

Sales Order Acknowledgement

Customer Code :	816581	Order Date :	2023/11/23
Sold-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar SOUTH-DAGON TOWNSHIP, 11431 YANGON, MYANMAR	MLAP Order#:	CO- 170652
Ship-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar 11431 YANGON, MYANMAR SOUTH-DAGON TOWNSHIP,	Customer Order#:	PO 11-23-7
Bill-to :	Same As Sold-To	Pymt Term:	Advance Payment
Partial Shipm Allowed :	N	Shipping Term:	FOB
Port Of Entry :	Yangon, Myanmar		

Machine Specification Model Family

<u>Item Code</u>	<u>Description</u>	<u>Qty</u>	<u>Price (JPY)</u>
FD30PT-C	3.0 Ton Internal Combustion Di	1	2,819,000.00
	Chassis Factor		0.6434
	Net Chassis Price		1,813,745.00
	Promotional Program		-80,000.00
	Final Chassis Net Price		<u>1,733,745.00</u>
3FP60-FD30P	5,970mm 3 STAGE MAST	1	957,000.00
ACKIT-FD30P	Premium Accessary Kit	1	23,000.00
L1070-FD30P	1070mm Forks	1	37,000.00
LED-FD30P	LED head lamp & combination la	1	23,000.00
LEDWF-FD30P	LED front working lamp	1	22,000.00
LEDWR-FD30P	LED rear working lamp	1	22,000.00
LOADF-FD30P	Digital Load Indicator with 3F	1	25,000.00
PARTB-FD30P	Parts book	1	4,000.00
R/PLA-FD30P	Acrylic roof	1	21,000.00
SIDRO-FD30P	Side Roller	1	0.00
TOOL-FD30P	Tools Kit	1	5,000.00
US/US-FD30P	Solid Pneumatic	1	16,000.00
USB-FD30P	USB Port	1	4,000.00
	Total Options List Price		1,159,000.00
	Options Factor		0.6500
	Final Options Net Price		<u>753,350.00</u>
	Total Chassis + Options Net Price		<u>2,487,095.00</u>

Remarks:

SS: Customer order, and urgent order

Please verify this order acknowledgement and inform any discrepancy to us.
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Ship-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar 11431 YANGON, MYANMAR SOUTH-DAGON TOWNSHIP,	Customer Order#:	PO 11-23-8
Bill-to :	Same As Sold-To	Pymt Term:	Advance Payment
Partial Shipm Allowed :	N	Shipping Term:	FOB
Port Of Entry :	Yangon, Myanmar		

Machine Specification Model Family

<u>Item Code</u>	<u>Description</u>	<u>Qty</u>	<u>Price (JPY)</u>
FD30PT-C	3.0 Ton Internal Combustion Di	1	2,819,000.00
	Chassis Factor		0.6434
	Net Chassis Price		1,813,745.00
	Promotional Program		-80,000.00
	Final Chassis Net Price		<u>1,733,745.00</u>
3FP60-FD30P	5,970mm 3 STAGE MAST	1	957,000.00
ACKIT-FD30P	Premium Accessary Kit	1	23,000.00
L1070-FD30P	1070mm Forks	1	37,000.00
LED-FD30P	LED head lamp & combination la	1	23,000.00
LEDWF-FD30P	LED front working lamp	1	22,000.00
LEDWR-FD30P	LED rear working lamp	1	22,000.00
LOADF-FD30P	Digital Load Indicator with 3F	1	25,000.00
PARTB-FD30P	Parts book	1	4,000.00
R/PLA-FD30P	Acrylic roof	1	21,000.00
SIDRO-FD30P	Side Roller	1	0.00
TOOL-FD30P	Tools Kit	1	5,000.00
US/US-FD30P	Solid Pneumatic	1	16,000.00
USB-FD30P	USB Port	1	4,000.00
	Total Options List Price		1,159,000.00
	Options Factor		0.6500
	Final Options Net Price		<u>753,350.00</u>
	Total Chassis + Options Net Price		<u>2,487,095.00</u>

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Ship-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar 11431 YANGON, MYANMAR SOUTH-DAGON TOWNSHIP,	Customer Order#:	PO 11-23-9
Bill-to :	Same As Sold-To	Pymt Term:	Advance Payment
Partial Shipm Allowed :	N	Shipping Term:	FOB
Port Of Entry :	Yangon, Myanmar		

