

Estimated Proposal Price for solar watt power 2.2kWp 3.5kW On/Off Hybrid inverter(single phase), Battery Capacity 20.48kWh Solar System Installation for U Aye Min Htoon.

No.	Item	Qty	Unit	Price	Amount
1	Pipe and Trunking	1	set	70,000	70000
2	Earthing	1	set	200,000	200000
3	63A VA protector	2	pcs	48,000	96000
4	63A Change Breaker	1	pcs	60,000	60000
6	No.00 Panel	1	pc	55,000	55000
14	25-8 cable lug	4	pc	3,500	14000
15	Stopper	6	pc	500	3000
16	25mm Adaptor	20	pcs	1,000	20000
17	25mm flexible pipe	10	Ft	500	5000
Total					523000

To : Ko Aye Min Htoon
Ph : 09-977835641
Tsp : Yangon Township
Sub : Estimated Proposal Price for Solar watt power 2.2kWp, Inverter Capacity 3.5kW, Battery Capacity 5.12kWh Off Grid Hybrid (Single Phase) Solar Energy Storage System

Dear Sir,
We would like to offer you our quality product which is suitable to use for your business with the best price as follows:

NO.	ITEM	DESCRIPTION	Size	Qty	Unit	Price	Amount (MMK)
						MMK/UNIT	
1	Solar, Mounting Structure and Accessories	Number of PV module (Matador Lectro)	550W	4	pcs	475,000	1,900,000
		Mounting structure and Accessories for Rooftop		1	Lot	437,760	437,760
2	Inverter	Matador Lectro 3.5kW Off grid hybrid inverter (Single Phase)	3.5kW	1	pc	1,270,000	1,270,000
3	Battery	Matador Lectro LiFePO4 Battery (25.6V 100Ah)	2.5kWh	1	pc	2,170,000	2,170,000
4	Solar Cable ,AC Cable and Earth Cable	Solar Cable (Estimated Length)	4mm ²	50	M	3,500	175,000
		AC Cable (Estimated Length)	6mm ²	20	M	7,000	140,000
		Earth Cable (Estimated Length)	6mm ²	20	M	7,000	140,000
5	Combiner Boxes, PVC Trunking, Pipe and Accessories (AC & DC)	Combiner Box For AC, DC Termination & Battery		1	Lot	900,000	900,000
		MC 4 Connector					
		PVC Trunking					
		Conduit Pipe, Saddle and Clips					
		Cu Busbar for Battery Termination					
		Battery Breaker (DC)					
		DC Solar Breaker					
		DC Fuse&Holder					
		DC Surge Protector (SPD)					
		AC Breaker (MCB), for grid input					
		AC Breaker (MCB), for load output					
VA Protector							
Accessories for Termination (DC & AC)							
6	Earthing System	Earthing System Installation and Materials		1	lot	300,000	300,000
7	Installation, Testing & Commissioning	Installation, Testing & Commissioning		1	lot	700,000	700,000
Net Total							8,132,760

Battery backup 10hr at 200Watt Load. Battery capacity need to extend if the user need more backup hour.

Quotation items may be changed depend on the site condition and additional cost must be pay by customer.

Price Validity : 1 Day from the date of this quotation.
 Delivery : Ex-Stock (Subject to prior sales)
 Payment Terms : 70% Downpayment and 30% after installation/testing.
 Warranty : Solar Panel 12 Years
 : Off Grid Hybrid Inverter (1 year Product Warranty + 1 Year Service Warranty)
 : Lithium Battery (3 years Product Warranty + 2 Years Service Warranty)
 : System Warranty 1 Year (Customer have to pay travelling cost within system warranty 1 Year)

Thank & Best Regards,

Name : Win Yan Paing
Position : Saleman
Contact No : 09448094199
Branch : RE BU

