

INCENTIVE REQUEST FORM

Requested BU/BR Name :

IS BU

Business Unit :

IS BU

S'Part

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
Apr'25	Apr'25, May'25	Shine Wai Phy	MMK	31,537,285	28,400,000	90%	0.60%	28,400,000	170,400.00	102,240.00	68,160.00
Total (USD)											
Total (MMK)									170,400.00	102,240.00	68,160.00
Recommendation - CFD		Cash Down Sales <input type="checkbox"/>			AR Finished <input type="checkbox"/>			Exchange Rate			

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name : May Thet Cho	Name : Khin Yadanar Htun	Name : Shine Wai Phy	Name : Thwe Thwe Mar	Name : Ko Chit San Ko	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sale Dept	F&A Dept - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-IDS-FNA-FRM-003-00



STANDARD FORMAT FOR INCENTIVE REQUISITION FORM

IS (Rental)

Period of request incentive for Rental (Apr'25)

No	Company Name	AR Date	AR Inv No	Inv Amount (MMK)	Discount Amount	Broker Fees/Other Charges	Total Invoice Amount	TTL Incentive (0.6%)	Saleman	Pooling	RV Date	RV No	Sales Man
									60%	40%			
1	PITI PYAE ZONE CO.,LTD	2-Apr-25	78-RN-SI-M202504001	2,800,000	-	-	2,800,000	16,800	10,080	6,720	9-Apr-25	RV-IS-2025-04-00035	Shine Wai Phyo
2	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR CO.,LTD	4-Apr-25	78-RN-SI-M202504003	6,000,000	-	-	6,000,000	36,000	21,600	14,400	22-Apr-25	RV-IS-2025-04-00039	Shine Wai Phyo
3	IHI INFRASTRUCTURE SYSTEMS CO.,LTD	5-Apr-25	78-RN-SI-M202504004	13,600,000	-	-	13,600,000	81,600	48,960	32,640	5-May-25	RV-IS-2025-05-00002	Shine Wai Phyo
4	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR CO.,LTD	23-Apr-25	78-RN-SI-M202504005	6,000,000	-	-	6,000,000	36,000	21,600	14,400	6-May-25	RV-IS-2025-05-00003	Shine Wai Phyo
					-	-	28,400,000	170,400	102,240	68,160			

Rental Incentive Policy	
For Total Incentive	0.60%
For Salesman	60%
For Pooling	40%

Total Claim Amount (0.6%)	170,400
Amount for Sales person (60%)	102,240
Amount for Pooling (40%)	68,160