

# INCENTIVE REQUEST FORM

Requested BU/BR Name :

**IS BU**

Business Unit :

IS BU

S/Pact

Service

Rental

Month (Sale)	Month (RV)	Sales/Service Man Name	Currency	Target Sales Amount	Actual Sales Amount	Achievement (%)	Incentive Calculation (%)	Incentive Calculation Amount	Total Incentive Amount	Sales/Service Man Incentive Amount	Pooling
May 25	May 25 June 25	Shine Wai Phyo	MMK	31,537,285	28,900,000	92%	0.60%	28,900,000	173,400.00	104,040.00	69,360.00
Total (USD)											
Total (MMK)									173,400.00	104,040.00	69,360.00
Recommendation - CFD			Cash Down Sales <input type="checkbox"/>			AR Finished <input checked="" type="checkbox"/>			Exchange Rate		

Prepared by	Checked by	Approved by	Checked by	Approved by	Checked by	Approved by
Sign :	Sign :	Sign :	Sign :	Sign :	Sign :	Sign :
Name : May Thet Cho	Name : Khin Yadanar Htun	Name : Shine Wai Phyo	Name : Thwe Thwe Mar	Name : Ko Chit San Ko	Name : Ma Marlar Swe	Name : Ma Zin Mar Thuang
Sale Dept	F&A Dept - BR	BOH/AROH	F&A (DI) - BU	GM/AGM	CCA Dept - CFD	AGM/CFO - CFD

02-IDS-FNA-FRM-003-00



**STANDARD FORMAT FOR INCENTIVE REQUISITION FORM**

IS (Rental)

Period of request incentive for Rental (May'25)

No	Company Name	AR Date	AR Inv No	Inv Amount (MMK)	Discount Amount	Broker Fees/Other Charges	Total Invoice Amount	TTL Incentive (0.6%)	Saleman	Pooling	RV Date	RV No	Sales Man
									60%	40%			
1	PITI PYAE ZONE CO.,LTD ✓	3-May-25	78-RN-SI-M202505001	2,800,000	-	-	2,800,000	16,800	10,080	6,720	16-May-25	RV-IS-2025-05-00013 ✓	Shine Wai Phyo
2	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR CO.,LTD ✓	14-May-25	78-RN-SI-M202505006	6,000,000	-	-	6,000,000	36,000	21,600	14,400	2-Jun-25	RV-IS-2025-06-00001 ✓	Shine Wai Phyo
3	JU CHAUN (MYANMAR) SHOE FACTORY ✓	5-May-25	78-RN-SI-M202505004	500,000	-	-	500,000	3,000	1,800	1,200	5-May-25	RV-IS-2025-05-00006 ✓	Shine Wai Phyo
4	IHI INFRASTRUCTURE SYSTEMS CO.,LTD ✓	8-May-25	78-RN-SI-M202505005	13,600,000	-	-	13,600,000	81,600	48,960	32,640	15-May-25	RV-IS-2025-05-00010 ✓	Shine Wai Phyo
5	CHINA CIVIL ENGINEERING CONSTRUCTION CORPORATION MYANMAR CO.,LTD ✓	3-May-25	78-RN-SI-M202505003	6,000,000	-	-	6,000,000	36,000	21,600	14,400	16-May-25	RV-IS-2025-05-00012 ✓	Shine Wai Phyo
							28,900,000	173,400 ✓	104,040 ✓	69,360 ✓			

<b>Rental Incentive Policy</b>	
<b>For Total Incentive</b>	0.60%
<b>For Salesman</b>	60%
<b>For Pooling</b>	40%

<b>Total Claim Amount (0.6%)</b>	173,400 ✓
<b>Amount for Sales person (60%)</b>	104,040 ✓
<b>Amount for Pooling (40%)</b>	69,360 ✓