

Summary For All BU & BR Incentive (Feb'25)

No	BU	BR	Customer Name	Saleman Name	Total Incentive		Convert(Ks)	Saleman Amt (40%)		Convert(Ks)	Pooling Amt(60%)		Convert(Ks)	Exchange Rate	SM Resign (or) Not	
					\$	Ks		\$	Ks		\$	Ks				
1	REM	REM	Ko Phay Than	Khun Tint San	-	52,446.14	52,446.14		52,446.14	52,446.14			-		Not	
2	REM	REM	Ko Min Wai	Pyae Phyo Aung	-	140,557.15	140,557.15		84,334.29	84,334.29		56,222.86	56,222.86		Not	
3	REM	REM	Ko Min Wai	Khun Tint San	-	21,083.57	21,083.57		21,083.57	21,083.57			-		Not	
4	REM	REM	U Than Htut	Khun Tint San	-	17,951.51	17,951.51		17,951.51	17,951.51			-		Not	
5	REM	REM	Service	Service Team	-	651,134.64	651,134.64		651,134.64	651,134.64			-		Not	
TTL					-	883,173.01	883,173.01	-	826,950.15	826,950.15	-	56,222.86	56,222.86			
												56,222.86				

Summary For All BU & BR Incentive(Feb'25)

No	BU	BR	No; of Customer	No; of Saleman	Total Incentive		Saleman Amt		Pooling Amt		Retain Amt (10%)		Remark
					\$	Ks	\$	Ks	\$	Ks	\$	Ks	
1	REM	REM	1	1	-	52,446.14		52,446.14		-			
2	REM	REM	1	1	-	140,557.15		84,334.29		56,222.86			
3	REM	REM	1	1	-	21,083.57		21,083.57		-			
4	REM	REM	1	1	-	17,951.51		17,951.51		-			
5	REM	REM	1	1	-	651,134.64		651,134.64		-			
TTL					-	883,173.01	-	826,950.15	-	56,222.86	-		

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	11-Mar-25	Invoice Amount	71,428,571.43
Incentive No	REM-SINC-2025-3-0002	Lucky Money Amount	1,000,000.00
Sales Man Name	Pyae Phyo Aung - Khun Tint San (Sale Head)	FOC Parts	-
BU Name	Reman	Other Charges	150,000.00
BR Name	Reman	Total Deduction Amount	1,150,000.00
Contract No	WF-MS-100-2025	Incentive Calculation (%)	0.2%
Product Model	SE290	Total Incentive Amount	140,557.14
M/C Serial No	AA000019	Sales Man - Amount	84,334.29
Invoice Date	10-Feb-25	Deduction Amount Due to Broker Fee	
Invoice No	SI-UNT-REM-2025-02-00002	Sales Man - Incentive Amount	84,334.29
Customer Name	Ko Min Wai (Shwe Chaw Sin Co.,Ltd)	Sales Head - Incentive Amount	21,083.57
Final RV Date	13-Feb-25	Pooling - Amount	56,222.86
Currency	USD <input type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input type="checkbox"/>	BR <input type="checkbox"/>	

HQT-RV-2025-01-0109,RV-REM-2025-02-00011

Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>	Late Payment - Months <input type="checkbox"/>	Bad Payment <input type="checkbox"/>	Exchange Rate	-
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Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Khin Myat Myat Moh	Name: Shoon Loe May	Name: Khun Tint San	Name: Tin Nwe Htwe	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thiang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00

UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	11-Mar-25	Invoice Amount	60,952,380.95
Incentive No.	REM-SINC-2025-1-0003	Lucky Money Amount	1,000,000.00
Sales Man Name	Thura Moe Hlaing / Khun Tint San (SH)	FOC Parts	-
BU Name	Reman	Other Charges	114,000.00
BR Name	MLM	Total Deduction Amount	1,114,000.00
Contract No.	WF-MS-117/2025	Incentive Calculation (%)	0.2%
Product Model	SE210	Total Incentive Amount	119,676.76
M/C Serial No.	AA000488	Sales Man - Amount	71,806.06
Invoice Date	10-Feb-25	Deduction Amount Due to Broker Fee	-
Invoice No.	SI-UNT-REM-2025-02-00003	Sales Man - Incentive Amount	71,806.06
Customer Name	U Than Htut	Sales Head - Incentive Amount	17,951.51
Final RV Date	20-Feb-25	Pooling - Amount	47,870.70
Currency	USD <input type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input type="checkbox"/>	BR <input type="checkbox"/>	
Note	HQT-RV-2024-12-0661, MLM-RV-2025-02-0044		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate <input checked="" type="checkbox"/>

