

**Estimated Proposal Price for Solar watt power 4.4kWp, Inverter Capacity 5kW (Single Phase),
Battery Capacity 10.24Wh Off Grid Hybrid Solar System Installation for U Wanna Aung (Mingalardon).**

No.	Item	Qty	Unit	Price	Amount
1	Earthing System	1	Set	200,000	200000
2	Pipe and Trunking	1	set	100,000	100000
3	63A VA protector	2	pc	47,000	94000
3	63A Change Breaker	1	pcs	60,000	60000
5	50-8 Cable Lug	6	pc	4,800	28800
6	35-8 Cable Lug	4	pc	3,900	15600
7	25mm Adaptor	20	pcs	1,200	24000
8	Stopper	4	pc	900	3600
9	25mm flexible pipe	20	Ft	500	10000
10	No .00 panel	1	pcs	48,000	48000
Total					584,000

Labours and installation Charges 100,000

To : Ko Wanna Aung
Ph : 09420037732
Tsp : Mingalardon
Sub : Estimated Proposal Price for Solar watt power 3.3kWp, Inverter Capacity 5kW, Battery Capacity 14.3Wh On/Off Grid Hybrid (Single Phase) Solar System

Dear Sir,

We would like to offer you our quality product which is suitable to use for your business with the best price as follows;

NO.	ITEM	DESCRIPTION	Size	Qty	Unit	Price	Amount
						MMK/UNIT	(MMK)
1	Solar, Mounting Structure and Accessories	Number of PV module (Matador Lectro)	550W	6	pcs	470,000	2,820,000
		Mounting structure and Accessories for Rooftop		1	Lot	606,000	606,000
2	Inverter	Matador Lectro 5kW On,Off grid hybrid inverter (Single Phase) (SG03LP1)	5kW	1	pcs	4,700,000	4,700,000
3	Battery	Matador Lectro LiFePO4 Battery (51.2V 280Ah) (Without Display)	28.67kWh	1	pc	8,700,000	8,700,000
4	Solar Cable ,AC Cable and Earth Cable	Solar Cable (Estimated Length)	4mm ²	100	M	3,800	380,000
		Earth Cable (Estimated Length)	6mm ²	50	M	7,000	350,000
		AC Cable (Estimated Length)	6mm ²	50	M	7,000	350,000
5	Combiner Boxes, PVC Trunking, Pipe and Accessories (AC & DC)	Combiner Box For AC, DC Termination & Battery		1	Lot	1,530,000	1,530,000
		MC 4 Connector					
		PVC Trunking					
		Conduit Pipe, Saddle and Clips					
		Battery Breaker (DC)					
		DC Solar Breaker					
		DC Fuse&Holder					
		DC Surge Protector (SPD)					
		AC Breaker (MCB), for grid input					
		AC Breaker (MCB), for load output					
VA Protector							
Accessories for Termination (DC & AC)							
6	Earthing System	Earthing System Installation and Materials		1	lot	300,000	300,000
7	Installation, Testing & Commissioning	Installation, Testing & Commissioning		1	lot	1,500,000	1,500,000
8	Transportation Charges	Transportation Charges for Materials		1	lot	200,000	200,000
Net Total							21,436,000

Quotation items may be changed depend on the site condition and additional cost must be pay by customer.

Price Validity : 1 Day from the date of this quotation.
Delivery : Ex-Stock (Subject to prior sales)
Payment Terms : 70% Downpayment and 30% after installation/testing.

Warranty : Solar Panel 12 Years
: On/Off Grid Hybrid Inverter (2 years Product Warranty + 1 Year Service Warranty)
: Lithium Battery (3 years Product Warranty + 2 Years Service Warranty)
: System Warranty 1 Year (Customer have to pay travelling cost within system warranty 1 Year)

Thank & Best Regards,

Name : Hay Mar Soe
Position : Project Sales Manager
Contact No : 09254074920
Branch : Head Office