Machine Specification Model Family

<u>Item Code</u>	<u>Description</u>	<u>Qty</u>	<u>Price (JPY)</u>
FD30PT-C	3.0 Ton Internal Combustion Di	1	2,819,000.00
	Chassis Factor		0.6434
	Net Chassis Price		1,813,745.00
	Promotional Program		-80,000.00
	Final Chassis Net Price		<u>1,733,745.00</u>
3FP60-FD30P	5,970mm 3 STAGE MAST	1	957,000.00
ACKIT-FD30P	Premium Accessary Kit	1	23,000.00
L1070-FD30P	1070mm Forks	1	37,000.00
LED-FD30P	LED head lamp & combination la	1	23,000.00
LEDWF-FD30P	LED front working lamp	1	22,000.00
LEDWR-FD30P	LED rear working lamp	1	22,000.00
LOADF-FD30P	Digital Load Indicator with 3F	1	25,000.00
PARTB-FD30P	Parts book	1	4,000.00
R/PLA-FD30P	Acrylic roof	1	21,000.00
SIDRO-FD30P	Side Roller	1	0.00
TOOL-FD30P	Tools Kit	1	5,000.00
US/US-FD30P	Solid Pneumatic	1	16,000.00
USB-FD30P	USB Port	1	4,000.00
	Total Options List Price		1,159,000.00
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	Final Options Net Price		<u>753,350.00</u>
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Ship-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar 11431 YANGON, MYANMAR SOUTH-DAGON TOWNSHIP,	Customer Order#:	PO 11-23-10
Bill-to :	Same As Sold-To	Pymt Term:	Advance Payment
Partial Shipm Allowed :	N	Shipping Term:	FOB
Port Of Entry :	Yangon, Myanmar		

Machine Specification Model Family

<u>Item Code</u>	<u>Description</u>	<u>Qty</u>	<u>Price (JPY)</u>
FD30PT-C	3.0 Ton Internal Combustion Di	1	2,819,000.00
	Chassis Factor		0.6434
	Net Chassis Price		1,813,745.00
	Promotional Program		-80,000.00
	Final Chassis Net Price		<u>1,733,745.00</u>
3FP60-FD30P	5,970mm 3 STAGE MAST	1	957,000.00
ACKIT-FD30P	Premium Accessary Kit	1	23,000.00
L1070-FD30P	1070mm Forks	1	37,000.00
LED-FD30P	LED head lamp & combination la	1	23,000.00
LEDWF-FD30P	LED front working lamp	1	22,000.00
LEDWR-FD30P	LED rear working lamp	1	22,000.00
LOADF-FD30P	Digital Load Indicator with 3F	1	25,000.00
PARTB-FD30P	Parts book	1	4,000.00
R/PLA-FD30P	Acrylic roof	1	21,000.00
SIDRO-FD30P	Side Roller	1	0.00
TOOL-FD30P	Tools Kit	1	5,000.00
US/US-FD30P	Solid Pneumatic	1	16,000.00
USB-FD30P	USB Port	1	4,000.00
	Total Options List Price		1,159,000.00
	Options Factor		0.6500
	Final Options Net Price		<u>753,350.00</u>
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Ship-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar 11431 YANGON, MYANMAR SOUTH-DAGON TOWNSHIP,	Customer Order#:	PO 11-23-11
Bill-to :	Same As Sold-To	Pymt Term:	Advance Payment
Partial Shipm Allowed :	N	Shipping Term:	FOB
Port Of Entry :	Yangon, Myanmar		

Machine Specification Model Family

<u>Item Code</u>	<u>Description</u>	<u>Qty</u>	<u>Price (JPY)</u>
FD30PT-C	3.0 Ton Internal Combustion Di	1	2,819,000.00
	Chassis Factor		0.6434
	Net Chassis Price		1,813,745.00
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	Final Chassis Net Price		<u>1,733,745.00</u>
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LEDWF-FD30P	LED front working lamp	1	22,000.00
LEDWR-FD30P	LED rear working lamp	1	22,000.00
LOADF-FD30P	Digital Load Indicator with 3F	1	25,000.00
PARTB-FD30P	Parts book	1	4,000.00
R/PLA-FD30P	Acrylic roof	1	21,000.00
SIDRO-FD30P	Side Roller	1	0.00
TOOL-FD30P	Tools Kit	1	5,000.00
US/US-FD30P	Solid Pneumatic	1	16,000.00
USB-FD30P	USB Port	1	4,000.00
	Total Options List Price		1,159,000.00
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Ship-to :	78 CO., LTD. NO.4/B,BAYINT NAUNG ST, QTR 26 MYA YAMONE HOUSING WATERFRONT VILLA Thar Yar 11431 YANGON, MYANMAR SOUTH-DAGON TOWNSHIP,	Customer Order#:	PO 11-23-12
Bill-to :	Same As Sold-To	Pymt Term:	Advance Payment
Partial Shipm Allowed :	N	Shipping Term:	FOB
Port Of Entry :	Yangon, Myanmar		

Machine Specification Model Family

<u>Item Code</u>	<u>Description</u>	<u>Qty</u>	<u>Price (JPY)</u>
FD30PT-C	3.0 Ton Internal Combustion Di	1	2,819,000.00
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LEDWF-FD30P	LED front working lamp	1	22,000.00
LEDWR-FD30P	LED rear working lamp	1	22,000.00
LOADF-FD30P	Digital Load Indicator with 3F	1	25,000.00
PARTB-FD30P	Parts book	1	4,000.00
R/PLA-FD30P	Acrylic roof	1	21,000.00
SIDRO-FD30P	Side Roller	1	0.00
TOOL-FD30P	Tools Kit	1	5,000.00
US/US-FD30P	Solid Pneumatic	1	16,000.00
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