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i>	Sign: <i>[Signature]</i> 22/3/25	Sign: <i>[Signature]</i>
Name: Khin Myat Myat Moh	Name: Shoon Lee May	Name: Khun Tint San	Name: Tin Nw'o Htwe	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOH/ABOH	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00

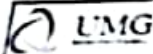
UNIT SALES INCENTIVE REQUEST FORM



Incentive Date	11-Mar-25	Invoice Amount	176,190,476.19
Incentive No.	REM-SINC-2025-3-0001	Lucky Money Amount	1,000,000.00
Sales Man Name	Thura Moe Hlaing/ Khun Tint San (Sale Head)	FOC Parts	-
BU Name	Reman	Other Charges	370,000.00
BR Name	MLM	Total Deduction Amount	1,370,000.00
Contract No.	WF-MS-095/2025	Incentive Calculation (%)	0.2%
Product Model	SK200HKLC	Total Incentive Amount	349,640.95
M/C Serial No.	YN12-59351	Sales Man - Amount	209,784.57
Invoice Date	10-Feb-25	Deduction Amount Due to Broker Fee	-
Invoice No.	SI-UNT-REM-2025-02-00001	Sales Man - Incentive Amount	209,784.57
Customer Name	Ko Phay Than	Sales Head - Incentive Amount	52,446.14
Final RV Date	10-Feb-25	Pooling - Amount	139,856.38
Currency	USD <input type="checkbox"/>	MMK <input type="checkbox"/>	
Machine Type	Used <input type="checkbox"/>	New <input type="checkbox"/>	
Broker Status	With Broker <input type="checkbox"/>	Without Broker <input type="checkbox"/>	
Incentive PIC	BU <input type="checkbox"/>	BR <input type="checkbox"/>	
Note	HQT-RV-2025-01-1101, RV-REM-2025-02-00005, RV-REM-2025-02-00006, RV-REM-2025-02-00007		
Recommendation - CFD	AR Finished <input checked="" type="checkbox"/>	Good Payment <input checked="" type="checkbox"/>	Late Payment - Days <input type="checkbox"/>
			Late Payment - Months <input type="checkbox"/>
			Bad Payment <input type="checkbox"/>
			Exchange Rate <input type="checkbox"/>

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign:	Sign:	Sign:	Sign:	Sign:	Sign:	Sign:
Name: Khin Myat Myat Moh	Name: Shoon Lae May	Name: Khun Tint San	Name: Tin Nw'e Htwe	Name: Maung Maung	Name: Mar Lar Swe	Name: Zin Mar Thuang
Sales Dept.	F&A Dept. - BR	BOI/ABOI	F&A (DH) - BU	GM/AGM	CCA Dept. - CFD	AGM/CFO - CFD

