MMK

Texumi - 12,328.69 MMK



INCENTIVE REQUEST FORM



Requested BU/BR Name :

YGN BTC

Business Unit :

MAC BU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May '25	May '25	Myo Myat Aung	MMK	48,785,000	50,542,284	104%	19%	892,188	169,516	152,564	89,218.83
Total (USD)											
Total (MMK)				48,785,000	50,542,284			892,188	169,516	152,564	89,219
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : MMAL / MMA	Name : Lae Yee Zaw	Name : KO Min Thu	Name : Ma Pyae Phyo Zin	Name : Ma Seint Seint Thu	Name : Ma Marlar Swe	Name : Ma Zin Mac Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valvoline - 81,416.03 MMK

Matador - 71,148.17 MMK

INCENTIVE REQUEST FORM

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Business Unit :

MAC BU

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Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May'25	May'25	Wai Phyo Lwin	MMK	26,610,000	28,559,050	107%	40%	494,572	197,829	178,046	49,457.24
Total (USD)											
Total (MMK)				26,610,000	28,559,050			494,572	197,829	178,046	49,457
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate -		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>
Name: MIMAL / CPL	Name: Lae Yee Zaw	Name: KO Min Thu	Name: Ma Pyae Phyo Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valuoline - 95,513.62 MMK

Matador - 82,532.44 MMK



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YGN BTC

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Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May'25	May'25	Myint Myat Aung Lwin(CS)	MMK	17,740,000	19,536,464	110%	51%	333,692	170,183	153,164	33,369.17
Total (USD)											
Total (MMK)				17,740,000	19,536,464			333,692	170,183	153,164	33,369.17
Recommendation - CFD		Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		-	

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>	Sign : <i>[Signature]</i>
Name : MMAL	Name : Lae Yee Zaw	Name : KO Min Thu	Name : Ma Pyae Phyo Zin	Name : Ma Seint Seint Thu	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valvoline - 134,287.17 MMK

Matador - 18,877.33 MMK



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Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Apr'25	Apr'25/May'25/Jun'25	Myint Myat Aung Lwin(CS)	MMK	31,045,000	32,043,072	103%	26%	566,795	147,367	132,630	
Total (USD)											
Total (MMK)				31,045,000	32,043,072			566,795	147,367	132,630	-
Recommendation - CFD		Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate			

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign : <i>MMAL</i>	Sign : <i>Lae</i>	Sign : <i>KO Min Thu</i>	Sign : <i>Ma Pyae Phyo Zin</i>	Sign : <i>Ma Seint Seint Thu</i>	Sign : <i>Ma Marlar Swe</i>	Sign : <i>Ma Zin Mar Thuang</i>
Name : MMAL	Name : Lae Yee Zaw	Name : KO Min Thu	Name : Ma Pyae Phyo Zin	Name : Ma Seint Seint Thu	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valvoline - 125,826.98 MMK

Matador - 6,802.95 MMK

Apr'25 Credit

INCENTIVE REQUEST FORM

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Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Apr'25	Apr'25/May'25/Jun'25	Wai Phyto Lwin	MMK	26,610,000	30,162,381	113%	71%	507,399	360,253	324,228	
Total (USD)											
Total (MMK)				26,610,000	30,162,381			507,399	360,253	324,228	-
Recommendation - CFD		Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate		-	

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>
Name: MMAL/Wai Phyto Lwin	Name: Lae Yee Zaw	Name: KO Min Thu	Name: Ma Pyae Phyto Zin	Name: Ma Seint Seint Thu	Name: Ma Marlar Swe	Name: Ma Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-BCU-FNA-FRM-003-00

Valvoline - 105,542.42 MMK

Matador - 218,685.57 MMK

Apr'25 Credit