02-BRM-FNA-FRM-008-00



SERVICE INCENTIVE SUMMARY REQUEST FORM

Month	Target	Actual	Achievement	Incentive (%)	Reman BU											
Feb-25	6953	6920	100%	3%	No.	Incentive No.	Service Man Name	Customer Name	Invoice No. (ERP)	Invoice Amount	Incentive Amount (BR)	Incentive Amount (BU)	BU Name (If have BU Incentive)	Job Order No. (System)	RV No.	RV Date
1	ASD-25-FEB-004	Aung Moe Linn	Ko Wai Phyo Aung	SI-SER-REM-2025-02-00001	31,000	-	930	-	100-2024110142 (REM/BDS/JR/24/11/0079)	HQT-RV-2025-02-00390	2-Feb-25					
2	ASD-25-FEB-005	Aung Moe Linn	Aung Emerald Co.,Ltd	SI-SER-REM-2025-02-00003	20,000	-	600	-	100-2025020177 (REM/BDS/JR/25/02/0021)	HQT-RV-2025-02-00372	17-Feb-25					
3	ASD-25-FEB-006	Aung Moe Linn	U Bo Myint	SI-SER-REM-2025-02-00004	120,000	-	3,600	-	100-2025010170 (REM/BDS/JR/25/01/0014)	HQT-RV-2025-02-00392	18-Feb-25					
4	ASD-25-FEB-007	Aung Moe Linn	Ko Zaw Myint	SI-SER-REM-2025-02-00007	60,000	-	1,800	-	100-2025020172 (REM/BDS/JR/25/02/0016)	HQT-RV-2025-02-00403	18-Feb-25					
5	ASD-25-FEB-008	Aung Moe Linn	Daw Toe Toe	SI-SER-REM-2025-02-00070, SI-SER-REM-2025-02-00076	180,000	-	5,400	-	100-2025020174 (REM/BDS/JR/25/02/0018)	HQT-RV-2025-02-00412	17-Feb-25					
6	ASD-25-FEB-009	Aung Moe Linn	Ko Wai Phyo Aung	SI-SER-REM-2025-02-00006	31,000	-	930	-	100-2025020178 (REM/BDS/JR/25/02/0022)	HQT-RV-2025-02-00390	18-Feb-25					
7	ASD-25-FEB-010	Aung Moe Linn	Aung Emerald Co.,Ltd	SI-SER-REM-2025-02-00028	30,000	-	900	-	100-2025020183 (REM/BDS/JR/25/02/0027)	HQT-RV-2025-02-00400	24-Feb-25					
8	ASD-25-FEB-011	Aung Moe Linn	Ko Htain Lin	SI-SER-REM-2025-02-00029	40,000	-	1,200	-	100-2025020189 (REM/BDS/JR/25/02/0035)	HQT-RV-2025-02-00321	27-Feb-25					
9	ASD-25-FEB-012	Myo Min Hwe	Aung Emerald Co.,Ltd	SI-SER-REM-2025-02-00013	250,000	-	7,500	-	204-2025020292 (REM/M&F/JR/25/02/0051)	HQT-RV-2025-02-00382	17-Feb-25					
10	ASD-25-FEB-013	Aung Thu Hein	Ko Hla Min	SI-SER-REM-2025-02-00025	2,480,500	-	74,415	-	204-2025020296 (REM/M&F/JR/25/02/0055)	HQT-RV-2025-02-00413	17-Feb-25					
11	ASD-25-FEB-014	Aung Thu Hein	Ko Hla Min	SI-SER-REM-2025-02-00026	2,661,937	-	79,858	-	204-2023120156 (REM/M&F/JR/24/07/0004)	HQT-RV-2025-02-00413	17-Feb-25					
12	ASD-25-FEB-015	Myo Min Hwe	Ko Hla Min	SI-SER-REM-2025-02-00027	6,433,605	-	193,008	-	204-2023120160 (REM/M&F/JR/24/07/0005)	HQT-RV-2025-02-00413	17-Feb-25					
13	ASD-25-FEB-016	Tun Lin Aung	Ko Thein Zaw Oo	SI-SER-REM-2025-02-00074	1371000.00	-	41,130	-	200-2025020093 (REM/PT/JR/25/02/0008)	HQT-RV-2025-02-00311 HQT-RV-2025-02-00819	5-Feb-25 12-Feb-25					
14	ASD-25-FEB-017	Tun Lin Aung	Ko Hla Min	SI-SER-REM-2025-02-00034	7995445.65	-	239,863	-	200-2023120265 (REM/PT/JR/23/12/0018) 200-2023120266 (REM/PT/JR/23/12/0019)	HQT-RV-2025-02-00413	17-Feb-25					

R-2511
R-4510
R-4510
R-4525
R-9510

Branch Incentive	0
BU Incentive	651,135
Total	651,135

MMK
MMK

Prepared by	Acknowledged by	Checked by	Approved by	Checked by	Approved by	Checked by	Acknowledged by
Signature:							
Service Admin (BR/BU)	Service Head (BR/BU)	F&A (BR/BU)	ADOI/BOII/OM/AGM/GM	AfterSales PIC	AfterSales (AGM/AGM)	CCA Dept. (CFD)	Corporate Finance (AGM/GM)

17-ASS-RDQ-FRM-001-01

All AR finished. 21,704,458
Already check in BU Monthly Repc